

# The Deloitte Difference

## Analysts have recognised us as the market leader

Deloitte is the market leader in finance transformation, as recognised by Kennedy Consulting Research. Over 65% of Fortune 500 companies have leveraged our FT services.



“Deloitte is the leader for Finance Management Consulting, with the largest breadth and depth of capabilities.”

# Contacts



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## Finance Transformation

## Enhancing the value of your finance organisation

### Our FT services drive value for finance executives

- Enabling finance as a valued business partner
- Defining a finance strategy that aligns with business objectives and impacts growth
- Driving an efficient and effective operating model and organisation
- Identifying finance transformation initiatives that best support the business
- Executing value-added finance operations improvement initiatives

### A global network of top talent serves our client base

Deloitte has a strong network of more than 12,500 professionals working on finance transformation, operating in more than 36 countries in the Americas, Europe, and Asia Pacific regions.

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# Deloitte delivers solutions that address the complex challenges CFOs and finance executives face

## Innovative Approaches

To respond to the critical questions of CFO's, the tools and methodologies below are leveraged to provide our clients with structured and tailored solutions



### Finance Labs

Facilitated, experience-based sessions enable leadership alignment. Examples of our labs include;

- Finance Business Partnering
- CFO Transition
- Finance Strategy
- Finance Close Process



### Finance Strategy Methodology

Composite model and approach for finance strategy and roadmap development.

- Operating model design
- Finance function strategy
- Role of finance



### FT Diagnostic Tool

- Shared service centres: from feasibility to implementation and optimisation
- Outsourcing advisory
- Finance process optimisation (R2R, O2C, P2P)
- Close, consolidate & report
- Post transaction organisation restructure (migration, integration, carve-out)



### Finance Performance Measurement & Analytics

- KPI framework development
- Management Information (MI) dashboard design and implementation
- Financial reporting rationalisation
- Data governance/ management
- Business partnering
- PBF process improvement



### Finance Edge Solutions

Recommend, implement and leverage technology solutions to improve the quality and value of finance information.

- Vendor 'spec and select'
- Finance system implementation
- Finance automation and robotics

## Burning Questions from the CFO

The "do more with less" paradigm has added increased risk and challenges to the overall finance organisation. As a result, CFOs are looking to answer a number of "Burning Questions"

How do I attract, develop, and retain the **talent** required to fulfil Finance's mission?

How can I **partner** with senior managers to drive strategy execution across the enterprise?

How do I ensure that the **data is accurate** and provides the most useful information?

How do we **determine** our key gaps?

Being "world class" in everything seems expensive and takes too long; **where should we focus?**

How do I reduce the burden of maintaining my control environment **without compromising its integrity?**

How do I **support** the articulation of value creating business strategies?

How do I **ensure** that our investments in innovation and growth yield the **greatest returns?**

How should I **organise Finance** to serve the needs of the different stakeholders?

## Four faces of the CFO

Today's CFOs are expected to play four diverse and challenging roles, from preserving the assets of the organisation by minimising risk and getting the books right, to running a tight finance operation that is efficient and effective. However, it is increasingly important for CFOs to help shape the overall strategy and direction, instilling a financial approach and mindset throughout the organisation to assist other parts of the business to perform better. These varied roles, the four faces of a CFO, make a CFO's job more complex than ever.



## Staying ahead

Deloitte continues to invest in its leadership position by developing stimulating and relevant thought leadership, addressing what matters most to finance executives. To access our most up to date thought leadership visit our website; [www.Deloitte.ie](http://www.Deloitte.ie)

