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Move finance forward fast

Jump-start the 'built to evolve' enterprise
with Deloitte's Kinetic Finance Startup

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Today's constantly evolving environment demands a finance organization that can keep up. Across industries, enabling a more Kinetic Enterprise™—one that is built to evolve at the pace of disruption—has become essential for business leaders, especially decision-makers in charge of transforming finance with new technologies and more responsive capabilities.

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01

An inevitable evolution

Accelerate finance transformation
with machine intelligence

Reduce effort, increase value

Why a finance transformation?

Take control of your journey

Potential bottom-line benefits

Why Deloitte?

Let's connect

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An inevitable evolution

A finance function that is “built to last” cannot effectively support tomorrow’s Kinetic Enterprise, which needs to be built to evolve—supported by a clean core, responsive cloud-based solutions, intelligent technologies, and an extensive ecosystem of capabilities.

While many finance and IT leaders recognize the need to transform finance, getting started can be a daunting task. Other business functions are waiting—expecting finance to take the lead when it comes to digital enterprise transformation. They won’t—they can’t—wait for long, however. Digital transformation with ERP software has been a lengthy, expensive, and painful experience for many companies. Deloitte now has a solution. Deloitte’s Kinetic Finance Startup simplifies and improves the implementation experience, taking some of the pain out of finance transformation.

Accelerate finance transformation with machine intelligence

As an integrated “services plus solutions” offering, Kinetic Finance Startup leverages machine learning to do fuzzy matching and then use robotic process automation to rapidly transform your existing financial data and reporting landscape into a new landscape—one that is aligned with the SAP® Central Finance component of SAP S/4HANA®, the digital core ERP.

Kinetic Finance Startup lets the machines do the tedious work that is typically taken on by humans—work that can consume inordinate amounts of effort and delay time to value. And the solution ultimately can deliver the same level of value when it comes to the end results—in less time, while allowing your workforce to focus on the decisions that matter.

With Kinetic Finance Startup, some organizations can go live with a new SAP S/4HANA Central Finance environment in as little as six months—thanks to the heavy lifting done by Kinetic Finance Startup’s machine intelligence during the early weeks of a transformation. Compare that to the ten to twelve months it might take for a traditional SAP Central Finance implementation.

Kinetic Finance Startup effectively enables “self-configuring” SAP Central Finance as the first step in a finance transformation journey. The solution, which uses AWS Glue, AWS Lambda, and AWS Step Functions, applies robotics and machine learning to consume and understand the structure and the sources of your financial data—your ledgers, your charts of accounts, and other finance-relevant information—and then translates it all into a proposed new framework.

Reduce effort, increase value

For the IT leaders and the office of the CFO, Kinetic Finance Startup saves not only time but also effort. With Kinetic Finance Startup, humans are freed from the traditional upfront steps of design workshops and requirements gathering and can focus instead on guided analysis and validation of results, with rapid iterations to incorporate feedback.

The solution also eliminates time-consuming human-to-human questions that often generate obvious answers—for example: What payment methods do you use? How many charts of accounts do you maintain? Kinetic Finance Startup's machine intelligence discerns the answers on its own, using AWS ML to analyze your data sources and processes, and using RPA to automatically take action—to merge data sources; propose a new, often more simplified structure that aligns with SAP

S/4HANA; and automatically build the new SAP S/4HANA system with your new data model. Why ask questions when you can review results instead?

Deloitte has done a lot of the hard work upfront—developing the ML/RPA tools and embedding them with leading practices for finance and the SAP ecosystem. These solutions can run touchlessly over the weekend, using your existing ERP data to propose a new finance data model and build a new SAP S/4HANA Central Finance environment automatically. From there, Deloitte can work with you to review your newly built SAP S/4HANA system and make adjustments to align it with your business processes and goals.

Reduce effort, increase value

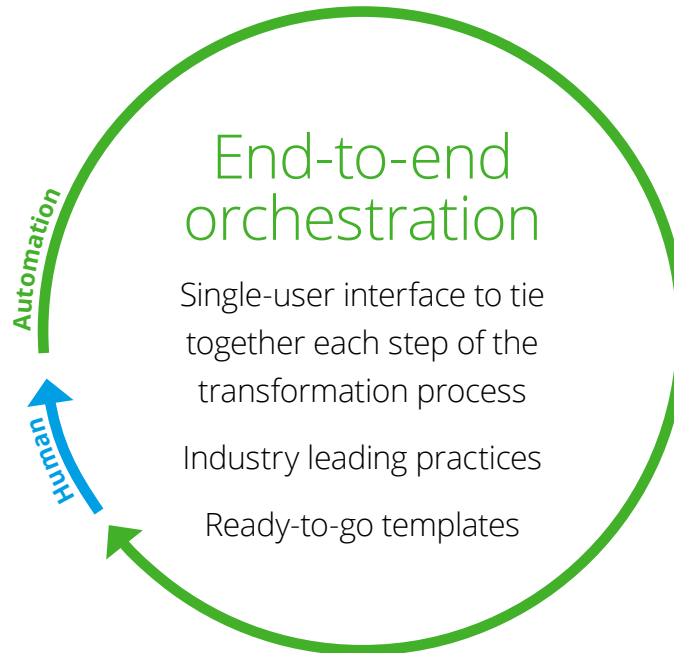
Let the machines do the heavy lifting

Auto-intake

- Prebuilt connectors to existing ERP systems
- Auto-extraction of existing configuration design, master data, and transactional balances

Iterative input

- Initial scope input
- Analyze results
- Iterative refinement of requirements



Intelligent harmonization

- AI driven harmonization of existing data and configuration



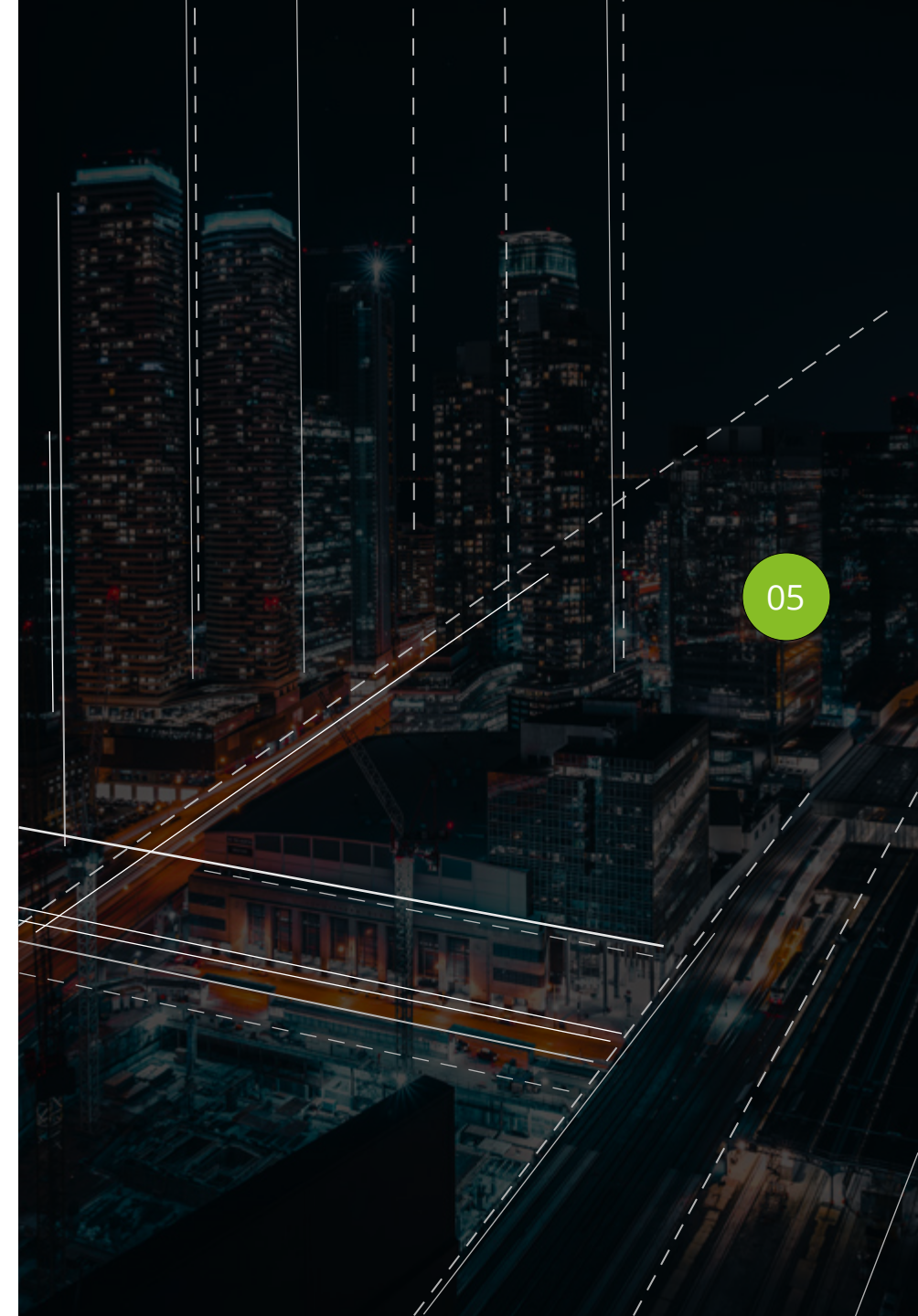
Auto-implement

- Bots implement the system
- Configure and test results
 - Perform data loads
 - Auto-reconciliation of results
 - Document process flows, configuration and tests

Why a finance transformation?

Things are not going to get better on their own. Technical debt, heavily customized code, manual processes, and data lags don't simply disappear without a concerted effort. The chaos and complexity from ongoing M&A activities—multiple ERPs, fragmented IT, multiple ledgers, disparate reporting frameworks—won't automatically solve themselves.

Adopting a Kinetic Enterprise approach—with a clean core, cloud, intelligent capabilities, and an ecosystem of innovative capabilities—can position your business to evolve at the pace of disruption. Getting started in finance can make a lot of sense, allowing you to adopt new digital solutions such as SAP Central Finance, understand their potential, determine deployment best practices, learn enterprise-specific transformation lessons, and establish a quick win.



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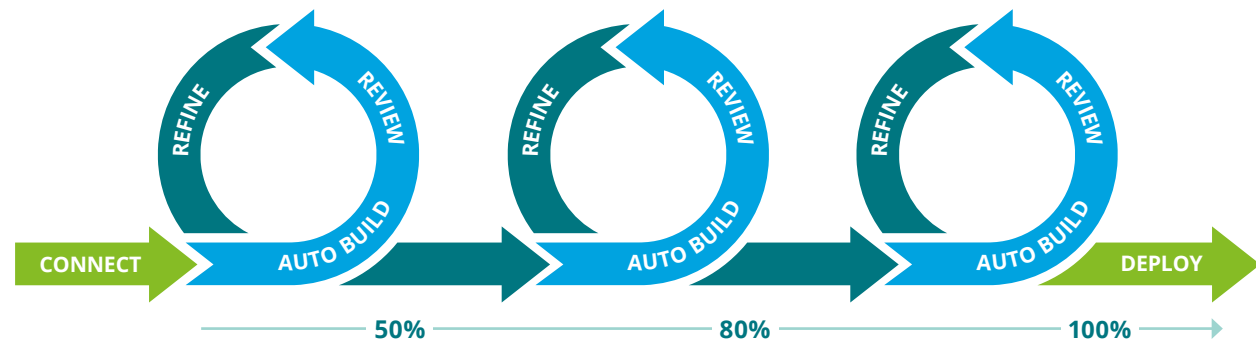
Take control of your journey

Finance as a first step also allows you to transform your business in a more controlled, potentially less risky way—without requiring the rest of your enterprise to join in immediately on the transformation journey. It is a nondisruptive approach to digital transformation. So why wait? And why make the process longer than necessary? With Kinetic Finance Startup, you can begin to put finance transformation in motion right away.

Kinetic Finance Startup can take you far in a very short amount of time. It's not about instant perfection. It's about accelerating as much of the upfront work as possible so you can realize the same amount of value months sooner. **Fail fast. Fail early. Iterate. Accelerate.** With Kinetic Finance Startup, even if the automated finance data model is only 50% directionally correct in the first pass, you are starting off your implementation 50% complete, leading to significant time savings in the transformation journey!

Kinetic Finance Startup enables an entirely new approach to ERP implementation. The machines do the tedious work. You review it, collaborating with Deloitte to refine, test, and revise the new system—driving in a rapid yet disciplined way toward 100% accuracy and final deployment. The solution is light, functioning with a zero footprint, thanks to Deloitte Open Cloud powered by AWS serverless architecture. That means from the day the implementation starts to the ongoing cloud managed services once deployed, Kinetic Finance Startup offers a hassle-free experience.

Kinetic Finance Startup: The process at work



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Potential bottom-line benefits

Kinetic Finance Startup by Deloitte can help your organization take an important finance transformation step—with confidence, with speed, and with the same amount of value you would expect to see in a traditional transformation. Here are a potential results you might see.

- Simplify and improve implementation experience
- Accelerate finance transformation
- Improve data accuracy and control
- Streamline and simplify financial data and structure
- Bring new intelligence and insights to your finance data, while delivering a single source of the truth
- Reduce effort for finance and IT teams
- Shift talent and resources to more value-added activities
- Maximize your investment in SAP technologies
- Deliver new business value with a modernized finance function supported by SAP Central Finance
- Position your business to evolve with disruption—enabled with intelligent Kinetic Enterprise capabilities, focused on a clean core and cloud technologies
- Reduce the risks that can come with transformation
- Accelerate adoption of solutions through improved change management
- Take advantage of AWS innovation services and inherited security and compliance

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Why Deloitte?

When it comes to finance transformation and SAP technology enablement, Deloitte can serve as a total partner—working effectively as an extension of your team.

We do more than help you deploy technology. We help you activate disruption-ready, built-to-evolve Kinetic Enterprise capabilities across all facets of your business. Cloud and intelligent technologies are part of the vision. In addition to industry-specific finance and technology specialists, we also bring along specialists in data, analytics, procurement, supply chain, HR, customer experience, and more—to help align your transformed finance function with new solutions and to help you make an impact that matters.

Beyond our long list of solutions and services, there are plenty of reasons why working with Deloitte can make sense for your organization. Here are a few of them.



Why Deloitte?



Highest recognition from SAP

- 2020 SAP S/4HANA® Partner of the Year–Large Enterprise Customers, SAP S/4HANA® Cloud Partner of the Year–Large Enterprise, and SAP® SuccessFactors® Partner of the Year–Large Enterprise
- Three consecutive SAP Pinnacle Awards for SAP S/4HANA



Cloud strength

- IDC MarketScape Worldwide Industry Cloud Professional Services Vendor Assessment (2019)
- Gartner Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services (2020)
- AWS global collaboration—delivering a spectrum of capabilities that can help accelerate and strengthen your ability to operate and innovate with an SAP environment running securely on AWS



30-year relationship with SAP, including a lengthy history of co-innovation



Global reach, with more than 25,000 business and technology professionals focused on SAP solutions



Borderless collaboration among global finance, tax, technology, and other practices



Deep industry-specific experience



Extensive track record of delivering on time and on budget

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Let's Connect

If transforming the way you manage assets and enable the mobile workforce are priorities for your organization, we should talk. We can provide a demo of SAP Asset Manager extensions, share additional insights on what it takes to build the intelligent mobile enterprise, or discuss a specific challenge your organization is facing. Contact us to get the conversation started.

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