



## Financial Advisory Services in Greece Creating Value.

Deloitte's Financial Advisory practice (FAS) is one of the prominent market players in Greece providing integrated corporate finance, transaction support (due diligence), corporate recovery / restructuring and forensic and dispute consulting services to a focused portfolio of domestic and multinational clients, private as well as governmental.

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International capability, local experience,  
innovative solutions & value creation

Financial Advisory comprises of 5 distinct, but related global service lines whose shared principal objective is the creation and enhancement of shareholder and stakeholder value:

1. Valuation Services
2. M&A Advisory Services
3. Transaction Support (due diligence)
4. Reorganization Services
5. Forensic & Dispute Consulting

### 1. Valuation Services

Value creation is a critical aspect for successful business operations. Valuation advice requires the right blend of analysis, knowhow, experience and professional judgement.

### 2. M&A Advisory Services

We specialize in helping investors achieve the best value from a transaction. We provide clients with boutique levels of service and industry knowledge, integrated with the local market reach and utilize the latest financial management tools and techniques to achieve results.

### 3. Transaction Support (Due Diligence)

We support clients in the coordination of the due diligence process to provide them with as much meaningful information and analyses as possible on the potential target. Acting as independent third parties, we identify the target's value drivers and its weaknesses and provide the basis for the better evaluation of the intended investment, plus support our clients in contract negotiations.



#### 4. Reorganization Services

We assist clients (and banks) in identifying the causes of business underperformance and advise and support in the design and implementation of solutions (including debt restructuring) for business and financial turnarounds.

#### 5. Forensic & Dispute Consulting

Our FAS professionals are skilled to conduct forensic work, as well as financial due diligence reviews and valuations on disputed matters, providing also, where necessary, expert witness support in courts.

## FAS Quality Framework



## \* Deloitte Hadjipavlou Sofianos & Cambanis

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