

Deloitte.


**Bank of
Ireland**


**IRISH
MANAGEMENT
INSTITUTE**

**Business
Post**



Connecting the best
Best Managed Companies
Awards 2020

 **IRELAND BEST
MANAGED
COMPANIES**



Gala Awards

A note from:

Deloitte	01
Bank of Ireland	02
Irish Management Institute	03
Business Post	04

About our:

Judging Panel	06
Master of Ceremonies	07
Winning companies 2020	08



Welcome



Welcome to the 12th annual Gala Awards for Ireland's Best Managed Companies, in association with Bank of Ireland

Ireland's Best Managed Companies designation is a symbol of excellence and a source of pride for outstanding private Irish and Northern Irish companies. We are honoured to be celebrating 12 years of the programme which has grown from 25 companies in 2009 to 130 this year.

Each year, we see how successful private companies like yours are making courageous decisions to drive your businesses forward in disruptive and fast-paced environments. We are continuously impressed by the way you are leading and embracing change, driving your talent agendas, addressing risks and capitalising market opportunities, both at home and across borders. We have an exceptional calibre of high performing companies coming through the programme this year. As winning companies, you have proven your capability and commitment to deliver and implement a clear and powerful strategy, allowing you to impact on a different level of organisational success and achievement.

This awards programme considers a business's performance from every perspective, not just financial. We have been immensely impressed by the dynamic and innovative approaches applied by you in every aspect of your ambitious businesses. Stand out characteristics that emerged in this year's applications include organisations who have technology at their core, a razor-sharp focus on where they want to get to, with an agile approach, a recognition that being challenged can be a great thing, and along with a continued focus on talent strategies, best managed companies are actively cultivating and harnessing a meaningful culture. On behalf of all the people at Deloitte, congratulations to this year's New Winners, Gold Standard, Platinum Club and Requalifying companies.

We not only congratulate you on your success but salute you for the enormous contribution that you make in firmly placing Ireland at the centre of the global economy.

A handwritten signature in black ink, appearing to read 'H. Goddard'.

Harry Goddard
Chief Executive
Deloitte Ireland LLP



Bank of Ireland



I wish to extend a very warm welcome on behalf of Bank of Ireland to Ireland's Best Managed Companies Gala Awards. We are delighted that this is our third year to sponsor the programme which is now in its twelfth successful year in Ireland.

As the Number 1 Corporate bank and the largest lender to the Irish economy, we are delighted to coach and support Ireland's top performing companies, many of whom are customers. This programme offers us another means to actively support ambitious growing Irish businesses and recognise their commitment, strategic focus and most of all their achievements.

Our engagement with all the participating companies, especially through the coaching process, has been valuable and meaningful. The experience has delivered useful insights and reinforced for us the significant talent and expertise that thriving Irish companies possess, not to mention their significant contribution to the economy.

Congratulations to all the winners on being one of Ireland's Best Managed Companies and sincere thanks to all those involved. I wish you all every continued success and a very pleasant evening.

A handwritten signature in black ink, appearing to read 'Tom Hayes'.

Tom Hayes

Chief Executive

Bank of Ireland Corporate Banking



Congratulations on being one of Ireland's Best Managed Companies. The Irish Management Institute is proud to have worked with this group of exceptional companies and see them grow since the programme began in 2008.

At IMI we are committed to equipping leaders with the tools to build successful companies. From our foundation over 60 years ago to the modern day, IMI has demonstrated that improving leadership capability has far reaching consequences in businesses, from improving productivity to enabling strategic change and business transformation.

IMI's involvement in the Ireland's Best Managed Companies Awards is an important element in our efforts to connect companies, large and small, international and domestic, with best practice and to share management and business success.

Your achievement, recognised here tonight, is an inspiration to companies throughout the island of Ireland as they look to continually improve their management and leadership capabilities.

Thank you for your commitment to better management and well done for being part of this growing network.

A handwritten signature in black ink that reads 'Simon Boucher'.

Dr. Simon Boucher
CEO
Irish Management Institute



Business Post



Deloitte Best Managed Companies Awards is an amazing celebration of private companies on the island of Ireland, recognition of their excellence and an acknowledgement of their vital contribution to the Irish economy. The Business Post is proud and honoured to be associated with and support this brilliant business community. The Awards program process is extremely rigorous. The winners have had their business strategies, their financial performance and their operations assessed, evaluated and judged to the highest level. The emergence of a dynamic and innovative contingent of high performing indigenous businesses has been an important feature of how the Irish economy has developed and the Business Post is proud to be part of that journey as we have recorded, reported and highlighted these triumphs over the last 30 years. The Business Post produces more content on start-ups, SMEs and other indigenous businesses than any other Irish media brand. Not only do we report on the news about these companies, but we also profile the people behind them and publish their insights on the highs and lows of starting, managing and scaling a business. And we analyse the economic, policy, sectoral, marketplace and other factors that matter to business owners, senior executives and other decision makers. Our special supplement on the Deloitte Best Managed Companies Awards will be published Sunday 8th March. Also, you can read about the companies on our website www.businesspost.ie.

On behalf of all the team in the Business Post, I'd like to extend our congratulations to all the people behind the companies which have been honoured, and to all those involved with the event.

Colm O'Reilly

Chief Executive Officer,
Business Post



Master of Ceremonies



Miriam O'Callaghan was born and raised in Dublin. She qualified as a solicitor before beginning her broadcasting career on ITV's This is your Life. She joined the BBC as a producer in 1987, and went on to become a reporter on BBC2's Newsnight.

In the early '90s Miriam returned to Ireland to present RTÉ's current affairs flagship programme Prime Time, while continuing to cover the Northern Irish peace process for Newsnight. Despite offers to leave to present other full time shows in RTE and in other Broadcasters both here and in the UK, Miriam has always said her absolute loyalty remains to Prime Time and that's where she will be staying.

In August 2000, Miriam co-founded Mint Productions, an independent production company that specialised in documentary.

Unusually for a current affairs presenter, Miriam was voted Best TV Personality at the Irish Film and Television Awards. To her surprise, she won the RTÉ Guide Style Award at the IFTAs following another public vote. Her Prime Time interview with Praveen Halappanavar, won the Television News Category of the Justice Media Awards.

Outside of her work on Prime Time, Miriam presents her own chat show during the summer, Saturday Night with Miriam, and a radio programme Sunday with Miriam... which won a PPI Radio Award for best Speech Driven Magazine Programme. This program is one of the Top Ten most listened to radio shows in Ireland. On January 18, 2015, she made history when the first Cabinet Minister in the history of the state, to openly admit he was a gay man, chose to do so live on her radio show. The Minister in question was Leo Varadkar.



Judging Panel

Harry Goddard

Harry Goddard succeeded Brendan Jennings as CEO of Deloitte on the 1st June 2019. He was previously Head of Consulting and has over 20 years experience in Professional Services and Consulting.

Frank Ryan

Frank is the current Chairman of the Board of IDA Ireland. He previously held the position of CEO at Enterprise Ireland and he chairs the Deloitte Best Managed Companies judging panel.

Nikki Canavan

Nikki serves as Senior Director at Bank of Ireland Corporate Banking. She has over 25 years international banking experience, as well as broad leadership experience across all banking sectors and markets in strategy, sales, lending and markets, transaction structuring and risk.

Siobhan McAleer

Siobhan is the Commercial Director at the Irish Management Institute. She has 20 years+ leadership experience in executive education, business transformation, international business development and marketing.

Rose Hynes

Rose is Chairperson of the Shannon Group and also Chairperson of Origin Enterprises plc. She is a non-executive director for a number of other companies in various sectors including Total Produce plc and IPL Plastics plc and is also a former Chairman of Bord Gais/Eirvia and former non-executive director of Bank of Ireland, Fyffes plc and Aer Lingus.

Feargal Mooney

Feargal is former Chief Executive Officer of Hostelworld Group having first joined the Group as COO/CFO in 2002. Feargal led the Group's expansion into London, Porto, Shanghai, Seoul and Sydney. Prior to joining Hostelworld Group, Feargal was responsible for financial planning and analysis at Baltimore Technologies and previously held the position of Financial Analyst at Pfizer Inc. in New York.

Colm O' Reilly

Colm O'Reilly is CEO of The Business Post and a director of the Business Post Media Group. He has 25 years' business experience gained in the Drinks, Hospitality, Investment Management and Media industries across Ireland, UK and USA. Colm has specialised in strategy development, business performance management, operations management and business restructuring.



Winning Companies 2020

New Winners



ARD-RÍ

MARBLE GROUP LTD

Ard Rí Group

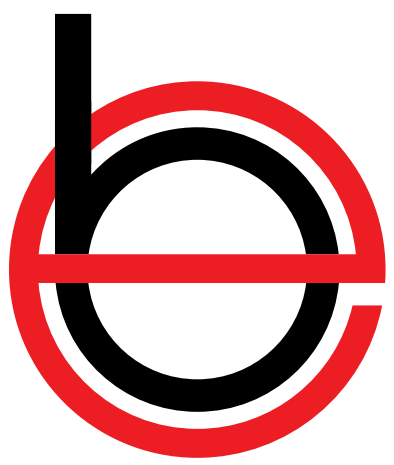
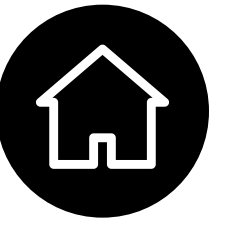
At Ard-Ri Group, our starting point is always the customer. From our inception in 1990 as a family business, our father Noel instilled in us the importance of putting the customer first.

Deanta is Ireland leading door manufacturing, Henley is Ireland leading stove manufacturing.

Our strategy of retaining control of critical elements of our supply chain has allowed us the versatility to respond to customers' needs quicker and more efficiently than our competitors.

The Deanta and Henley philosophy is that teamwork underpins everything we do from the assembly line staff to the Managing Directors, as such every member of staff and their role is valued as a vital part of the process. This results in a working environment which is fun and always productive.

www.ardrimarble.com



Burnside Eurocyl Ltd

Hydraulic Cylinder Manufacturer

Burnside Eurocyl

Burnside Eurocyl is a customer driven designer and manufacturer of hydraulic cylinders. Headquartered in Carlow with an office and distribution centre in the USA and France. They have a highly trained & dedicated workforce of 220 people and operate in multiple geographical markets and product sectors supplying leading mobile machinery producers.

By focusing on a flexible lean manufacturing process with high levels of automation and inventory, Burnside Eurocyl provides consistent high levels of quality, competitive pricing and short lead times.

www.burnside-eurocyl.com



the city bin co



City Bin

Established in 1997, The City Bin Co. has grown to become a leading provider of waste collection services in Ireland. The company has become synonymous with customer service and has developed an international reputation in the field.

www.citybin.com



Enet

Enet operates the largest alternative wholesale telecoms network in Ireland, which comprises of over 5,400 Km of fibre infrastructure, including the Irish State's Metropolitan Area Networks (MANs), proprietary metro networks, a unique dark fibre backhaul infrastructure, as well as one of the largest licensed wireless networks in the country.

Taken together, Enet's infrastructure creates a fully integrated, nationwide network that is truly open access in nature, enabling retail service providers to deliver world-class bandwidth services to their customers throughout Ireland.

With over 120 employees based in Limerick and Dublin, Enet currently works with over 80 different retail service providers to bring high-quality broadband and wireless to more than one million end users throughout Ireland.

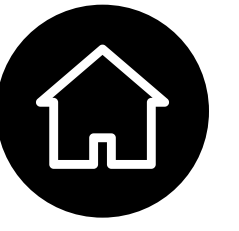
www.enet.ie



eShopWorld

eShopWorld is the global eCommerce technology partner to many of the world's best known brands. We combine innovative technology, deep local market expertise, and global infrastructure to build successful online businesses for our clients in diverse markets around the world. We offer brands and retailers speed to market, fast revenue growth, reduced operational cost and brand security, all by delivering a premium, local online shopping experience to global shoppers.

www.eshopworld.com



Frylite

Founded by Eamon Mc Cay 32 years ago in Strabane Co. Tyrone. Frylite are the market leader on the island of Ireland supplying vegetable cooking oil to the food industry. Once used Frylite then collect the used cooking oil, reprocess it and sell it as a raw material used in the production of Bio Diesel. ISCC and BRC certified, Frylite are proud to say we are a company who promotes environmentally sustainable practises in the processes we follow and the industry we operate. With 240 employees and a fleet of 95 vehicles delivering and collecting vegetable oil Frylite are the natural choice for the food industry.

www.frylite.com



ICONIC

— OFFICES —

Iconic Offices

Iconic Offices is Ireland's leading flexible workspace provider, with 16 locations throughout Dublin city centre. Private office and co-working members form the ever-growing community of 2000+ business professionals and entrepreneurs who occupy its locations. Believing that people need the right environment to do their best work, Iconic Offices create inspiring workspaces that are supported by premium service, meeting rooms, robust IT systems and best in class facilities. Onsite community teams operate as a natural extension of the member's business, meaning they can focus on what they do best, while the Iconic team look after everything else.

Iconic's approach to flexible workspace offers a solution for any business, whether a one-person start up or a Fortune 500 company. Members can form their own HQ, expanding to fill several customised private office floors or simply hot desk and roam between multiple locations.

www.iconicoffices.ie



Irish International Trading Corporation

IITC was established in 1920 and after 100 years of trading, is one of Ireland's leading distributors of agricultural and building hardware, plumbing and heating supplies, wire, steel and salt.

IITC's mission is to provide quality products and services around a market leading customer service experience delivered by experienced and insightful staff.

IITC employs over 120 people across Ireland. The dedicated, experienced and loyal people who currently work and have worked for IITC have been the cornerstone of the company's success in the past and will be key to its success in the future.

IITC services customers across the whole of Ireland from three distribution centres, our head office and southern distribution centre is based in Cork and incorporates 17,400 sq m of warehousing on a 7 acre site and includes an extensive bathroom and sanitary ware showroom, our midlands distribution centre in Naas County Kildare comprises 8,181 sq m of warehousing on 7 acre site while our salt distribution operates from Tivoli in Cork on a 2 acre site with 3,600 sq m of warehousing.

www.iitc.ie



Toga Group

The TOGA Group comprises of two divisions: Toga Freight Services Ltd is a freight forwarder now in its 42nd year of business in Dublin and the sister company, Toga Logistics Ltd concentrates solely on customs clearances and handles more entries than any other Irish customs clearance agent.

Combining the expertise of both divisions has resulted in a company that can offer the best solutions for a "Post Brexit" Ireland.

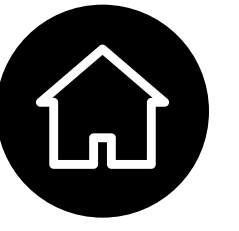
Toga Freight receives almost 7000 mixed "Groupage" trailers into our Dublin 12 distribution centre annually for sorting and distribution nationwide, whilst Toga Logistics handles over 180,000 customs clearances annually. The software that both divisions have developed along with our IT partners has resulted in a robust, fast and reliable solution for Brexit that has made TOGA Group a market leader in the field.

www.togafreight.com



Winning Companies 2020

Gold Standard
Winners



2468

YOU CAN COUNT ON US

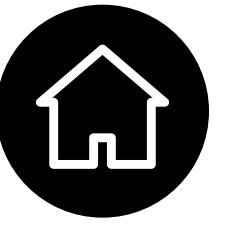
2468

Founded in Ireland in 2003, we deliver coffee, snacking, water and washroom services to over 9,000 customers in Ireland and the UK. Operations are run from our HQ in Dunboyne and our hubs in Basingstoke, Warrington and Newcastle. We roast our own coffee, and our coffee brand, Ferns, is over 125 years old.

We design, deliver and manage bespoke refreshment solutions for our customers, keeping the employee at the centre of our designs and our service. We understand how what we do enhances the workplace experience and contributes to business growth. We maintain our equipment with a personal service, which our customers can count on.

Our mission is to provide a better workplace experience, for everyone.

www.2468Group.com



Acorn Life

Acorn Life Group

Established over 30 years ago, Acorn Life is a 100% Irish owned Life Assurance Company providing protection, pensions, savings and investment products. Acorn Life's success is built on providing financial advice through long term relationships in local communities. At the end of 2019, Acorn Life had assets of €845 million and premium income was €118m during the year.

www.acornlife.ie



ActionPoint

ActionPoint Technology Group

ActionPoint is an international leader in the design and provision of bespoke software and IT solutions.

Headquartered in Limerick, the company is renowned for the delivery of highly complex and secure solutions such as the online Passport Renewal system for the Department of Foreign Affairs.

The company was founded in 2005 by UL graduates John Savage and David Jeffreys and is a 5-time Deloitte fast 50 winner and in 2020 will achieve Deloitte Best Managed Company status for the 4th year running, winning the Gold Standard award. In 2019, ActionPoint further expanded into the UK with the acquisition of a leading Azure cloud services firm in Lisburn, growing turnover to €18 million and increasing headcount to 100.

www.actionpoint.ie



Arkphire

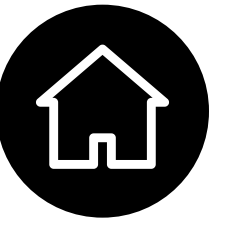
Arkphire is a leading IT product procurement and IT services company, serving customers from within Ireland and internationally. Arkphire provides integrated technology solutions that span desktops, networking, security, cloud and data centres, enabling the digital workspace and supporting businesses on their digital transformation journey.

Following its acquisition of Trilogy Technologies in 2020, Arkphire is now positioned as the largest and fastest growing Irish headquartered IT procurement and IT managed services business. The Arkphire group employs over 200 people and generates revenues of over €150m.

Arkphire has an unrivalled network of partnership accreditations with leading global IT vendors and is a Dell Technologies Titanium, HP Platinum, Lenovo Platinum, Microsoft Gold and Cisco Gold Partner and the only Apple Authorised Enterprise Reseller (AAER) in Ireland. Among Trilogy's partners are Amazon Web Services (AWS), Citrix, Check Point, IBM, Microsoft, Oracle and Sophos.

Arkphire's IT procurement business delivers solutions to more than 90 countries.

www.arkphire.com



ATLAS

Reinventing Business Travel

Atlas Travel - Corporate Travel Specialists

Atlas Travel is a different kind of corporate travel Management Company – one that listens to client needs, values innovation and solves client problems with brilliant simplicity through smart solutions, and exceptional service. Atlas Travel is part of Club Travel Limited which is 100% Irish owned and managed.

www.atlas.ie



Flynn.

Flynn

Flynn are a forward-thinking construction and fit-out company, attracting ambitious and innovative projects, both internationally and at home. Effective collaboration is at the heart of all that we do. We forge strong relationships with our people, partners, subcontractors and clients, pooling our collective expertise and ideas. This allows us to deliver buildings and spaces that exceed expectations and shape our communities for the better

www.flynnmc.com



Label Tech

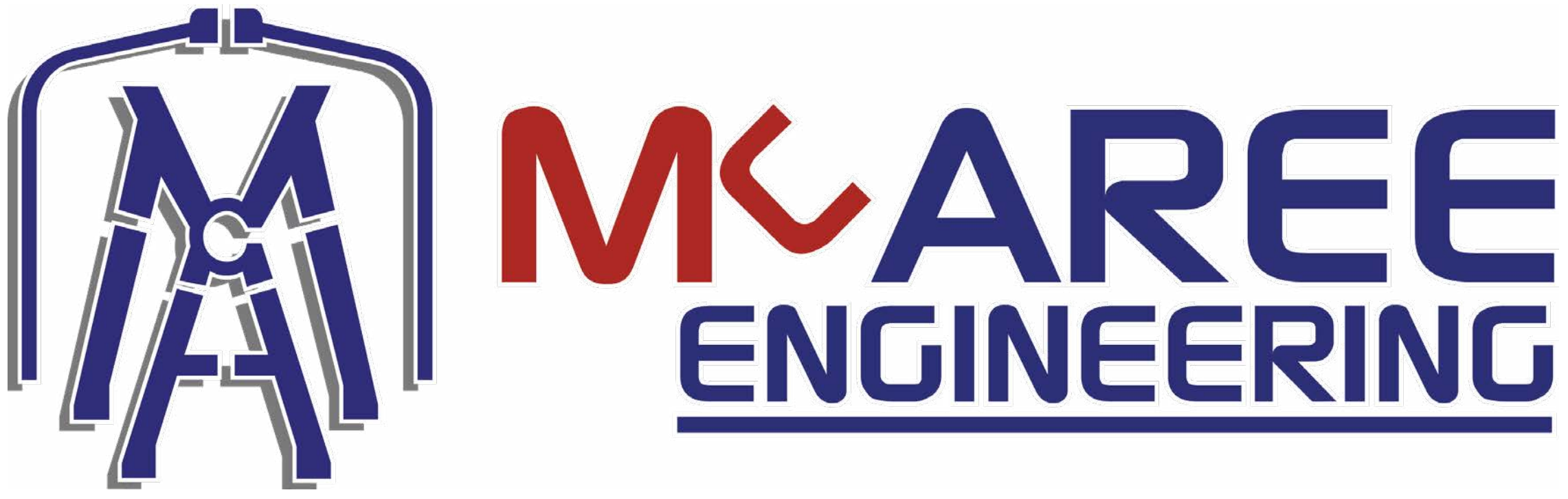
Label Tech was established in 1992 and since its inception has become Ireland's largest independent label producer. With multiple awards under their belt, Label Tech has always prided itself on its dedication to quality and service.

The company has become well known for its staff's knowledge and expertise, collaborating with customers to achieve some amazing bespoke label solutions.

With revenues in excess of €8.8m per year, Label Tech is well placed, through innovation and substantial investment in technology to maximise growth opportunities both domestically and internationally for 2020. Over €1.5m has been invested in the past three years in, amongst other things, a new digital press, quality inspection kit, software and finishing machine add-ons and a further half a million is to be invested in the coming year.

Label Tech offer agility, fast decision-making capability, accountability and the ability to build relationships which offer challenges to global competitors in this sector.

www.labeltech.ie



McAree Engineering Works Ltd

McAree Engineering is a 3rd generation family business operating out of 3 factories in North County Monaghan. Employing over 150 people they are one of Irelands leading Sheet Metal Fabrication Companies.

They provide a design and manufacturing service to leading OEM's across the island of Ireland as well as designing and manufacturing their V-Mac range of bulk storage handling solutions. Their Projects Division specialises in the design and manufacture of bespoke, mechanical engineering projects.

Since being awarded Deloitte Best Managed Company status, McAree Engineering has grown rapidly on the back of a major €7m investment in capability and facilities, including a new 40,000 square foot factory at its Ballinode site which opened last year.

www.mcaree-eng.com



OPENET

Openet

Openet provides Digital Business Support Software to enable telecoms service providers to create new revenues from digital services, improve customer engagement and be ready for the opportunities from 5G. Our solutions enable service providers to be more agile, innovative and enjoy a faster time to value. Since its foundation in 1999, Openet has been at the forefront of telecoms software development and innovation. Our success is personified by the many long-term relationships it has fostered with the largest, most progressive, and demanding operators across the globe.

www.openet.com



Seopa Ltd

Founded in 2003, Seopa Ltd is a Belfast-based fintech company that was an early pioneer of price comparison technologies, and the company continues to use its own proprietary quote engines to enable over 3 million users to compare quotes for over 70 different financial products each year.

Seopa's Quotezone.co.uk platform has grown to become one of the leading comparison websites in the UK, while CompareNI.com has grown to become Northern Ireland's leading price comparison site.

The company's powerful quote engines are fully customisable and can be integrated into any website, which is why the Seopa's proprietary technology also powers the comparison services for some of the UK's biggest names in financial services, digital media and consumer technology.

Seopa has recently announced plans to create a further 31 new roles at its Belfast headquarters.

www.seopa.com



VIZOR™

Vizor Software

Vizor Software is the global leader in SupTech solutions for Financial Supervisors, RegTech solutions for Financial Institutions and cross-border information exchange software for Tax Authorities.

Privately owned, Vizor Software was founded in Dublin, Ireland in 2000, and since then, has been developed and shaped company's vision towards a world of seamless data exchange between the regulated and the regulator. The result has been almost two decades of successful software implementations for many of the world's leading supervisory authorities. Deep collaboration with these authorities has been fundamental to establishing Vizor Software, as the most comprehensive and robust out-of-the-box solution for a broad range of supervisory challenges.

Vizor Software has the most experienced team in the industry and prides itself in the completeness and professionalism of the services that surround our product solutions. Our deep collaboration with some of the world's leading competent authorities has been fundamental to our success and will continue to be so in the future.

www.vizorsoftware.com



Winning Companies 2020

Platinum Club
Winners



ANACONDA[®]

A McLanahan Company

Anaconda Equipment International

Anaconda Equipment manufacture and export machinery for use primarily in the mining, quarrying, organic and waste recycling industries. Anaconda's current range of equipment includes Crushers, Screeners, Feeding and Conveyors.

The company's key to export success is providing innovative and versatile equipment at the right price. We also place emphasis on excellent quality and a responsive after-sales service to support our dealer network and their end-users. Our dealer network extends across the globe spanning across 50 countries and 6 continents, which is constantly helping us establish ourselves as a reliable partner of choice.

www.anacondaequipment.com

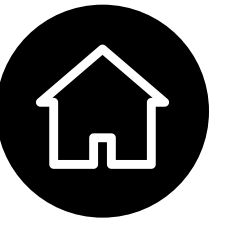


BYRNELOOBY

ByrneLooby

ByrneLooby are an award-winning international engineering firm. Our team comprises specialists across eight different sectors, Geotechnical, Water, Civil Engineering, Marine Engineering, Buildings, Conservation, Temporary Works and Environmental. Our highly skilled team collaborates to achieve the best possible solutions for our clients. Together, we can work through any obstacles that arise. Solving complex problems is why we exist.

www.byrneLooby.com



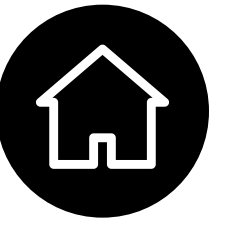
Collins McNicholas

Recruitment & HR Services Group

Collins McNicholas

Collins McNicholas Recruitment and HR Services Group is an award-winning Irish company that was established in 1990. The Company has provided innovative talent solutions to organisations in Ireland and across Europe for over 30 years. Collins McNicholas employs over 60 people and has a nationwide presence with offices in Dublin, Cork, Limerick, Sligo, Athlone and Galway.

www.collinsmcnicholas.ie

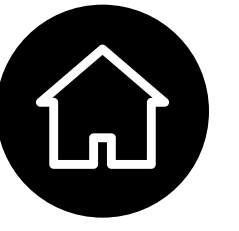


Henderson Foodservice Ltd

Henderson Foodservice Ltd. is one of Ireland's leading distributors to the foodservice industry, serving over 4,500 customers across various sectors including hotels, restaurants, pubs and education. With a heritage spanning 50 years, the company maintains a focus on delivering quality and service excellence to customers.

Recent strategic acquisitions of BD Foods & Food Co have helped strengthen the company's position and product offerings in the market, securing a wider distribution and customer base. Barista Bar, the largest coffee brand in Northern Ireland sold via SPAR and EUROSPAR, is also within their brand portfolio which has exciting key expansion plans to roll out in the UK.

www.henderson-foodservice.com



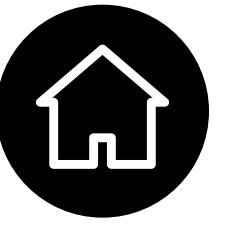
JOHNSON & PERROTT

MOTOR GROUP

Johnson & Perrott Motor Group

Johnson & Perrott Ltd is one of Ireland's largest motor groups with operations in motor dealerships, fleet management and the provision of heavy commercial motor vehicles for short term hire and contract hire.

www.jpmsg.ie

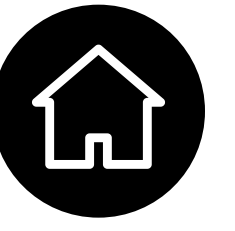


KCC GROUP

KCC Group

KCC's purpose is simple. They help make buildings work. They do it by planning, producing, installing and maintaining complete door, access control, specialist glazing and partition solutions. All to help deliver buildings that work, and keep working for everyone that uses them. KCC help architects to realise their architectural vision, they're trusted by contractors to successfully deliver compliant, on-time, successful solutions, and they're relied on by building managers to keep their buildings safe, secure and performing as intended.

www.thekccgroup.com



KSG

KSG Catering is a specialist restaurant and food services company and our mission is to deliver excellence in food and service to enhance the daily culinary experiences of our customers. We are a dynamic, flexible and vibrant organisation and we deliver restaurant, café and hospitality services in 120 locations in Ireland. We serve 13 million meals per year and we employ 1,350 skilled people across our business. As an organisation we focus only on food services which enables us to deliver bespoke, high quality and innovative formats for our clients. We deliver our services across five industry sectors – Professional Offices, Travel & Leisure, Retail, Third Level Education and Healthcare. Training and development is a central part of our activities and our 10,000 square feet Training Academy in North Dublin is a fully certified City & Guilds centre which enables us to design and deliver an array of training and development courses to support our activities.

www.ksg.ie

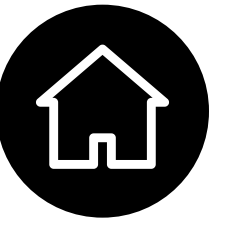


Mac-Group

Mac-group is a leading construction and interiors contractor. It is a business that shows leadership in the marketplace because it is making real change that it believes in. Where other construction companies react to a need, or respond to a request for a service, Mac-group are continually innovating, driving and leading.

The company has grown from a niche interior fit out contractor to a construction partner which offers construction, volumetric modular, design and build – alongside an award-winning specialisation in commercial interiors. With offices in Ireland and the UK, the company has taken a steady approach to growth, not afraid to turn down opportunities that did not serve the commercial goals of the business and always delivering a service that surpasses what is expected.

www.mac-group.com



Mainline Group

Mainline Group is a leading utility solutions provider servicing the Power, Water, Telecom & Energy sectors. Mainline provides a diverse range of services from the Design & Build of Airside Aviation Infrastructure, to Turn-key Wind & Solar Energy Solutions. With significant projects in Ireland, the UK, and Scandinavia, 2020 promises to be an exceptional growth year for Mainline.

www.mainline.ie

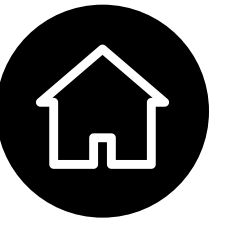


**MODULAR
AUTOMATION**
DESIGN | BUILD | CONTROL

Modular Automation

Modular Automation is an Irish company that has devoted the past 30 years to delivering innovative custom automation and build to print solutions for the world's most advanced medical device manufacturers. Leaning on decades of experience, they are committed to always deliver the right solution. Modular specialises in designing and building bespoke, reliable, complete solutions that automate highly complex production processes. Their 170+ accomplished and determined team collaborate closely with their clients, supporting them on the automation journey that drive productivity and manufacturing efficiencies.

www.modular-global.com



National Chemical Co. (NCC)

Founded in 1969, The National Chemical Co. (NCC) is a leading raw material and sourcing specialist. NCC supply a comprehensive range of chemicals, technical polymers and ingredients to the pharmaceutical, medical device, industrial and food sectors. Offering supply chain solutions which mitigate risk delivered with class leading service and compliance, NCC ensure full supply chain traceability, meeting the highest global standards. Certified to ISO 9001: 2015, and SQAS Responsible Care NCC operate to Good Trade and Distribution Practice (GTDP) and is a consistent recipient of industry awards including being a Deloitte Best Managed Company since 2014.

www.ncc.ie

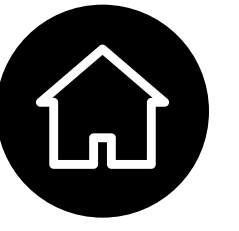


TES

TES, founded in 1999, are water and power technology engineering experts specialising in critical infrastructure. TES provide specialist services to the water/power industries worldwide. We are an ambitious and innovative organisation within the sectors we operate; young, progressive, responsive, client-needs-driven and on the cutting-edge of technology. These core characteristics have resulted in highly efficient internal manufacturing capabilities and meaningful client partnerships, enabling us to provide custom designed, flexible solutions.

TES have enjoyed a period of rapid and sustained growth during recent years and are recognised as one of the fastest growing companies within the sector. The unique business model of the company, focusing on providing clients with an all-encompassing service, including providing direct labour and flexible, responsive client driven solutions has been an important factor in the continued growth and expansion.

www.tesgroup.com



Viatel

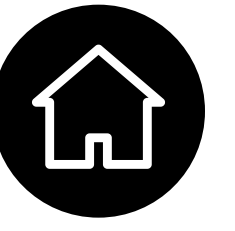
Viatel is a home-grown Irish company offering solutions for connectivity, cloud and security requirements. We provide a full suite of cloud solutions which are cost effective, innovative and bespoke for small to medium enterprises (SME), corporate, public sector and wholesale customers. Viatel provides services to many of Ireland's leading enterprises including FEXCO, SalesSense, Actionpoint, Ocuco and The Taxback Group.

www.viatel.com



Winning Companies 2020

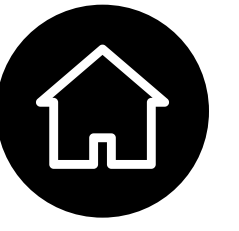
Requalifying
Winners



Abbey Group

The Abbey Group is a collection of travel companies based in Dublin, Edinburgh and London. Established in 1978, the Group is owned and managed by a team of experienced travel professionals, dedicated to selling the destinations of Ireland and the UK to the worldwide travel trade on a B2B basis.

www.abbeygroup.ie



ace express freight

when service is important

Ace Express Freight

The Abbey Group is a collection of travel companies based in Dublin, Ace Express Freight are the leading independent freight forwarding and logistics company in Ireland, with 30 years' experience and a global partner network spanning 450 offices in more than 150 countries. We are experts at moving palletised and specialist freight by road, sea and air to anywhere in Ireland and worldwide; providing tailored logistics solutions with a personal customer service that is second to none.

www.aceexpressfreight.com

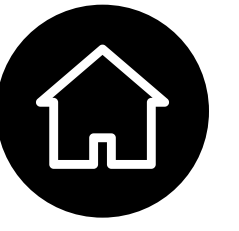


AROUND NOON.

Around Noon

Celebrating 30 years in business, Around Noon has become one of Ireland and the UK's leading manufacturers in the food-to-go market. The business delivers high quality sandwiches, wraps, salads, hot products, snacks, bakery products, natural fruit juices and hospitality options daily across Ireland/UK to a wide range of food service contract caterers, convenience retailers and coffee shop chains. Around Noon employs 330+ people at two manufacturing facilities in Slough and Newry, NI. The company has experienced exponential growth during the last 7 years and has been named in The Sunday Times Virgin Fasttrack 100 in 2017 and again in 2018. The award winning business continues to innovate and drive the food-to-go market.

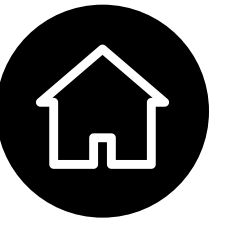
www.aroundnoon.com



Asavie

Celebrating 30 years in business, Around Noon has become one of Asavie's on-demand mobility and IoT services provide increased productivity, valuable insights and enhanced security for the digital business. Strategic distribution and technology partners include AT&T, AWS, Dell, IBM, Microsoft, Singtel, Telefonica, Verizon and Vodafone. Asavie is an ISO27001 certified company.

www.asavie.com



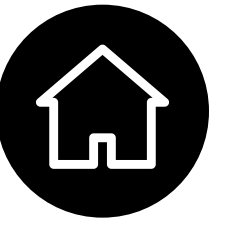
Barry & Fitzwilliam

PREMIUM DRINKS COMPANY

Barry & Fitzwilliam

Barry & Fitzwilliam distribute one of the most comprehensive portfolios of wines, spirits, liqueurs and beers, including Jägermeister, The Graham Norton range of wines and gin, Remy Martin, Tia Maria, McGuigan, Villa Maria and Brewdog, to name but a few. We are continually sourcing new brands and adding quality options in order to give unrivalled choice to our 3,500+ customers. Our strength is not just supplying a great range, it is unearthing new products that our customers and today's consumer will enjoy.

www.bandf.ie



BEANNCHOR™

HOSPITALITY IS OUR BUSINESS

Beannchor

Beannchor is one of the largest independent owner/operators of hotels, bars and restaurants in Northern Ireland. Assets include the Merchant Hotel, Bullitt and Little Wing Pizzeria.

www.beannchor.com

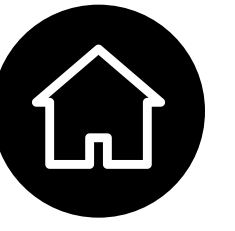


Braidwater

Braidwater Limited

Beannchor is one of the largest independent owner/operators of hotels, Braidwater Group Limited is a privately owned construction business based in the North West of NI. The group operates mainly within NI and traditionally has built for the private and social housing market. Within the last 12 months the group has extended activity into the build-to-rent sector.

www.braidwater.com



Campion Insurance

Campion Insurance continues to evolve as one of Ireland's leading indigenous brokers through continual investment in people, technology, customer service and acquisitions. Through a customer centric approach it strives to provide solutions for all customers insurance needs.

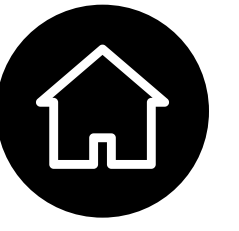
www.campionins.com



Carroll Cuisine

Carroll Cuisine is an expert in cooked meats through our Carroll's of Tullamore brand. According to Kantar (July 2017), Carroll's is the #1 cooked meats and deli ham brand in Ireland. Established in 1979, Carroll's has recently reinvigorated cooked meats with our poultry and New York Deli ranges.

www.carrollcuisine.ie



Cavanaghs
www.cavanaghs.com

Cavanagh's of Charleville Ltd

Cavanaghs of Charleville is a Main Ford Dealer operating in Charleville town with a second branch in Mallow town (Cavanaghs of Mallow). The main business is selling new and used Ford cars and commercial vehicles, servicing and repair on all vehicles, selling and supplying Ford Parts and a Bodyshop.

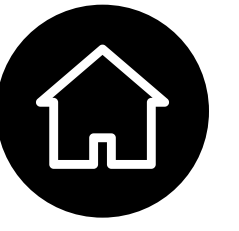
www.cavanaghs.com



CDE Global

CDE is the leading provider of wet processing equipment for quarries, mines and recycling operations on the global market. The CDE equipment range has applications across a wide range of materials and is delivering significant efficiencies in the construction and recycling, mining, industrial sands and environmental sectors. Working across five sectors and eight regions globally, CDE has been co-creating with customers for over 25 years to deliver collaborative, imaginative and unique processing systems. CDE designs wet processing equipment which maximises value and yield from the earth's finite natural resources, using sustainable technologies to produce essential commodities, while minimising waste, and reducing our footprint on the planet. CDE exports to over 90 countries and in 2018 closed another record year by achieving target revenue (£79.5M) and providing the confidence that CDE is well on track to reach its 2020 group target of £150M.

www.cdeglobal.com



Chanelle Pharmaceuticals

Chanelle Pharma provides a spectrum of services in areas of research and development, registration, manufacturing and marketing of generic pharmaceuticals for both the human and veterinary market. Headquartered in Loughrea, Co. Galway, the company employs 500 people.

www.chanellepharma.com



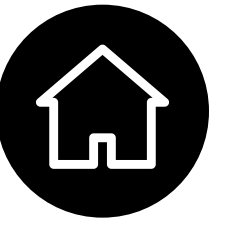
CLANCY

Built on Partnership

Clancy

Clancy's are one of the leading main building contractors operating in the Irish construction industry. We compete in both the public and private sectors in the areas of residential, commercial and retail, industrial, health care, education, leisure & recreation and conservation & restoration projects.

www.clancy.ie



CLIFF HOUSE HOTEL

Cliff House Hotel

Cliff House Hotel is regarded as one of the leading luxury five-star hotels in Ireland. Clinging to a cliff, all rooms are sea-facing and we also offer a Michelin star restaurant and a destination spa. The hotel is a sister to Cliff Townhouse, St. Stephen's Green and Cliff at Lyons, Co. Kildare.

www.cliffhousehotel.ie



CMS Distribution

CMS Distribution is an independent value-added IT distributor of business and consumer technology products. CMS Distribution specialises in taking emerging technologies to market whilst growing established brands using a range of value added services. The company is an integral link in a chain that connects suppliers to an end user. We connect our suppliers to corporate resellers and managed service providers, along with smaller independent IT companies across the globe.

www.cmsdistribution.com/



Codd Mushrooms

The Codd Family have been growing the finest quality mushrooms from their farm located in Tullow, Co. Carlow since 1989. They are the largest supplier of mushrooms into the Irish Market (Market Share approx. 60%) supplying the major retailers and food service sector.

www.coddmushrooms.ie



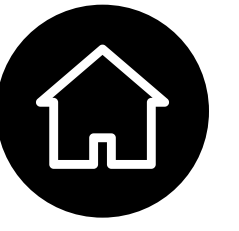
COMBILIFT

LIFTING INNOVATION

Combilift

Combilift, founded in 1998 in Co. Monaghan produce a range of innovative and customised handling solutions. Sales for 2019 will surpass €300 million, 98% exports to 85 countries, 49,000 units sold to date and employing 650 staff all from our factory in Monaghan with 7% of turnover invested in R&D.

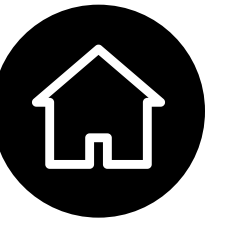
www.combilift.com



Combined Facilities Management Ltd

Combilift, founded in 1998 in Co. Monaghan produce a range of CFM, 45 years in business, provide integrated building services to a wide range of public and private sector clients. With a large multi skilled workforce, we deliver works across the following operating divisions: Social Housing, Mechanical & Electrical, Facilities Management, and Construction.

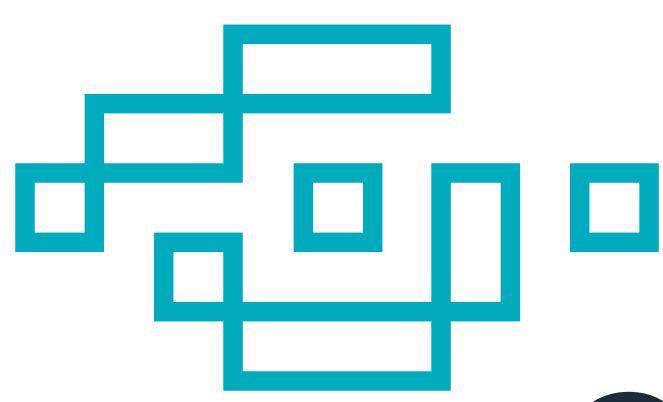
www.cfm-ni.com



Creagh Concrete

Creagh have been a pioneer of precast for 43 years. We are one of the UK's largest producers of concrete products for a diverse range of market sectors. Creagh is leading the market with innovation in concrete, providing new solutions across the construction industry.

www.creaghconcrete.co.uk



crest solutions

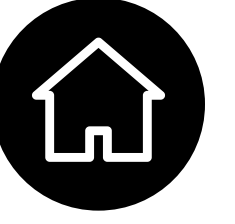
Crest Solutions

Established in 1998, Crest Solutions is an Irish owned technology firm that has steadily grown over the past 21 years and employs 180 highly skilled people. Operating on an international scale, we have people based throughout Ireland, the UK and mainland Europe.

Our focus is in delivering industrial vision and pharmaceutical serialisation products and services to the highly regulated pharmaceutical and medical device markets throughout Ireland, Europe and the US.

Growing at an annual rate of 35% for the past 5 years, Crest Solutions has created a fantastic name with our Life Science customers for industrial vision, traceability and engineering services. Recently we announced a further 120 jobs to be filled by the end of 2020. Despite more than 40% of our products and services exported, we still manage to be firmly rooted in Little Island Cork.

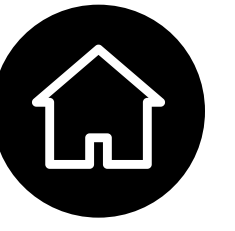
www.crestsolutions.ie



Delmec

Delmec has been a key player in the telecoms industry for over 30 years, with recognised expertise in tower infrastructure & advanced telecom solutions across Africa, Europe, & Asia. Delmec provide a portfolio of services which support customers to optimise value from their tower assets.

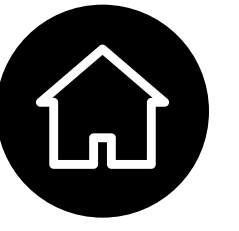
www.delmec.ie



Demesne Electrical Sales Ltd

Demesne Electrical, founded in 1977, is Ireland's leading Irish-owned industrial electrical importer & distributor. The company imports and distributes only the highest quality products from international brands such as Schneider Electric, ContaClip, Fibox & Iboco to name but a few.

www.demesne.ie



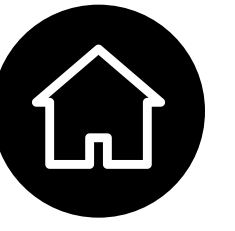
DENNISON

WE'RE RIGHT BEHIND YOU

Dennison Trailers

Dennison Trailers is a family-owned trailer manufacturer at the forefront of supplying innovative and proven road haulage solutions to customers in Ireland, the UK and mainland Europe. Continual investment in the best manufacturing techniques and a highly engaged team are fundamental to our success.

www.dennisontrailers.com

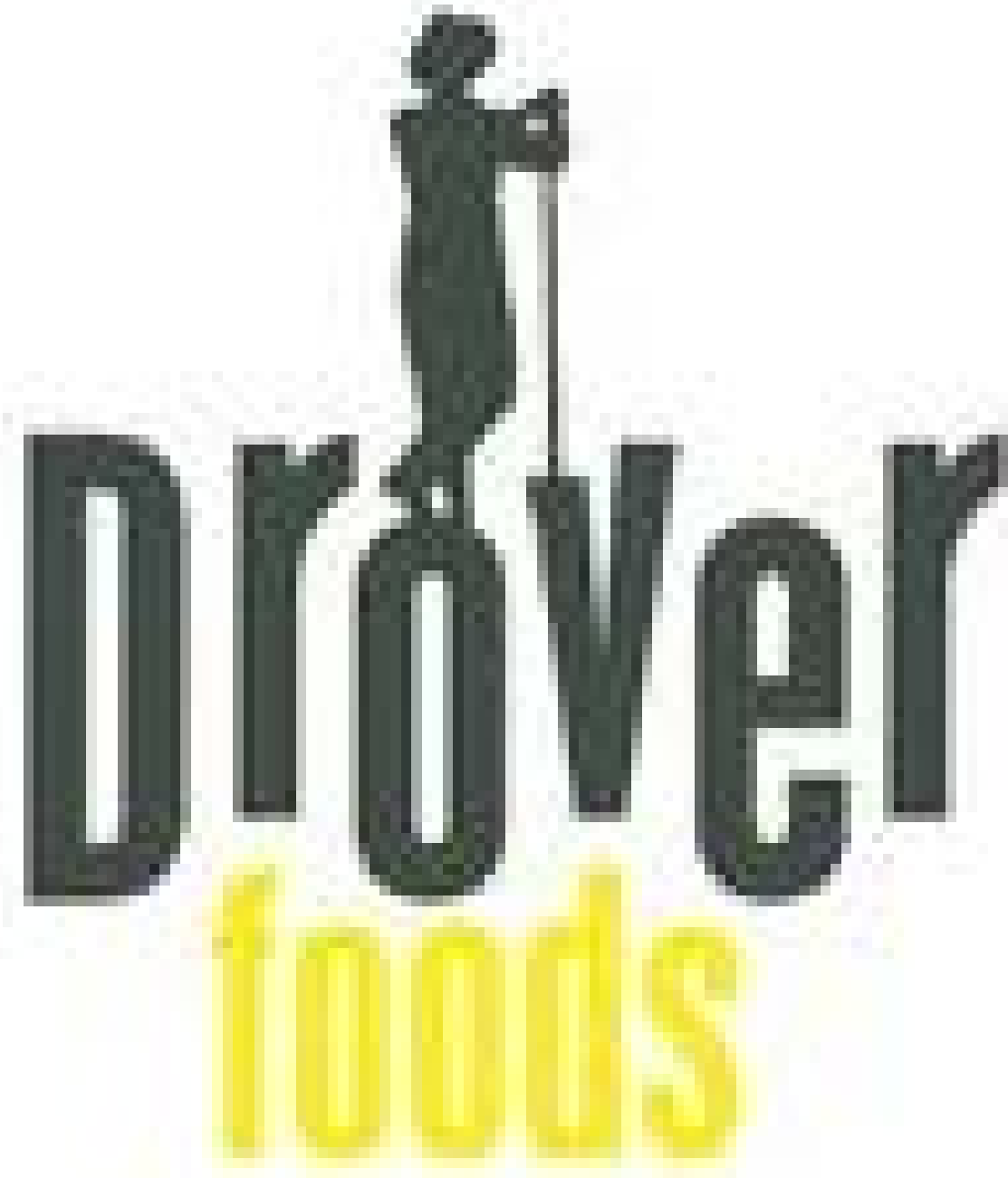


denroy®

Denroy Plastics Ltd

Denroy provides design and engineering services to the aerospace industry, manufacturing components from high grade engineering polymers also advanced hybrid polymer-composite bonded materials. Denroy is one of five companies globally to hold the SC21 Gold level for delivery and quality.

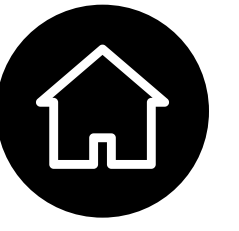
www.denroy.com



Drover Foods

Drover Foods is a family owned business located in Wexford manufacturing ready-to-eat food ingredients for the UK and European Sandwich, Ready-Meal and Pizza manufacturers. Drover manufactures cooked vegetarian products e.g. falafels, fritters, plant-based burgers & sausages as well as traditional pork sausages.

www.droverfoods.com

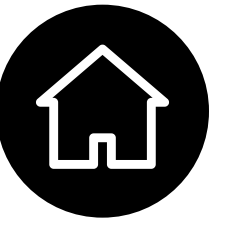


eason

Eason

Best known as Ireland's leading retailer of books, stationery, news and magazines, Eason is an iconic Irish brand with a rich heritage dating back over 130 years. Our vision is to "Inspire and Engage Minds of all Ages" as an omni-channel retailer operating over 60 stores across the Island of Ireland.

www.easons.com



***INNOVATION
AT WORK***

EDGE Innovate

EDGE Innovate develops, manufactures, markets and exports sophisticated technologies for shredding, stacking, screening and sorting of primary and secondary raw materials in production processes and recycling across the world from its 150,000ft² manufacturing facility within Co. Tyrone.

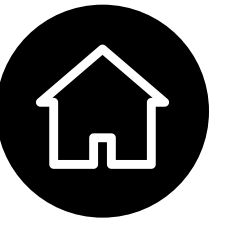
www.edgeinnovate.com



EPS Group

EPS Group is an international water infrastructure specialist operating across the Republic of Ireland, the UK and Middle East. It is one of the few genuine end-to-end service providers in the global water sector. Now in its 51st year of business, EPS has grown from a modest electrical and pumping services business into an innovative, international product and service provider, not focused upon the water, wastewater and clean technology sectors.

www.epswater.ie

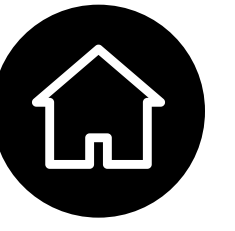


ergo:

Ergo

Ergo is a leading cloud and IT managed services provider, helping clients achieve business advantage through digital adoption and change. Never satisfied with standing still, we constantly reinvent our role in the IT value chain, encouraging our team of more than 400 professionals to continually lead from the front.

www.ergogroup.ie



ESS Modular

ESS Modular designs, manufactures and delivers bespoke steelframed, fast track construction projects throughout the UK and Ireland. With over 30 years' experience, ESS Modular is a main contractor, delivering construction projects to a wide variety of sectors, including education, healthcare, commercial and residential.

www.essmodular.com

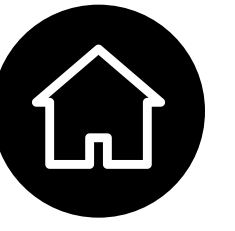


evros
fresh thinking

Evros Technology Group

Evros Technology Group is Ireland's leading provider of IT managed services and systems integration. Established in 1990, Evros Technology Group offers unrivalled support in the design, supply, implementation and support of organisations' IT infrastructure. The organisation provides a full end to end, flexible and innovative approach to servicing clients' IT requirements – providing them with the assurance that all of their IT needs can be managed by one provider.

www.evros.ie



fenergo:

Fenergo

Fenergo is the leading provider of digital transformation, customer journey and client lifecycle management (CLM) solutions for financial institutions. Its software digitally transforms and streamlines end-to-end CLM processes - from regulatory on-boarding, data integration, client and counterparty data management, client lifecycle reviews and remediation, all the way to client off-boarding. Fenergo is recognised for its in-depth financial services and regulatory expertise (from a team of over 30 global regulatory specialists), community-based approach to product development and out-of-the-box rules engine which ensures financial institutions are future-proofed against evolving KYC, Anti-Money-Laundering (AML), tax and OTC derivatives-based regulations. Fenergo recently expanded into new markets including asset and wealth management, private, retail, business and commercial banking and has over 70 global clients.

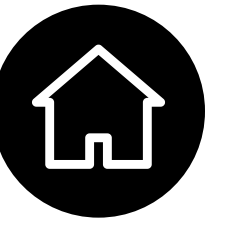
www.fenergo.com



Fexco

Fexco is an Irish international financial services company operating across the payments, FX, outsourcing, aviation and property sectors. Employing over 2,300 across 29 markets, Fexco's fintech products and solutions are available in over 55 countries. Our purpose is to grow business and opportunities for our clients and our people.

www.fexco.com



Fitzers Catering Ltd

Fitzers Catering Limited is a wholly owned Irish Company reinvesting all of its profits back into Ireland. Fitzers Catering's ethos is built on loyalty through our customers, employees, supply base and our partners. Our mission is to deliver excellent catering experiences to our customers and venues.

www.fitzerscatering.ie



FreeFlow

FreeFlow partners with the world`s leading consumer electronic / wireless brands to develop intelligent excess inventory strategies. It delivers improved profitability while adhering to channel/brand controls and provides best in class hosted marketplace technology with appropriate reporting tools.

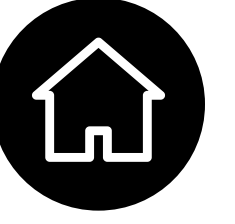
www.freeflow.com



Galway Clinic

Galway Clinic is one of Ireland's leading acute private hospitals. Our vision is 'Excellence in Patient Care.' To ensure patients receive the best care, we invest hugely in our staff, and in the latest healthcare treatments and technologies. We are leaders in providing cardiology, oncology, orthopaedics, endoscopy, endovascular, medical and surgical services.

www.galwayclinic.com



Garvey Group

The Garvey Group is one of Ireland's leading retail and leisure operators. Comprising of 9 supermarkets & 2 hotels, the group employs 725 people. Garvey's continues to grow by adapting product and in particular our fresh offering to meet our customer requirements on a daily basis.

www.garveygroup.ie



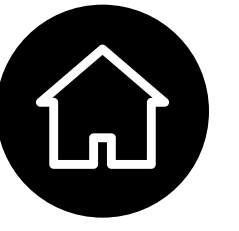
ges group

PROVIDING THE BEST SOLUTION

GES Group

GES Group, an award winning industry-leading organisation, provide power and energy solutions for SMEs and large multi-nationals across a range of industries UK, Ireland and beyond. The group has strong and long standing trading history extending in growth across a significant number of industry sectors, in their drive to develop the renewable energy goal.

www.ges-group.com

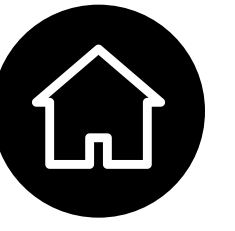


glenisk
naturally from Ireland

Glenisk

Glenisk is Ireland's best loved yogurt and the #1 brand in the market*. The award winning, family-owned dairy is from Killeigh, Co Offaly and is best known for its organic, high protein and goats yogurts. Glenisk are commitment to sustainable agriculture and food manufacturing.

www.glenisk.com



GOURMET FOOD PARLOUR

Gourmet Food Parlour

Since opening in Dun Laoghaire in 2006, Gourmet Food Parlour has grown to encompass 7 restaurants in Swords, Dun Laoghaire, Salthill, Santry, Malahide and Skerries as well as a large catering and events division. Over the past few years Gourmet Food Parlour has seen phenomenal growth in all areas with a combined workforce of over 300 people.

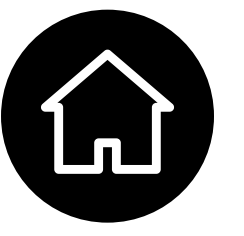
www.gourmetfoodparlour.com



GSLs

Since opening in Dun Laoghaire in 2006, Gourmet Food Parlour has grown to encompass 7 restaurants in Swords, Dun Laoghaire, Salthill, Santry, Malahide and Skerries as well as a large catering and events division. Over the past few years Gourmet Food Parlour has seen phenomenal growth in all areas with a combined workforce of over 300 people.

www.gourmetfoodparlour.com

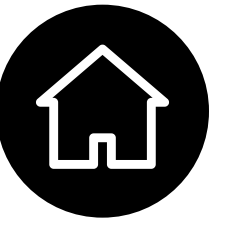


H+K INTERNATIONAL

H&K International

H&K International is one of the world's largest suppliers of kitchen equipment solutions to the food service restaurant industry, employing approximately 1,700 people worldwide. It is an Irish business headquartered in Dublin, supplying equipment to global operations that service 35 million people daily in over 20,000 restaurants in 80 countries. H&K customers include McDonald's, Burger King, KFC and Subway. The company has received multiple awards endorsing H&K and its staff, including the McDonald's Most Customer Obsessed Supplier (2017), the McDonald's Worldwide Equipment Supplier of the Year (2017) and the Burger King EMEA Supplier of the Year (2018).

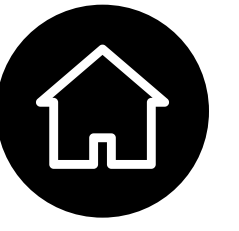
www.hki.com



H2 Group

H2 Group own and operate a network of award winning Spar Convenience Stores and Service Stations in Ireland. We currently employ over 300 people at 12 locations around the country and our headquarters are based in Listowel, Co. Kerry.

www.h2group.ie



Heat Merchants Group

Heat Merchants

Heat Merchants Group is an independent national trade merchant business headquartered in Athlone, Ireland. With over 44 locations nationwide, Heat Merchants Group is Ireland's leading supplier of plumbing and heating products, including bathrooms, showers, tiles, and renewable energy technologies.

www.heatmerchants.ie

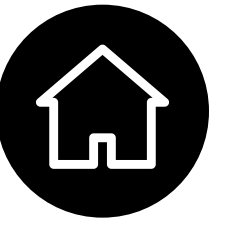


HENRY GROUP

Henry Group (NI) Limited

Henry Group comprises a number of manufacturing and construction companies with Henry Brothers the largest company in the Group. Henry Brothers build in partnership with their customers and have a proven track record in education, defence, commercial, industrial, transport and healthcare sectors.

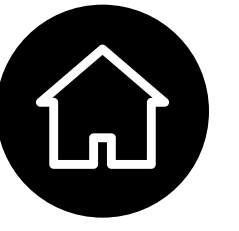
www.henrybrothers.co.uk



Herlihy Supermarket Group Limited

Herlihy's Centra is family owned group of 7 Centra stores in Cork. The group prides itself on delivering a superb fresh food offering, a friendly service and actively participating in the communities we are retail in.

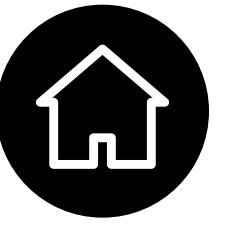
www.herlihy.ie



Hill Engineering Ltd

Hill Engineering is a Global Exporter & Manufacturer of award-winning excavator attachments. At Hill Engineering we manufacture a range of fully automatic quick couplers – The Tefra range, to suit excavators ranging from 3T – 100T. We also manufacture a range of excavator buckets- the Titan range.

www.hillattach.com



Insomnia

Insomnia is Ireland's leading independent coffee shop chain and the 16th largest in Europe. It has grown from a single location in a Galway Bookstore in 1997 to over 170 stores & 450 self-service units in Ireland and the UK.

www.insomnia.ie



IRISH DOG FOODS

Irish Dog Foods

Irish Dog Foods is a pet food manufacturer of own-label and branded products for supermarkets, pet specialty retailers, wholesalers and discounters across the globe. Now exporting to 54 countries from five BRC-accredited facilities with our headquarters in Kildare. We are market leading producers of complete foods, meat-based treats, natural bones and natural products. Irish Dog Foods have always recognised the value of premium ingredients its farm to feeding bowl for our Irish Rover Brand. Putting the same care and attention into pet foods that goes into developing food for people is the cornerstone to our products quality. It starts with wholesome quality ingredients, when the basics are right you don't need the additives you don't need the processing, we oven roast or air dry our foods to retain their natural goodness. It's this innovative approach to pet food that has led to successful partnerships with retailers around the globe.

www.Irishdogfoods.com

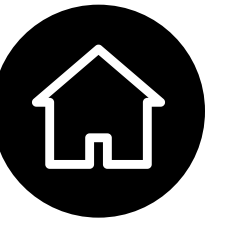


ITFORCE

IT Force

Founded in 1999, IT Force is an IT Managed Services Provider who transforms the IT of Organisations. Our trusted team offer consulting, outsourcing & technical services and provide superior end user and device management support.

www.itforce.ie



J.H Roche and Sons Ltd

After celebrating over 140 years in business last year, serving the farming community of Ireland, with high quality animal nutrition, sustainable products with full traceability, on time delivery service, fantastic sales back up. Roches Feeds are proud to be part of the Unique Deloitte Best Managed Companies yet again.

www.rochesfeeds.com



Joe Duffy Group



Joe Duffy

The Joe Duffy Group is one of Ireland's largest and most successful motor groups, now employing over 430 employees and representing an extensive franchise portfolio, including BMW, MINI, BMW Motorrad, BMWi, Audi, Mazda, Volkswagen, Ford, Land Rover, Jaguar, Volvo, Porsche and Kia.

www.joeduffy.ie



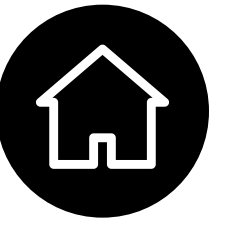
kayfoamTM woolfson

Kayfoam Woolfson

Kayfoam Woolfson, founded in 1898, is the only manufacturer of polyurethane foam on the island of Ireland and our Kaymed division is the premier manufacturer of premium mattresses in Ireland. Our headcount is over 300 and 70% of our output is exported to the UK and further afield.

www.kingcoil.ie

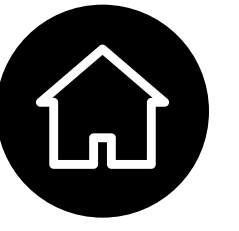
www.kaymed.co.uk



Kestrel Foods Ltd

Kestrel Foods Ltd is a family run business at the forefront of the market for premium quality dried fruit, nuts and snacks, in the retail and foodservice sector. Based in Northern Ireland, continuous investment in state-of-the-art production facilities and an ambitious growth strategy, has cultivated a global customer base in over 30 countries. With a portfolio of innovative snack products marketed under its Forest Feast and Acti-Snack brands, its offering ranges from healthy to indulgent, value to premium and traditional to contemporary. The company continues to push the boundaries in the agri-food sector with innovation at the centre of delivering against consumer needs.

www.forestfeast.com



King and Moffatt Electrical Ltd

King & Moffatt Building Services are award-winning international mechanical and electrical contractors with over 40 years' experience delivering projects successfully to the construction industry. Our in-house design and energy services capabilities mean we maintain early engagement with clients and offer best-in-class asset management.

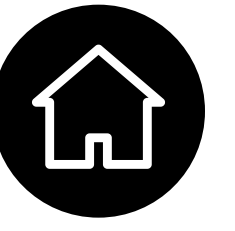
www.kingmoffatt.com



KTL

KTL is recognised as a leading provider of engineering services to the telecommunications and utility sector, working primarily with mobile network operators, electricity network operators and major equipment vendors. KTL has grown significantly over the last number of years in Ireland and UK.

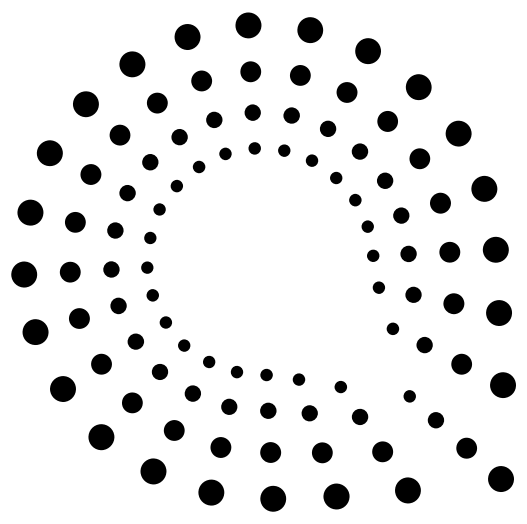
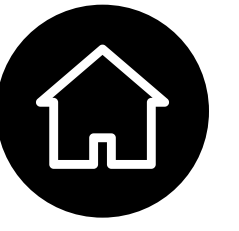
www.ktl.ie



Learning Pool

Learning Pool has a fresh approach to partnering with its customers. One that makes a real difference with a 98% customer recommendation rate. Highlights from the last 12 months include, increasing its client base by 30%, now serving 800 global organisations and acquiring award-winning Innovative learning solutions provider, HT2 Labs. Recent award success includes Gold for innovation at the 2019 Learning Technologies Awards and Gold at the International CSR awards, for its commitment to be a responsible business and to its community. Annual revenue growth increased more than 26% last year and the acquisition of HT2 Labs saw staff numbers rise to over 200 colleagues across its Derry, Nottingham, Brighton, Belfast, Glasgow and Boston offices.

www.learningpool.com



LEDGROUP

Lighting and Electrical Distribution Group

Headquartered in Ireland, LED Group is a leading international lighting company with a reputation for first class customer service and market leading products. We embrace emerging technologies and the benefits they bring to the market, creating enduring products with low energy usage, low maintenance and outstanding performance. We are driven by our vision which is to be our customer's most trusted LED lighting brand.

www.robust.com



lotusworks[®]

powered by experience

LotusWorks

LotusWorks celebrated thirty years in business in 2019, it is a customer focused business employing leading engineering and technical expertise. The company works with businesses who want to increase their engineering talent to help improve operational performance and drive efficiency- either long term or short term, for expansions and new build industrial projects. The Irish technical and engineering company expanded into the US twenty years ago, and has experienced substantial growth over the last twenty four months, doubling in size. The company employs 475 people full time in Europe and North America and works in the BioPharma, Medical technology, semi-conductor and datacentre sectors.

www.lotusworks.com



MASH DIRECT

Cooked fresh on our Farm

A green illustration of a hand masher tool, positioned vertically between the words 'MASH' and 'DIRECT' in the logo.

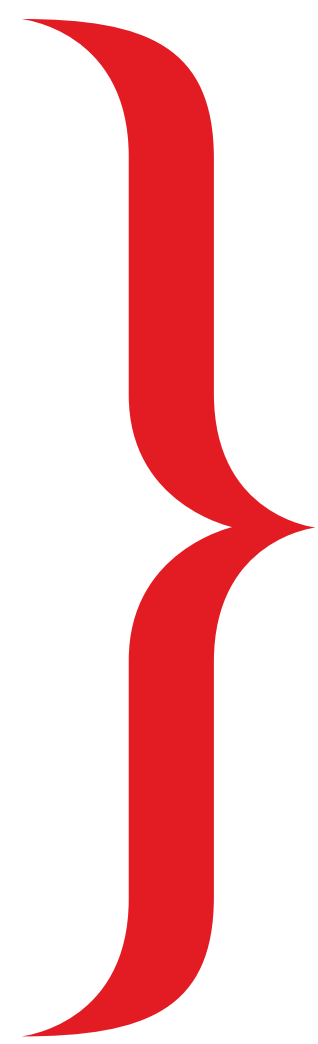
Mash Direct

Mash Direct is an award-winning farming and food production business that produces an innovative range of vegetable meal accompaniments. The management team includes specialists in agriculture, engineering and marketing. Our expertise, dedication and attention to detail set the company apart.

www.mashdirect.com



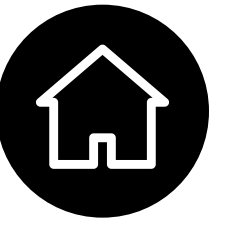
McArdle Skeath



McArdle Skeath

Founded 51 years ago, McArdle Skeath has grown into one of the country's leading supply chain logistics providers. McArdle Skeath specialise in managing the supply chains of corporate and indigenous businesses that require time sensitive temperature control warehousing and distribution services. McArdle Skeath are custodians of 49,000 pallets, operating out of two locations, Dundalk, Co. Louth and Hollystown, Dublin 15. The organisations unique service portfolio, innovative IT systems, quality compliance, in-house expertise and excellent customer service is proof of the dedication to be the leader in highly regulated markets. These attributes have placed the organisation at the forefront of the supply chain management industry, and positioned to continue increasing the scope of client solutions and services.

www.mcardleskeath.com



McCabes Pharmacy Group

McCabes Pharmacy is one of Ireland's most loved pharmacy providers. Founded on core values of compassionate care, advice you can trust, speedy service and excellent value for money. Founded by Roy McCabe in 1981, the organisation has expanded to a group of 27 pharmacies across Ireland.

www.mccabespharmacy.com



McCUE

Create | Craft | Construct

McCue Crafted Fit

McCue is a project management and fit-out company with experience across a wide range of sectors including retail, hospitality, hotels, leisure and marine.

www.mccuefit.com



Meaghers Pharmacy Group

Meaghers is a group of community-based pharmacies based in Dublin. Although back of house, run as efficiently as any multiple pharmacy group at the customer face, we are a warm and friendly, small, Irish, family run business. With a strong online presence and 9 busy innovative stores, we aim to continue to enhance the health and wellbeing of our customers. Meaghers will continue to strive to be at the head of our industry and at the heart of health.

www.meagherspharmacy.ie



**MORGAN
McKINLEY**

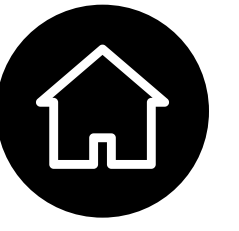


— GO BEYOND —

Morgan McKinley

Morgan McKinley is a global professional services recruitment consultancy. Founded in 1988 by Pat Fitzgerald, the company is located across 10 countries with the global head office located in Cork.

www.morganmckinley.ie

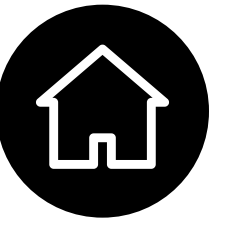


Musgrave

Musgrave

Musgrave Group is a family-owned business founded in Cork in 1876. In 2016, it celebrated 140 years in business. With its retail it employs more than 35,000 people on the island of Ireland and now operates eleven brands across its network on the island of Ireland and Spain.

www.musgravegroup.com



Northern Hydraulics Ltd

At Northern Hydraulics Ltd., we are known for building long-lasting professional relationships with our clients. By combining years of industry experience with modern technology, we are able to provide innovative, cost-effective hydraulic cylinder solutions to fit any need.

www.northernhydraulics.com



SPECIALISTS IN FLEXIBLE PACKAGING

NPP Group and COMBIND

NPP Group and COMBIND are Ireland's leading B2B supplier of Packaging Materials and Equipment, supplying the full range of flexible packaging materials. In recent years, they have developed its product offering to include strapping, tapes, FIBC's, specialist films for meat, poultry, cheese packs and also manufactures corrugated boxes. We continue to expand and are pleased to announce re-location to new 65,000 Sq. Foot premises at Vantage Business Park at the end of March 2020.

www.npp.ie

www.combind.ie

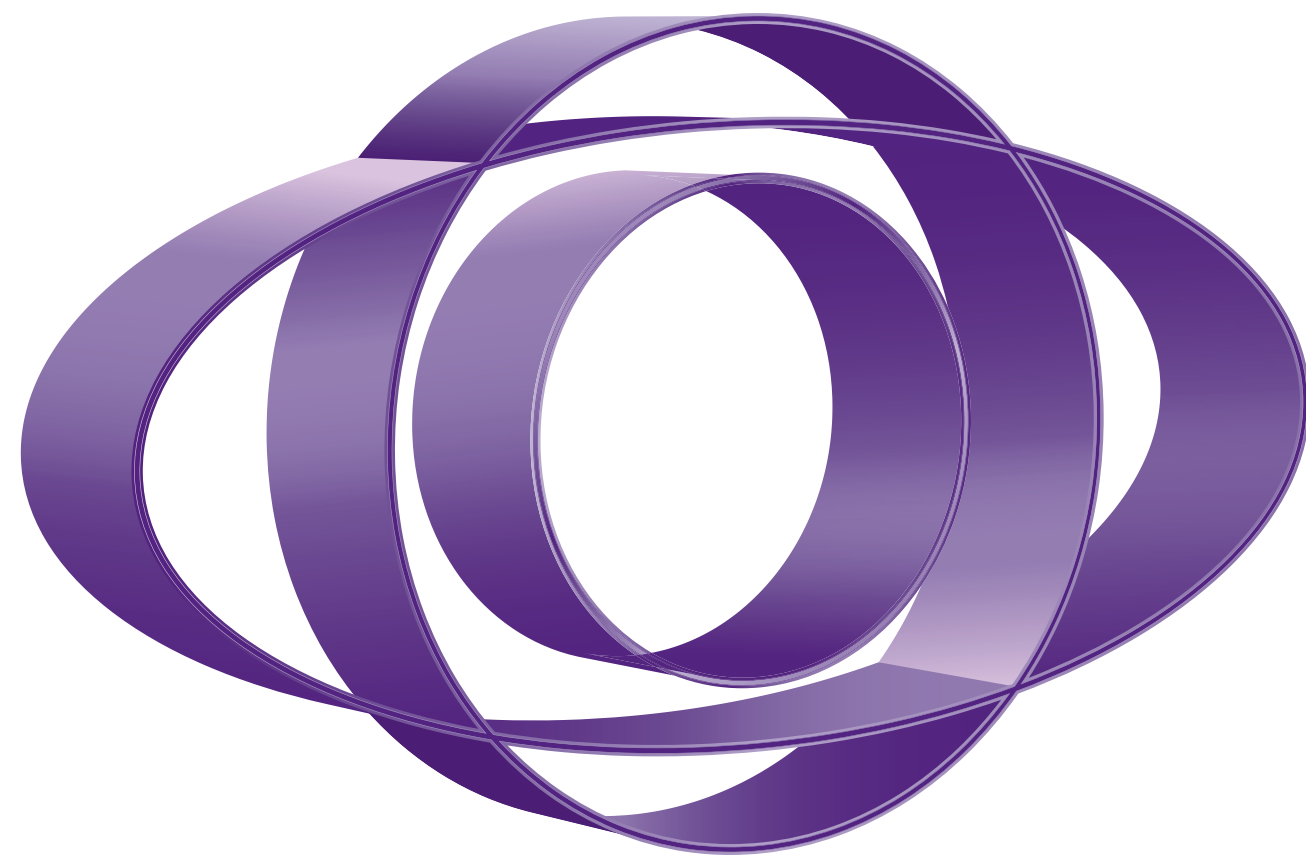
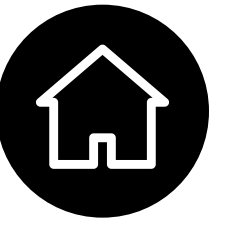


Obelisk

Obelisk

NPP Group and COMBIND are Ireland's leading B2B supplier of Packaging Obelisk is a leading provider of design, build and maintenance solutions to the telecommunications, overhead and underground power infrastructure sectors in Ireland, the UK and South Africa. Our key strength is the ability to integrate complex fixed line and mobile telecommunications networks.

www.obelisk.com



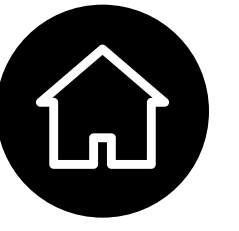
OCUCO

SOFTWARE WITH VISION

OcucO

OcucO provides Acuitas®, its award-winning practice management software and related OmniChannel solutions as well as Innovations® its lab management software to optical retailers across 70 countries and over 8000 sites, benefitting patients, staff and stakeholders of independent practices and large chains

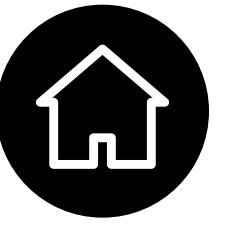
www.ocuco.com



Openmind Networks

Openmind Networks provide mobile operators, inter-carrier operators and social media providers with messaging solutions optimised for the new digital age. Openmind's Communication Platform is deployed in over 120 sites across 30 countries, powering over 5 Billion transactions every day.

www.openmindnetworks.com



People 1st

People 1st is an award-winning employment and learning organisation which offers a range of government funded training, employment support initiatives and corporate training solutions in the public and private sectors throughout Northern Ireland & the Republic of Ireland.

www.people-1st.co.uk



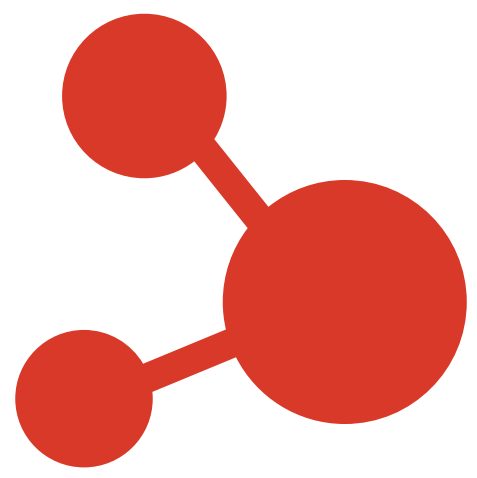
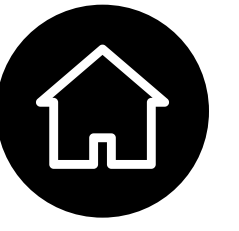
PFH Technology Group

Your ICT. Our Expertise.™

PFH Technology Group

PFH is an ICT system integrator with a team of 400 supporting many of the largest organisations in the country. We provide solutions from “desktop to data centre” supported by large 24x7 countrywide services team helping clients address the challenge of cloud, security, data management and support.

www.pfh.ie

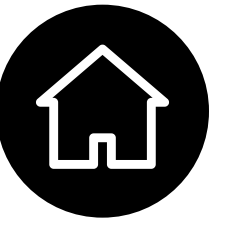


phonovation

Phonovation Ltd

Phonovation provides secure communication software solutions to help businesses easily interact with their customers. Everything they do is geared towards and around helping businesses communicate more effectively with their customers through secure interactive messaging and voice platforms.

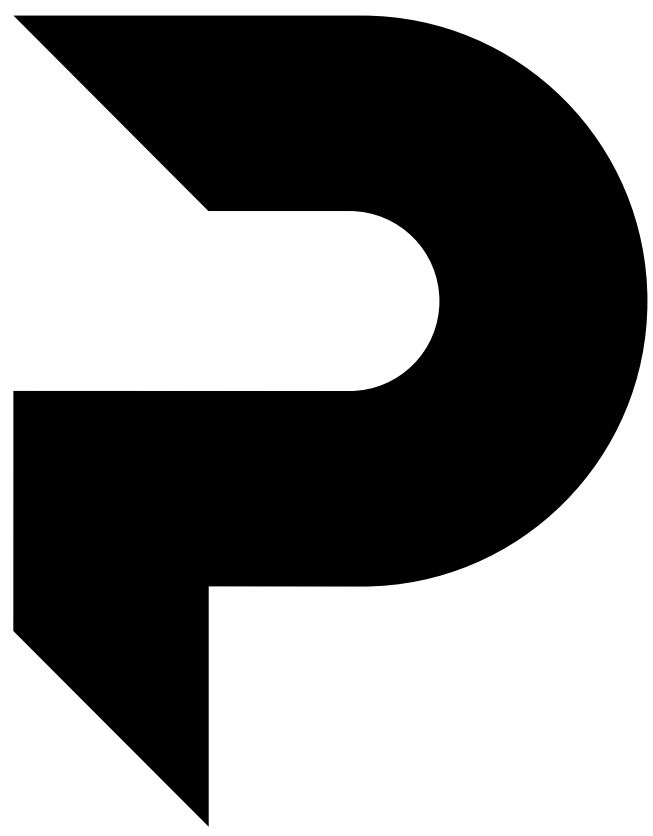
www.phonovation.com



PlanNet21 Communications Ltd

Phonovation provides secure communication software solutions to help businesses easily interact with their customers. Everything they do is geared towards and around helping businesses communicate more effectively with their customers through secure interactive messaging and voice platforms.

www.phonovation.com



Portview

Fit-Out Specialists

Portview Fit-Out Limited

Portview is an award-winning fit-out specialist working across the retail, hospitality, stadia and corporate sectors in the UK and Ireland. Renowned for superior craftsmanship, Portview delivers exceptional interiors that enhance the commercial success of world-leading brands.

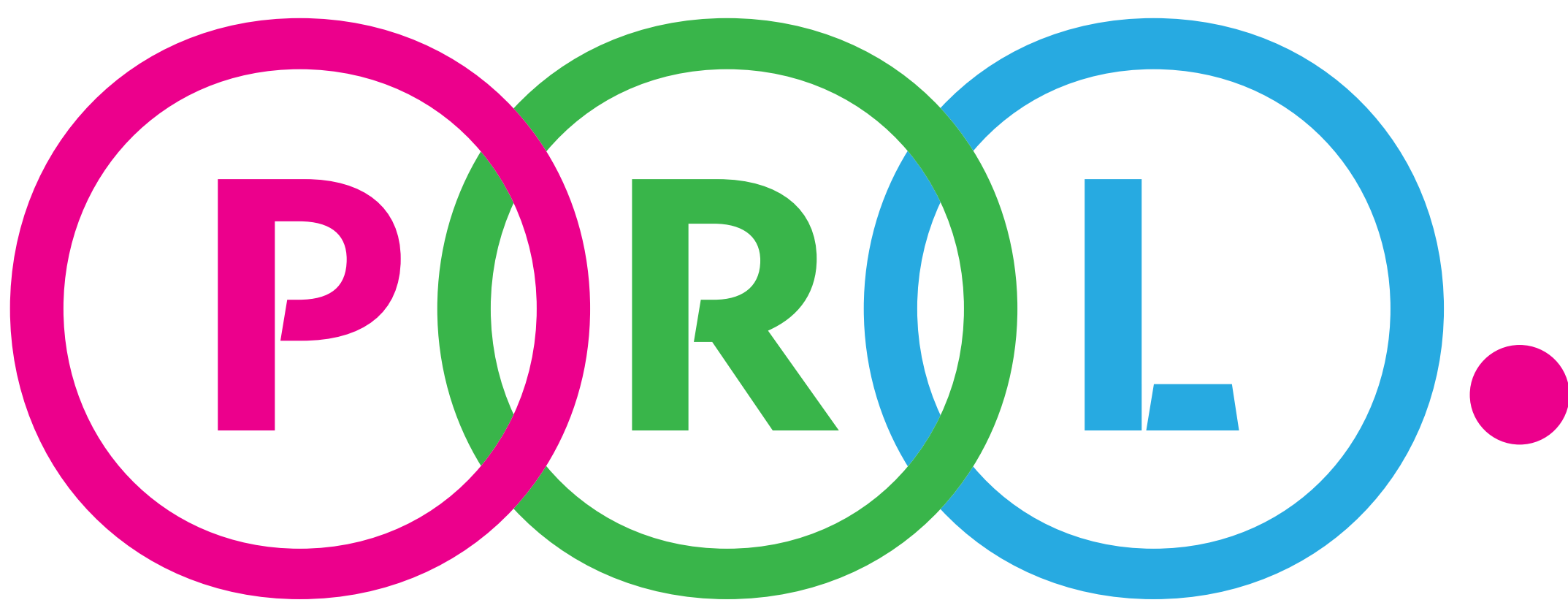
www.portview.co.uk



Portwest

Portwest is a global manufacturer of workwear, safetywear and PPE. Established in 1904, Portwest is the fastest growing workwear company in the world with 6 global distribution centres, sales in over 130 countries and 1350+ innovative safety products.

www.portwest.com



EXPERIENCE **BRAND SUCCESS**

PRL

Built on the core values of partnership, reliability and leadership, PRL provides customised service offerings in logistics solutions, in-market solutions and integrated services. The business continually develops and delivers sustainable client solutions in an increasingly demanding and discerning go-to-market arena. PRL has over 87 years' experience connecting brands with consumers and is delighted to have attained Platinum status in this year's awards.

www.prl.ie

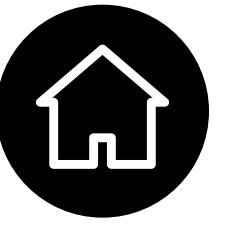


REDCO

Redco

REDCO Auto Group is a service company in which people matter. REDCO import and operate a large distribution network for Honda products nationwide, as well as operating Pilsen Skoda, a Skoda dealership in South Dublin.

www.redco.ie



SalesSense International Limited

SalesSense International is an award winning sales and service company boasting Europe's first fully cloud-based customer engagement centre. We deliver on customer acquisition, retention and customer engagement with a focus on driving additional revenue channels and are ISO 9001:2015 quality accredited.

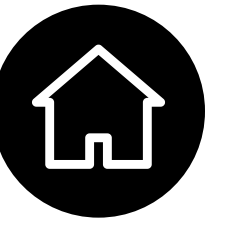
www.salessense.ie



Samco Agricultural Manufacturing Ltd

Samco is a family run business based in Adare, Co. Limerick. Samco designs and manufactures bespoke agricultural equipment and degradable films for use in the agricultural sector globally. The company exports to over 30 countries worldwide and exports account for over 75% of the company's turnover.

www.samco.ie



SONAS
BATHROOMS

Sonas Bathrooms

Sonas Bathrooms are Ireland's leading provider of quality bathroom products. With over 40 years' experience we promote our products to Consumers, Installers and Trade Professionals for installation in new build and refurbishment projects in both residential and commercial bathroom applications.

www.sonasbathrooms.com

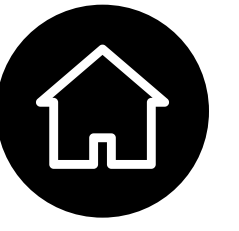


SONICA

Sonica

Formed in 2013, Sonica has grown to become one of the most innovative and trusted voices in the Irish commercial interior fitout market with a portfolio of past projects that extends into the millions of square feet completed for many of the worlds biggest companies.

www.sonica-fitout.com



SURECOM

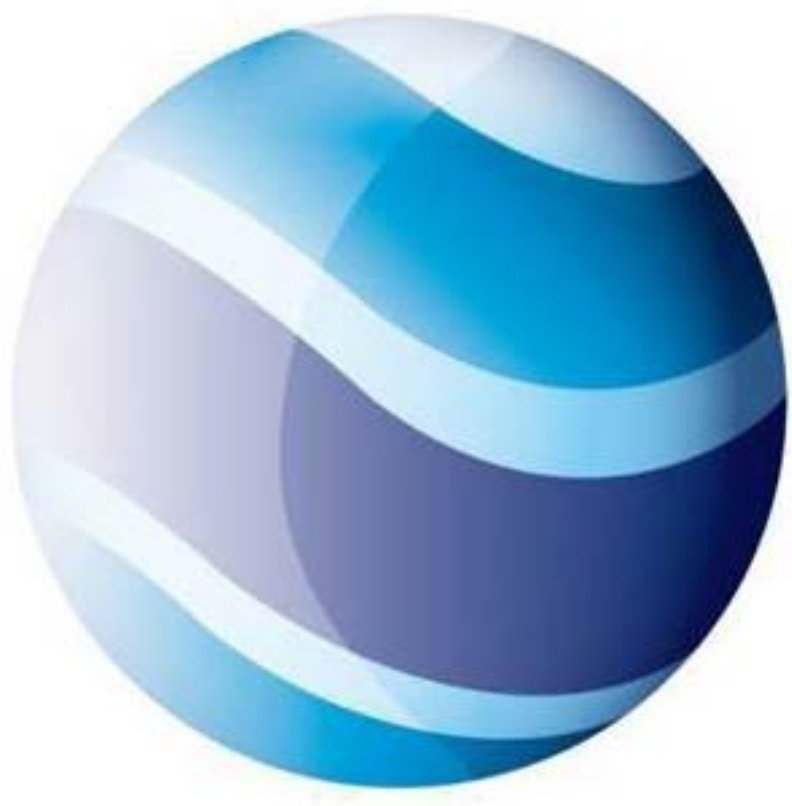
NETWORK SOLUTIONS

T R U E T O O U R W O R D

Surecom NS

Surecom is a trusted Partner collaborator in the telecommunication industry. We work with Irelands top Network Operators, Data Centres and Multi-story Offices to connect businesses. We capture value for our customers through excellence in engineering and project management delivery.

www.surecom.ie



tazbell
services group

Tazbell Services Group

Tazbell is a leading Irish services group serving both the public and private sectors. Established as an asset management company, Tazbell has grown and diversified. We provide outsourced management service in sectors including parking, toll operations, enforcement, transport etc. with bespoke solutions for our clients.

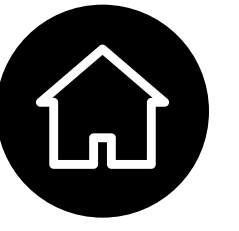
www.tazbell.com



Television Mobiles Ltd

A leader in its field, TVM aspires to enable programme makers to consistently deliver top quality programming. We strive to use the most advanced technology, specialised equipment and highly skilled and experienced crew to provide outside broadcasting facilities and corporate and event streaming to a wide range of clients both in Ireland and abroad.

www.tvm.ie

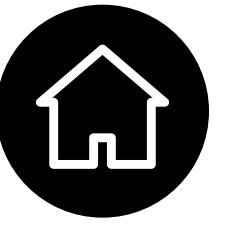


The MERRION DUBLIN

The Merrion Hotel

The Merrion Hotel, located in the heart of Dublin city, is a luxurious five star hotel and home to 142-bedrooms along with the award-winning Merrion Spa, The Garden Room, Cellar Bar, intimate No.23 Cocktail Bar and 2-star Michelin Restaurant Patrick Guilbaud.

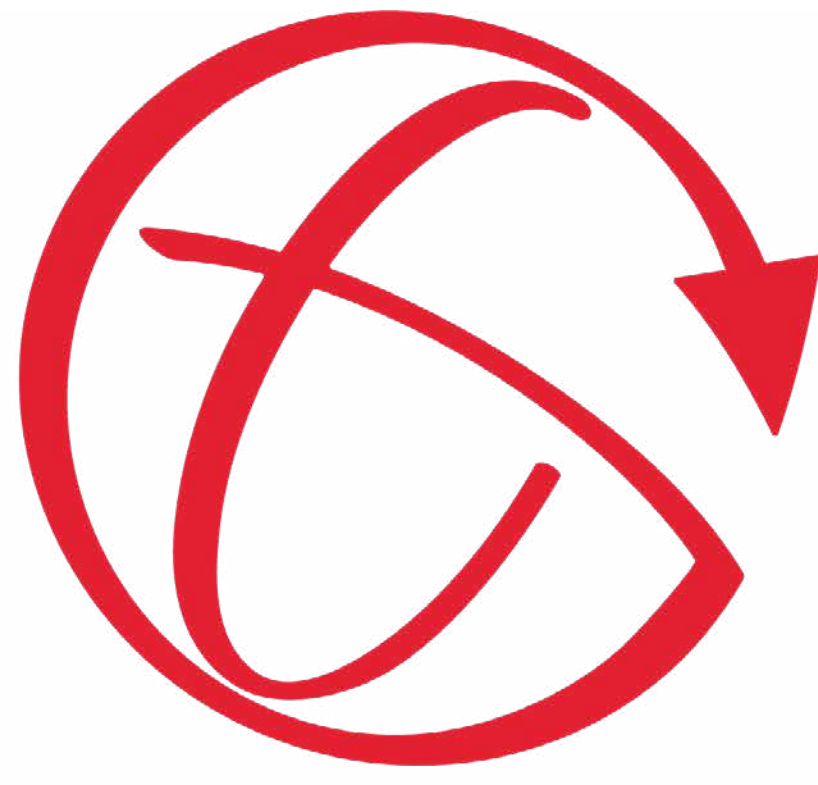
www.merrionhotel.com



The Mount Charles Group

Mount Charles is Ireland's largest, locally owned food service, cleaning and business support services provider, servicing over 400 clients across Great Britain and Ireland with 2,500 team members. Mount Charles announced their intention to hit £100m turnover by 2025 and has shown strong growth in Ireland recently including contract wins with RTE and Maynooth University.

www.mountcharles.com

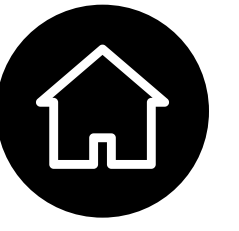


Taxback Group

The Taxback Group

Taxback Group is a collection of global companies that combine technology innovation and service excellence to offer corporate financial solutions to some of the world's largest multinationals. Established in 1996, Taxback Group is headquartered in Ireland and employs over 1500 staff across 33 countries.

www.taxbackgroup.com



The TPI Group

A unique mix of four innovative companies, TPI Group offers creative solutions across the areas of print and design, customer experience design and live experiential events, helping brands deliver marketing campaigns and objectives. The group includes The Printed Image, TAP Creations, Pluto & Pogo.

www.tpigroup.ie



TOUR AMERICA .ie

Tour America

Tour America are a fully owned Irish travel company. The company is celebrating 25 years in business in October. The company was set up by Mary McKenna. It is currently Ireland's no. 1 tour operator to the USA, Canada and Mexico and no. 1 seller of cruises worldwide. Tour America turns over €22m, has 50 staff, and offices in Dublin, Cork and Orlando.

www.touramerica.ie



ttm Healthcare

TTM Group

TTM Group incorporates TTM Healthcare, a world-class, Irish-owned recruitment company placing candidates in the healthcare market across Ireland, Britain, Northern Ireland & the Middle East, and Resilience, a national leader in providing specialist Advanced Community Care & Social Care services.

www.ttmhealthcare.com



Walls Construction Limited

Established over 60 years ago, Walls is one of Ireland's leading building contractors, with a proven track record in a diverse range of sectors including commercial, healthcare, education, industrial, retail, conservation and tourism/leisure.

www.walls.ie



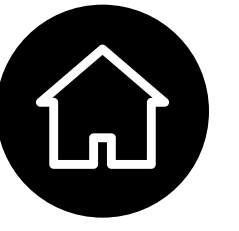
WaterWipes®

THE WORLD'S PUREST BABY WIPES

WaterWipes

At the heart of the business is a story of an Irish dad, Edward McCloskey, shocked by the vast array of chemicals in baby wipes. Determined to find a solution for the sensitive skin of his daughter, he went about developing a wipe pure enough to replace cotton wool and water. His solution, WaterWipes, is now a brand recommended by dermatologists, midwives and doctors, even for premature babies' sensitive skin. The company has enjoyed explosive growth since its launch just eight short years ago and is now available in a staggering 61 countries. The ambition of the business is to become a global leader in cleaning and caring for what is more precious to consumers in a sustainable way.

www.waterwipes.com



W I L S O N S A U C T I O N S



Wilson's Auctions Ltd

A family owned business, formed in 1936 and now in the 3rd generation, Wilson's Auctions is the largest independent auction company in Ireland and the UK. With a team of over 400 and hosting over 2,000 auctions annually it has a total of 18 sites.

www.wilsonsauctions.com



Wisetek Solutions Limited

Founded on the principle of lean manufacturing, Wisetek's culture of flexibility and operational quality, combined with a full lifecycle solution, manufacturing assembly, forward and reverse logistics, e-waste recycling and IT asset disposition services is what distinguishes them in the market. Wisetek's global network of certified processing facilities delivers worldwide excellence, security, compliance and competitiveness for their customers and reinforces their commitment to offering a global end to end service. Wisetek works under the Circular Economy model and aims to exceed customers' expectations in environmental sustainability, corporate security (property, data & brand), and financial returns.

www.wisetek.net



Zeus

We Make. We Supply. We Deliver.

Zeus Packaging Group

ZEUS are a leading distribution and manufacturing group that provide a diverse range of products into many different industries worldwide. With offices in Ireland, UK, Germany, Spain, Poland, Canada, New Zealand, China and Australia; ZEUS are truly a global company.

www.zeuspackaginggroup.com



2020 Ireland's Best Managed Companies

2468 Facility Management	CREAGH CONCRETE
Abbey Group	Crest Solutions
Ace Express Freight	Delmec
Acorn Life Group	Demesne Electrical Sales Limited
ActionPoint Technology Group	Dennison Trailers
Anaconda Equipment International Ltd	Denroy Plastics Ltd
Ard Ri Group	Drover Foods Ltd
Arkphire	Eason
AROUND NOON	EDGE Innovate
Asavie	Enet
Atlas Travel - Corporate Travel Specialists	EPS Group
Barry & Fitzwilliam ULC	Ergo
Beannchor	eShopWorld
Braidwater Limited	ESS Modular
Burnside Eurocyl	Evros Technology Group
ByrneLooby	Fenergo Limited
Campion Insurances	Fexco Unlimited Company
Carroll Cuisine	Fitzers Catering Limited
Cavanaghs of Charleville Ltd	Flynn Management & Contractors Ltd
CDE Global	FreeFlow
Chanelle Pharmaceuticals Manufacturing	Frylite
City Bin	Galway Clinic
Clancy	Garvey Group
Cliff House Hotel	GES Group
CMS	Glenisk
Codd Mushrooms Ltd.	Gourmet Food Parlour
Collins McNicholas	GSLs
Combilift ULC	H&K International
Combined Facilities Management Ltd	H2 Group
	Heat Merchants
	Henderson Foodservice Ltd



2020 Ireland's Best Managed Companies

Henry Group (NI) Limited	Morgan McKinley
Herlihy Supermarket Group Limited	Musgrave
Hill Engineering Ltd	National Chemical Co. (NCC)
Iconic Offices	Northern Hydraulics Ltd
Insomnia	NPP Group and COMBIND
Irish Dog Foods	Obelisk
Irish International Trading Corporation	Ocuco
IT Force	Openet
J.H Roche and Sons Ltd	Openmind Networks
James F McCue Ltd	People 1st
Joe Duffy	PFH Technology Group
Johnson & Perrott Motor Group	Phonvation Ltd
Kayfoam Woolfson	PlanNet21 Communications Ltd
KCC Group	Portview Fit-Out Limited
Kestrel Foods Limited	Portwest Limited
King and Moffatt Electrical Ltd	PRL Holdings ULC
KSG	REDCO
KTL	SalesSense International Limited
Label Tech Ltd	Samco Agricultural Manufacturing Ltd.
Learning Pool Ltd	Seopa Ltd
LED Lighting and Electrical Distribution Group UC	Sonas Bathrooms
LotusWorks	Sonica Fitout Ltd.
Mac-Group	Surecom NS
Mainline Group	Tazbell Services Group
Mash Direct Limited	Television Mobiles Ltd
McArdle Transport Limited	TES
McAree Engineering Works Ltd	The Merrion Hotel
McCabes Pharmacy Group	The Mount Charles Group
Meaghers Pharmacy Group	The Taxback Group
Modular Automation	The TPI Group
	Toga Group



2020 Ireland's Best Managed Companies

Tour America

TTM Group

Viatel

Vizor Software

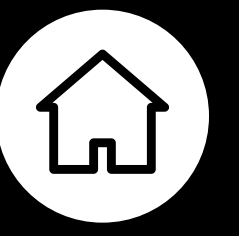
Walls Construction Limited

Waterwipes

Wilson's Auctions Ltd

Wisetek Solutions Limited

Zeus Packaging Group



Dublin
29 Earlsfort Terrace
Dublin 2
T: +353 1 417 2200
F: +353 1 417 2300

Cork
No.6 Lapp's Quay
Cork
T: +353 21 490 7000
F: +353 21 490 7001

Limerick
Deloitte and Touche House
Charlotte Quay
Limerick
T: +353 61 435500
F: +353 61 418310

Galway
Galway Financial Services Centre
Moneenageisha Road
Galway
T: +353 91 706000
F: +353 91 706099

Belfast
19 Bedford Street
Belfast BT2 7EJ
Northern Ireland
T: +44 (0)28 9032 2861
F: +44 (0)28 9023 4786

Deloitte.ie

Deloitte.

At Deloitte, we make an impact that matters for our clients, our people, our profession, and in the wider society by delivering the solutions and insights they need to address their most complex business challenges. As the largest global professional services and consulting network, with over 312,000 professionals in more than 150 countries, we bring world-class capabilities and high-quality services to our clients. In Ireland, Deloitte has over 3,000 people providing audit, tax, consulting, and corporate finance services to public and private clients spanning multiple industries. Our people have the leadership capabilities, experience and insight to collaborate with clients so they can move forward with confidence.

This publication has been written in general terms and we recommend that you obtain professional advice before acting or refraining from action on any of the contents of this publication. Deloitte Ireland LLP accepts no liability for any loss occasioned to any person acting or refraining from action as a result of any material in this publication.

Deloitte Ireland LLP is a limited liability partnership registered in Northern Ireland with registered number NC1499 and its registered office at 19 Bedford Street, Belfast BT2 7EJ, Northern Ireland.

Deloitte Ireland LLP is the Ireland affiliate of Deloitte NSE LLP, a member firm of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"). DTTL and each of its member firms are legally separate and independent entities. DTTL and Deloitte NSE LLP do not provide services to clients. Please see www.deloitte.com/about to learn more about our global network of member firms.