

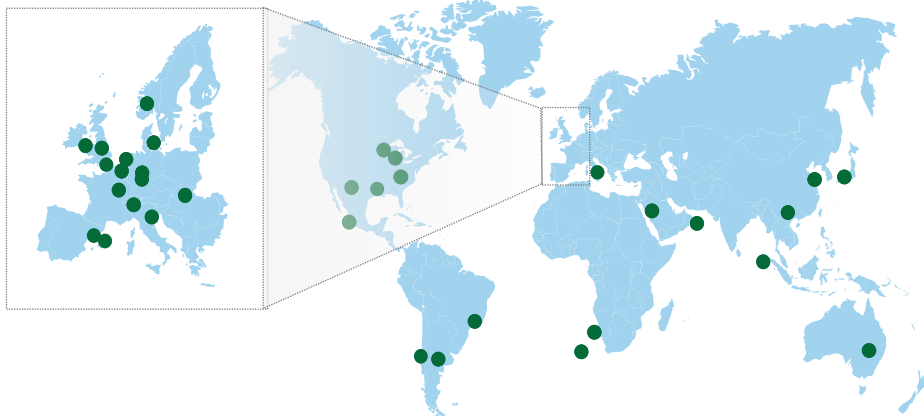
Deloitte Debt and Capital Advisory

A Global network of over 150 debt professionals

Who we are

- We are a Global network of over 150 debt professionals in over 20 countries working together regularly on cross-border transactions.

Global coverage Debt and Capital Advisory



Why people use our team

<p>Financing Expertise</p> <p>Deep knowledge and understanding of debt financing markets, options available and innovative financing solutions</p>	<p>Global Network</p> <p>Excellent long-standing contacts to decision makers at over 300 local and international banks and funds</p>	<p>Independent Advice</p> <p>Professional independent advice fully aligned with your objectives</p>	<p>Execution Resources</p> <p>A team of career debt financing professionals and ex-lenders who can support borrowers with first class execution resources</p>	<p>Competitive Financing Processes</p> <p>Efficient execution of competitive financing processes designed to meet your strategic timetable objectives</p>	<p>Negotiation Expertise:</p> <p>A detailed understanding of balancing financing relationships with obtaining the desired outcome</p>
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Situations which typically trigger our involvement

<p>Refinancing</p> <p>Refinancing existing debt prior to maturity</p>	<p>Amendment Exercise</p> <p>Approaching existing lenders to obtain additional covenant or other flexibility</p>
<p>Acquisition Financing</p> <p>Arranging debt facilities to fund actual or prospective corporate acquisitions</p>	<p>Shareholder return</p> <p>Putting in place funding headroom to allow share buy-back programmes, special dividends or dividend recapitalisations</p>
<p>Large Capex projects</p> <p>Securing financing for specific expansionary projects</p>	<p>Entering new debt markets</p> <p>Assistance in accessing new providers of debt capital</p>
<p>Financing options review</p> <p>Preparing a report examining available financing options</p>	<p>Off Balance Sheet Solutions</p> <p>Developing the optimal structure to raise off-balance sheet financing</p>

Deep client relationships are at the heart of the Deloitte Debt Advisory business model