

	ELTIF for real assets	Property QIAIF	REIT
Minimum Investment	€10,000	€100,000	N/A
Marketing passport	Yes – AIFMD passport	Yes – AIFMD passport	Yes – AIFMD passport and prospectus directive passport
Permitted investors	Retail and professional	Professional only	<ul style="list-style-type: none"> Retail and professional Cannot be a closely-held company unless controlled by certain ‘qualifying investors’ e.g. an Irish pension scheme or an Irish regulated fund (3 year grace period applies).
Diversity requirements and permitted investments	<ul style="list-style-type: none"> Max 10% of capital in a single real asset. At least 70% must be invested in ‘real assets’ with a value of at least €10 million. Real assets include commercial and residential property 	<ul style="list-style-type: none"> No diversity restrictions. Wide range of permitted investments. 	<ul style="list-style-type: none"> Must conduct a property rental business of at least three properties (both inside and outside Ireland). No property can account for more than 40% of the total market value of all the properties. This is subject to a 3 year grace period. At least 75% of its income (and 75% of the market value of its assets) must come from carrying on a property rental business Must distribute at least 85% of its property income(excluding capital gains) in each accounting period A tax charge arises if the REIT pays a dividend to shareholders holding 10% or more of the share capital, distribution or voting rights (excluding ‘qualifying investors’) unless ‘reasonable steps’ were taken to prevent a distribution to such a person.
Borrowing	May borrow up to 30% of the capital of the ELTIF	<ul style="list-style-type: none"> No limits – can set its own financing Can use bridge financing 	<ul style="list-style-type: none"> Rental income to financing costs must be at least 1.25:1 (or tax charge arises) Can borrow up to 50% of the market value of its assets
Legal structure	<ul style="list-style-type: none"> Cannot be a partnership (if retail investors) Can be listed Hybrid product – like a UCITS it can be passported to retail investors across the EU; like an AIF it can invest in property 	<ul style="list-style-type: none"> Any Can be listed Highly flexible – 2.5 year initial offer period, can use side pockets, issue partly-paid units and create share classes. 	<ul style="list-style-type: none"> Must be tax resident in Ireland Irish company only Must be listed on an EU exchange. A 3 year grace period applies. Group REITs are possible Ordinary shares can be of only one class. Can be fixed rate non-voting preference.
Tax	Remains to be seen once the ELTIF is finally launched in 2016. Likely to be similar to the QIAIF regime.	<ul style="list-style-type: none"> Tax neutral at fund level No Irish tax on distributions to non-Irish resident investors or on gains from their investment provided non-residency declarations are in place (or the QIAIF has pre-approval from Revenue for an exemption from this requirement) No stamp duty or capital duty on establishment or merger of Irish funds No annual subscription tax Services provided to Irish funds generally VAT exempt All income and gains roll up tax free in a QIAIF. Potential charge to VAT on rent roll. No tax arises on sale of the property; the purchaser pays 2% stamp duty; 	<ul style="list-style-type: none"> Not liable to corporation/income tax on property rental income/profits or capital gains tax on disposal of assets of its property rental business. Stamp duty payable on (i) assets the REIT acquires at 2% and (ii) share transfers of 1%. A corporation tax charge arises where one of the rental assets is developed at a cost exceeding 30% of its market value and sold within 3 years. Property income dividends paid by the REIT are subject to Dividend withholding tax. Non-resident investors may avail of treaty relief. 100% subsidiaries can qualify for the REIT’s tax exemptions The tax exemption applies only to income/gains from property rental; residual business is taxed in the normal way.