WHAT
Comprehensive Deloitte propriety tool and a go-to market strategy developed to handle migration of on-premise Siebel implementation to Cloud

Migration Objectives & Roll out plan

Benefits
• Agility
  Accurate analysis
  Speed of Implementation
  20% reduction in migration effort
  Consistent data model design
• Reusable Assets
  Pre-defined data mappings for commonly used business object
  Central repository to store mappings and migration history
• Controlled Risk
  Automation of most tasks
  Reduces risk as there is minimum human effort
  Robust Governance process
  Proven Agile based delivery methodology
• Seamless Transition
  Phased roll-outs
  Business continuity
  High quality data migration with prebuilt tools

Key Challenges to migrate Siebel to Salesforce
Siebel to Salesforce migrations are complex due to differences in technology platform and the high level of customization most Siebel implementations have. Primary Challenges
• Lack of well defined Approach & Methodology
• Stretched timelines for Migration & business impact
• Change Management
• Data Migration and Integration

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