Smart Cities Funding and Financing

As smart cities continue to replace traditional infrastructure across the world, governments more than ever seek creative funding solutions to bridge the funding gap. Corporations and governments will need to collaborate on financing, Deloitte has extensive experience in bringing together these different stakeholders to deliver success.

We’ve prepared a six-part thoughtware series on financing smart cities to equip governments with the necessary tools to guide clients as they seek investment partners.

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How can governments assess their infrastructure spending gap?

Governments are under pressure to address socio-economic, resiliency, and citizen engagement expectations.

More than half the world’s population resides in cities – and its growing.

Governments should first review current annual spending against required infra spending.

What’s Deloitte’s three-pronged model for successful delivery?

1. Understand the business model and the value of the proposed project
2. Analyze the project’s financial dynamics, risks, costs, and timing
3. Determine procurement and delivery methods

How do I choose a financing source and when do I estimate costs?

Revenue model
A clear funding stream is needed and critical if private financing is being sought.

Costs can be accurately estimated in the early stages.

What procurement method is best?

Risk Transfer

Public
Direct Delivery
Conventional Procurement
Operate Contract/Licensing
Long-Term Lease
Joint Venture
PPP
Franchising
Privatizations (Sales)
Private
Innovation

Look beyond traditional government delivery or Public/Private/Partnership choices

Explore and learn more about the Funding and Financing Smart Cities series

Click here