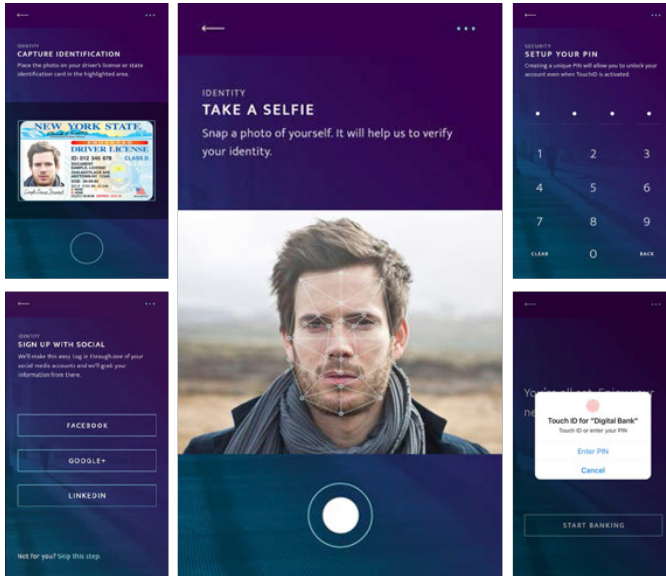




The Digital Onboarding Process

73% of checking accounts are opened in-branch – how will you move them to digital?



Rapid

Less than 5 minutes to complete



Safe and Secure

Leverages the latest in biometric and identity verification



Compliant

Complies with KYC and other account opening regulations



Scalable

Scales at minimal cost to enable exponential growth



Frictionless Mobile Experience

Entice customers to use mobile onboarding

Digital Banking



Customer Focused

- Highly personalized and frictionless
- Intuitive and data driven
- Omni channel
- Based on life and business events
- Automated interactions for self service



Innovative and Agile

- Speed to market for new products and features
- Simple and automated business processes
- FinTech supported integrated capabilities and ecosystem
- Compliance with evolving regulations



Lean and Simple

- Capital light
- Low cost of operations
- On-demand lean technology and infrastructure
- New revenue opportunities

23

Industry sectors where we have deep business process knowledge



Ecosystem of technology and innovation companies (subset above)

15k

Industry sectors where we have deep business process knowledge



Global delivery network with 27 studios in 24 countries

30+

Use cases and prototypes

Key Contacts:



Gys Hyman
Principal, Deloitte
gshyman@deloitte.com



Thomas Jankovich
Principal, Deloitte
tjankovich@deloitte.com



Eric Piscini
Partner, Deloitte
episcini@deloitte.com



Kevin Laughridge
Principal, Deloitte
klaughridge@deloitte.com



Ravneet Randhawa
Manager, Deloitte
rrandhawa@deloitte.com



David Ortiz
Manager, Deloitte
davortiz@deloitte.com