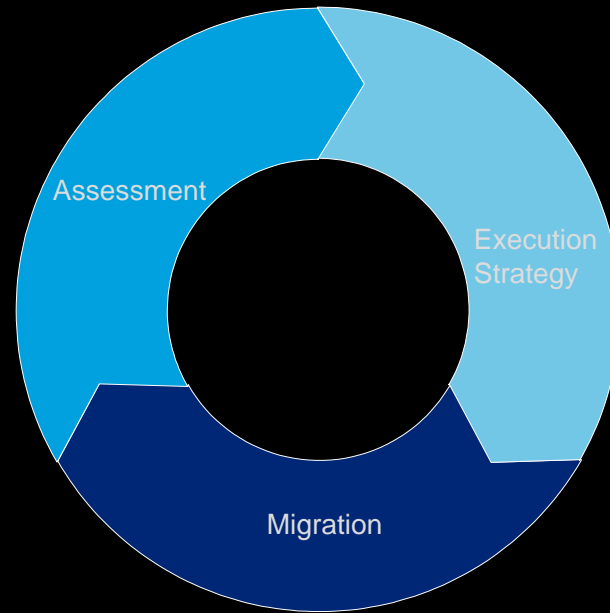


## WHAT

Comprehensive **Deloitte proprietary tool** and a **go-to market strategy** developed to handle migration of on-premise Siebel implementation to Cloud

## Migration Objectives & Roll out plan



## Benefits

- **Agility**  
Accurate analysis  
Speed of Implementation  
20% reduction in migration effort  
Consistent data model design
- **Controlled Risk**  
Automation of most tasks  
Reduces risk as there is minimum human effort  
Robust Governance process  
Proven Agile based delivery methodology
- **Reusable Assets**  
Pre-defined data mappings for commonly used business object  
Central repository to store mappings and migration history
- **Seamless Transition**  
Phased roll-outs  
Business continuity  
High quality data migration with prebuilt tools

## Key Challenges to migrate Siebel to Salesforce

**Siebel to Salesforce** migrations are complex due to differences in technology platform and the high level of customization most Siebel implementations have. Primary Challenges

- Lack of well defined Approach & Methodology
- Stretched timelines for Migration & business impact
- Change Management
- Data Migration and Integration



# vaporizer

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