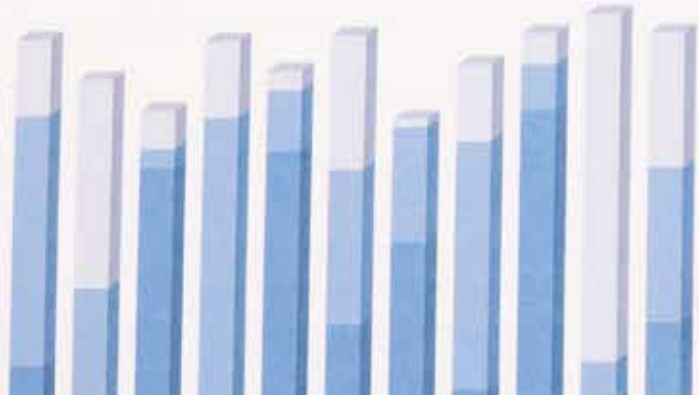


Sales Report



Deloitte.



Financial Modelling for Business Planning

Thursday-Friday, 12-13 November 2015
9 AM – 5 PM
(registration starts at 8.30 AM)
InterContinental Jakarta Mid Plaza

Investment Rp 11.000.000,-/person (inclusive of VAT)
Send 4 delegates and the 5th comes free

Statement of Cash Flows for

before taxes

Depreciation /amortization &
Losses from disposal
Income from associated co-
operating companies
Cash income/expenditure
from result

Increase in in-
crease in
increase in

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Total

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Version dis
Additions due to first o

Additions

Write-ups

Dispo

Recd

Bal

202	0
-96	0
1,757	1,757
1,248	1,030
1,253	1,025

Event Details

1. **Introduction to Best Practice Modelling Standard**
2. **Introduction to Business Planning**
3. **Business Planning Process**
4. **Modelling the Business**
 - Modular Spreadsheet Development Process
 - Operational Module
 - Working Capital Module
 - Assets Module
 - Capital Module
 - Taxation Module
- Other Income Statement Items Module
- Other Balance Sheet Items Module
- Income Statement Module
- Balance Sheet Module
- Cash Flow Statement Module
- Business Ratios Module
5. **Sensitivity & Scenario Analysis**
6. **Business Optimization**
7. **Business Interactive Charts**

Who should attend:

Strategic & Corporate Planners, Financial Controllers, Financial & Business Analysts, Risk Managers, Credit Analysts, Credit Reviewers, Investment Analyst, Relationship Managers, Equity Analysts, Investment Bankers, Business Appraisers, Corporate Finance Officers, Corporate Planner, Project Analysts, Treasury Managers, General Managers, Corporate & Government Officers, Finance & Accounting staff or anyone who has a strong passion for Financial Modelling.

Trainer



Purwadi Nitimidjojo, Director, PT Deloitte Konsultan Indonesia

Purwadi has more than 25 years of combined experience in financial modelling, debt restructuring, corporate banking, and leasing / multi-finance. He has designed various modelling techniques and developed various financial models for major banks and corporations as well as trained finance professionals from over 1,000 corporations in Indonesia, Singapore and Thailand for the past 10 years.

Notes:

- Please bring along your own laptop (OS by Windows; Microsoft Office 2007 min)
- Training will be delivered in Bahasa Indonesia
- It is assumed that participants know how to navigate confidently in Excel, create and use simple formulas



Financial Modelling for Business Planning

Thursday-Friday, 12-13 November 2015

Delegate Details

Surname _____ Mr/Mrs/Ms

First name _____

Position / Department _____

Company _____

Industry _____

Address _____

City _____ Postcode _____

Telephone _____ Fax _____

Email _____

Signature,

(_____)

Date

For further information, please contact:

Margaretta Maya

Tel: +62 21 29923100 ext 32465

Fax: +62 21 29928200, 29928300

Email: IDMarcomm@deloitte.com

Registration deadline: 6 November 2015

NOTE:

- Please use one registration form for each participant. Photocopy of registration form is acceptable.
- There is no cancellation once we have received the registration form.
- Fees will not be refunded. Replacement is permissible with substitute attendees.

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NPWP Details

Please fax or email us a copy of your company NPWP card for invoicing and VAT slip purposes.

Invoice Details

If the invoicing contact details are different with delegate details please inform us.

Name _____

Address _____

City _____ Postcode _____

We would not be able to provide invoice and VAT slip if your details are incomplete.

Please transfer your participation payment to:

PT Deloitte Konsultan Indonesia
BCA KCU Wahid Hasyim Jakarta
IDR A/C No. 028.311.8255

Payment deadline: 9 November 2015
Please fax/email your transfer payment slip.

In-House Training?

You can bring the above training in-house. Please contact us at 021-29923100 ext 32464 (Mafrita) or IDMarcomm@deloitte.com for further information.