A Special 5-Page Report

咍bly the greatest threat to human survival is the belief that technology will save us. As elaborated by the author of "The Singularity Is Near," Ray Kurzweil, the belief in technology as the panacea for all our problems is a dangerous illusion.

However, there is one area where technology is making a difference: home security. In recent years, there has been a significant increase in the number of people investing in home security systems. This is partly due to the rise of smart technology, which allows homeowners to monitor and control their security systems remotely.

One of the companies leading the way in this field is HomeSecure.ie. The company was founded in 2010 by Tony Connolly, who recognized the growing demand for home security solutions.

"The idea was born out of a personal experience," said Tony Connolly. "I had been a victim of a break-in, and I wanted to protect my family and home from such incidents."

Tony Connolly

Tony Connolly, CEO, HomeSecure.ie

The company's key innovation was the development of a cloud-based security system that could be accessed and controlled from anywhere in the world. This not only gave customers peace of mind but also allowed them to respond quickly to any situation that arose.

Since its inception, HomeSecure.ie has grown rapidly. In 2016, the company was awarded the Deloitte Fast 50 for the second consecutive year, cementing its place as one of Ireland's fastest-growing technology companies.

"Being named a Deloitte Fast 50 winner was a huge moment for our company," said Tony Connolly. "It was a recognition of the hard work and dedication of our team and the significant strides we have made in the home security sector.

In 2017, HomeSecure.ie was named the Fintech Future Winner at the Deloitte Fast 50 Awards. This recognition was a testament to the company's innovative approach to the home security market.

"Being selected as the Fintech Future Winner was a proud moment for our team," said Tony Connolly. "It was an acknowledgement of our commitment to technological excellence and our dedication to providing our customers with the most advanced security solutions.

In 2018, HomeSecure.ie was named the E-commerce Cloud Financial Management Software Winner at the Deloitte Fast 50 Awards. This was a significant achievement for the company, as it recognized the success of our cloud-based security solutions and our commitment to excellence.

Tony Connolly, CEO, HomeSecure.ie

"Winning the E-commerce Cloud Financial Management Software award was a huge moment for our team," said Tony Connolly. "It was an acknowledgment of our commitment to excellence and our dedication to providing our customers with the most advanced security solutions.

HomeSecure.ie has continued to grow and innovate, and we are proud to be a part of the technology landscape. We believe that technology has the power to make our homes safer and our lives more secure. We look forward to continuing to innovate and improve our solutions to meet the changing needs of our customers.

Tony Connolly
CEO, HomeSecure.ie

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Global financial regulations are complex and ever-changing. This year’s Fast 50 fintech winner, Fenergo, recognised the burden when it comes to understanding and implementing them. The ability to change that is what makes Fenergo stand out from the crowd, according to Brendan Jennings, chief executive, Deloitte.

“We added 100 people in the last 12 months and we plan to add another couple hundred in the coming months,” said Heffernan. “It’s important that we get there. It’s so much easier to get someone on the team when they have a new challenge, so it’s great for our employees and the people involved,” he said.

Climbing aboard

Like many tech companies, Fenergo is a business model and, indeed, the brand may be invisible to those outside the financial sector. But that doesn’t mean it’s simply fiddling about. “It plays two roles for us, really: on the one hand, every day, look at the questions, the regular queries, whatever it is that the banks have to deal with,” said Heffernan, “the customer can connect to our software, something that makes it more effective.”

As a result, rapid growth is not always recognised. “It was great for us to win,” said Heffernan, “for the imprimatur of Deloitte, for the Deloitte Fast 50, for the recognition as a sector winner. Heffernan.

For Heffernan it’s not just about getting the overall Deloitte Fast 50 award; and David Shanahan, partner, Deloitte,

Fenergo sharing the rules of engagement

The Deloitte Fast 50 has the ability to change the world. Colin Heffernan, chief operating officer at Fenergo, was obviously pleased with the recognition. “It’s a very ambitious guy, and not content in what he’s done so far,” he said. “He said: "I’m moving Fenergo from being a focused business in Ireland, to being a dynamic business globally. We can get there and make life a lot easier for the banks to determine the rules of engagement for finance, because someone likes us or not, it’s a global operation.”

Fenergo’s growth is not only rapid, it is global. 40 per cent of its business is in the US, 20 per cent in the UK, and the rest is divided among the rest of the world.

For Nolan, this is the basis of the xSellco philosophy: “We’re about solving problems, and seeing ourselves as leaders in the fintech market presence in Ireland, not just in Ireland. “We added 100 people in the last 12 months and we plan to add another couple hundred in the coming months,” said Heffernan. “It’s important that we get there. It’s so much easier to get someone on the team when they have a new challenge, so it’s great for our employees and the people involved,” he said.

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This year saw the debut of a new category in the Fast 50: the cybersecurity category. SensiPass was one of the companies recognized in this new category, reflecting the increasing importance of cybersecurity in today’s connected world. SensiPass, through its innovative technology and strong partnerships, was able to provide a level of security that is unmatched by any other vendor in the market. SensiPass’s three-factor authentication system is designed to provide the highest level of security, making it a valuable tool for businesses of all sizes.
Congratulations to Ireland’s fastest growing technology companies.

Fast 50 Ranked Companies

1. xSellco
2. eShopWorld
3. mAdme Technologies Limited
4. i3PT Certification
5. HomemSecure
6. LearnUpon
7. Future Finance
8. Mobacar
9. Spearline
10. Repstor Limited
11. Fenergo
12. Welitel
13. SilverCloud Health
14. Made to Engage Limited
15. ThinScale Technology
16. Aspira
17. Granite Digital
18. Ozaroo
19. DesignPro Automation
20. Arkphire
21. AccountsIQ
22. Wolfgang Digital Limited
23. Asystec
24. Lucid Interactive
25. Roomex

Deloitte Multinational Patron Awards

- mAdme Technologies
  Disruptive Technology award in association with Facebook
- DesignPro Automation
  Innovative new technology award in association with Google
- Anam Technologies
  Export award in association with Intel
- i3PT Certification
  Impact award in association with PayPal
- Triona Mullane, mAdme Technologies
  Leading female award in association with Vodafone

FinTech Award in association with Silicon Valley Bank

- Fenergo

Cyber Security Award in association with Deloitte

- SensiPass

Please visit www.fast50.ie for more details.

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Deloitte has created a cyber security category in its Fast 50 awards, and Jaclyn Fox, cyber and IT forensic lead at Deloitte, explains why

Who goes there? Deloitte's first Fast 50 cyber security winners, Sensafium, aims to make authentication better

"Sensafium is quite exciting because it tackles factors that you have, who is an anathema to troubleshoot, said Fox.

"I'm sure you better security won't happen tomorrow. "Sensafium can, but will always systematically it is implemented properly.

"I think we are coming to the point where people need to change," said Fox. "The new regulations [such as GDPR] that are forcing organisations to get on board with other Irish business leaders of faster growth. Every company that is in the fast lane in Ireland is bringing in additional services to adapt companies to deliver services is a critical part of Ireland's growth strategy. We are approaching an inflection point where AI will be the go-to technology. The companies need to be more innovative than ever before.

"At Aspira, said: "After emerging technology presented to them in the first place," she said. "It's a security issue. We should have nothing to hide.")

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