



Deloitte.

A platform for procurement innovation in Oil & Gas

“With full, real-time visibility into the financial situation in these three Grupo R companies, we eliminated the risks arising from unauthorized purchasing or purchasing without a budget.”

— Jonathan Salazar Garcia, Corporate Director of Information and Communication Technologies, Grupo R

QUICK STATS

- Mexico-based oil and gas conglomerate established in 1979
- 36 companies in portfolio

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GRUPO R

THE ISSUE

This fast-growing oil & gas conglomerate needed to rein in procurement risks among its highest revenue-generating companies in order to deliver greater security to its customers and suppliers.

THE SOLUTION

Seeking implementation partners who would bring deep knowledge of both SAP S/4HANA® and the Oil & Gas industry, Grupo R selected Deloitte, which led the company on a 16-month implementation initiative. The result? Stronger internal procurement controls, real-time visibility into finances across three of its companies, and greatly reduced purchasing risks.

SAP technology enabled

SAP S/4HANA

SAP Analytics Cloud

SAP Digital Boardroom

SAP Sales Cloud

THE IMPACT



Process standardization across three companies



Large-scale replacement of home-grown and one-off niche systems



New, extensive process-based internal controls



Full, real-time visibility into finances



Mobile platforms for streamlining authorization workflows



Reduced risks from unauthorized purchasing



Greater coordination and visibility across companies

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