Better managing our global inventory levels was critical to the overall financial health of the organization. — Head, Global Supply Chain

Managing and optimizing a global supply of high-margin inventory

A multinational pharmaceutical company needed to manage a steadily-rising global inventory of high-margin products, including: limited visibility into inventory drivers and rationalization leading to surplus and write-offs; and a lack of processes and systems to optimize levels and mix.

The company engaged Deloitte in a three-step initiative to optimize how they manage their global inventory and quickly address the overstock conditions. Enabled by SAP Analytics Cloud and SAP S/4HANA, the company now manages inventory with powerful analytics, and dashboards unique to internal business units, across all markets and products. They are able to regularly assess and prioritize product levels and avoid costly overstock issues.

SAP TECHNOLOGIES LEVERAGED
- Intelligent Spend
- Identified over $100M in excess inventory, with $5M in quick-win reduction opportunities
- Identified critical root causes of excess inventory
- Provided inventory goal setting and monitoring capability

KINETIC ENTERPRISE DRIVERS
- Intelligent Spend

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