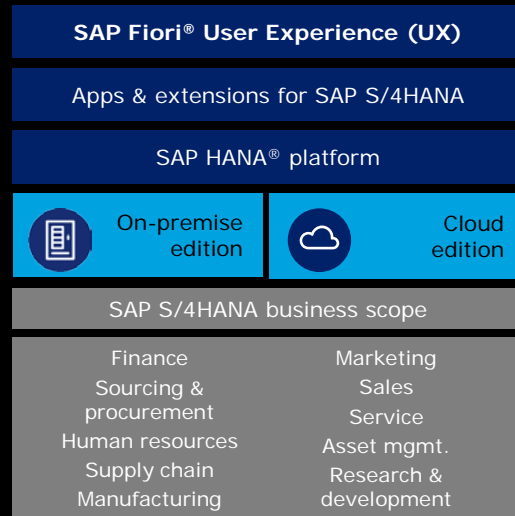


Enable your digital business needs and drive value to any user, on any device, across every area of your business

SAP S/4HANA: The New Digital Core

SAP S/4HANA components ...



plus technical innovations ...

- Built specifically to take advantage of **SAP HANA in-memory database**
- Simplified data model**, no aggregates, no replication
- Embedded analytics** to eliminate divide between transactional and analytical systems
- Simplified integration across **hybrid landscape**
- Innovation and extensions enabled by **SAP Cloud Platform**
- Expanded **SAP Fiori** user experience

can lead to maximum business value

- Intuitive and modernized user experience
- Improved visibility of inventory and finances
- Month-end financials available anytime
- Powerful analytics and reporting
- Increased flexibility in payment process
- Centralized solution on the front and back ends
- Faster business processing
- Real-time performance tracking
- Multiple deployment solutions
- Reduced total cost of ownership
- Accelerated user adoption
- Single source of truth

Deloitte is *the* SAP S/4HANA market leader

~ 10 Preconfigured solutions on 1610	30+ Live SAP S/4HANA clients	SAP S/4HANA implementations active or live in 20 countries
30 Externally published articles on SAP S/4HANA and Edge products	40+ Roadmap & assessment projects	~ 80 SAP S/4HANA implementations
50% of practitioners trained on SAP S/4HANA		

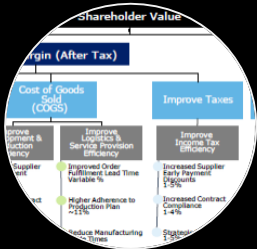
Data valid as of April 2017

- Recognition by SAP—**1st SAP® Pinnacle Award for SAP S/4HANA Adoption** plus five 2017 Partner Excellence awards, including awards in SAP S/4HANA and SAP Cloud Platform
- Deloitte was named a global leader in SAP Implementation Services by Gartner
- Ongoing collaboration between SAP and Deloitte to test SAP S/4HANA 1610 and build functionality
- SAP-certified accelerators enhanced by industry-specific templates



Customized business value with Deloitte's SAP S/4HANA business case offerings

Deloitte's **Enterprise Value Map for SAP S/4HANA** links shareholder value to specific opportunities enabled by SAP S/4HANA



1. Define value drivers
2. Build a business case
3. View use case demonstrations
4. Define roadmap
5. Conduct necessary assessments
6. Build proof of concept as needed

Understanding flexible deployment models

New implementation
Greenfield

System conversion
Brownfield

Landscape transformation
Central Finance

SAP S/4HANA On-premise Edition

SAP S/4HANA on Public Cloud

SAP S/4HANA on Deloitte's Private Cloud

Early successes, early adopter

We are one of the first to achieve ...

- Go-lives with SAP S/4HANA Finance and SAP S/4HANA EM 1511
- Financial consolidation using BPC in SAP S/4HANA
- SAP® Ariba® P2P and SAP Ariba Supplier Network cloud integration with SAP S/4HANA
- SAP® SuccessFactors® HR cloud integration with SAP S/4HANA and SAP Ariba
- SAP S/4HANA 1511 solution hosted in Deloitte Private Cloud
- Upgrade from 1503 to 1511
- Upgrade from 1511 to 1610
- Implementation of CPM 2.0 on HANA

We are putting our money where our mouth is ...

The Deloitte network of firms is implementing SAP S/4HANA across all of its global operations—representing the largest SAP S/4HANA project in terms of user base anywhere in the world. Our clients expect big results with SAP S/4HANA. So do we.

Deloitte Greenhouse labs

Why Deloitte Greenhouse labs?

Exploring SAP S/4HANA in a Deloitte Greenhouse lab can help key stakeholders work toward a common vision and understanding of how SAP S/4HANA can serve as a strategic platform. Our labs disrupt ordinary thinking, reveal new possibilities, and incite productive action.



Discover the art of the possible



See SAP S/4HANA firsthand



Make it real

Available for:

Finance



Supply chain



Analytics



and more

