



Financial Advisory

Providing financial advice to help transform your business

Our Financial Advisory practice caters to clients ranging from multinational corporates, private equity firms, owner managed businesses, and creditors, shareholders, to the public sector. Our 700+ practitioners offer specialisation in Corporate Finance & Restructuring Services, Forensic, M&A Transaction Services, and Valuation & Modeling.

How can we help you address the complex business issues on top of your mind?

What is the firm's organic strategy? How well is it executed? What is the best route for fundraising? What role does due diligence play in the success of mergers and acquisitions? How does one value a company and its operating business and select assets, including intangible assets? How can you deal with the emerging fraud risks? Deloitte's Financial Advisory team provides specialised financial advice on such aspects, which have the potential to transform your business.

PORTFOLIO OF OUR SERVICE OFFERINGS

Corporate Finance & Restructuring



Focusses on providing comprehensive strategic advice

Our Corporate Finance & Restructuring team offers a comprehensive suite of services to corporates, private equity funds, venture capital firms, and other investors and creditors. The team consists of specialists by industry (consumer business, manufacturing, financial services, pharma & healthcare, energy & resources, real estate, infrastructure, technology, media & telecommunications) and also products, who work together to provide the best solution for each transaction. The team is currently involved in marquee insolvency situations under the Insolvency & Bankruptcy Code, 2016.

Key service offerings include

Corporate Finance

- India entry strategy
- Equity fund raising
- Mergers and acquisitions
- Divestitures
- Privatisation

Debt advisory

- Debt syndication
- Structured finance
- Mezzanine fundraising
- Acquisition finance

Restructuring

- Insolvency & bankruptcy resolution
- Strategic debt restructuring
- Cash flow monitoring
- Divestiture/induction of strategic investors
- Viability studies

Forensic



Helps to identify and deal with fraud scenarios, business disputes, and misconduct

Our Forensic specialists help organisations protect their brand and reputation through proactive advice on their exposure to fraud, corruption, and other future business risk issues. The practice helps clients react quickly and confidently in a crisis, investigation or dispute scenario. The Forensic team comprises of chartered accountants, MBAs, lawyers, investigative journalists, economists, former law enforcement specialists, market intelligence specialists, computer forensic and data analytics specialists, and engineers, to name a few, who bring diverse skill sets to the practice.

Key service offerings include

- Fraud risk management
- Whistleblowing hotline
- Business intelligence
- Fraud investigation
- Anti-bribery and corruption advisory
- Financial crime compliance
- Litigation and dispute advisory
- Anti-trust and competition advisory
- Forensic data analytics
- Computer forensics
- Stressed asset management
- Anti-sexual harassment advisory
- Brand protection advisory
- Insolvency support
- Cybercrime incident response, including data breach

PRACTICE HIGHLIGHTS



Key differentiators

- Sector-focused approach
- Strong M&A capabilities
- Customised solution for each engagement
- Teams spread across seven major cities in India
- Served 350+ marquee clients over the past three years
- Involved in marquee insolvency situations under the Insolvency & Bankruptcy Code, 2016

M&A Transaction Services



Offers various due diligence services at the time of deals/transactions

Our M&A Transaction Services team provides high-quality, comprehensive, and strategically focused financial, accounting, and tax advisory services. The team focusses on issues from various perspectives to ensure that significant value items, risks, and other matters have been identified and considered, thereby supporting clients in making an informed decision regarding their transactions. The team combines its core financial due diligence specialisation with the broad experience of our wider firm. In particular, it works closely with M&A Tax, M&A Strategy, Operational due diligence and Post-Merger Integration teams.

Key service offerings include

- Acquisition due diligence
- Vendor due diligence
- Commercial due diligence
- Data room support
- Bid support
- Advising on Sale and Purchase Agreements (SPA)
- Value creation services

Valuation & Modeling



Advises organisations on valuation, financial modelling, derivatives, financial instruments, real estate and tangible assets

Our Valuation & Modeling team helps clients identify, measure, and articulate the value of their businesses, securities, assets, and liabilities in today's ever-changing business landscape and rigorous regulatory environment by providing independent and well-supported valuations.

Key service offerings include

- Valuation of shares, businesses, intangibles, derivatives, financial instruments, real estate and tangible assets for:
 - Transactions, business re-organisation, including mergers/demergers, financing and strategic planning
 - Financial reporting (Ind AS, IFRS, US GAAP), such as purchase price allocations, impairment
 - Tax and regulatory purposes, such as for income tax, transfer pricing, FEMA, SEBI, and the Companies Act
 - Disputes and litigations, including acting as an expert witness
 - Portfolio reporting for PE/venture capital/hedge funds
 - Insolvency, bankruptcy and stressed assets resolution
- Financial modelling, including development, and review of models
- Derivatives and financial instruments, including valuation, modelling, hedge effectiveness assessment and treasury advisory

Contact us

For more information about our service offerings and recent engagements, please feel free to contact:

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