



Financial Advisory

Providing expert financial advice to help transform your business

Our Financial Advisory practice caters to clients ranging from multinational corporates to private equity firms, owner managed businesses, creditors, shareholders, and the public sector. Our 400+ practitioners offer expertise in Corporate Finance advisory, Forensic, M&A Transaction Services and Valuation & Modelling.

How can we help you with complex business issues on top of your mind?

What is the firm's organic strategy? How well is it executed? What is the best route for fundraising? What role does due diligence play in the success of mergers and acquisitions? How does one value a company and its operating business and select assets including intangible assets? How can you deal with emerging fraud risks? Deloitte's Financial Advisory team provides expert financial advice on such aspects which have the potential to transform the business.

PORTFOLIO OF OUR SERVICE OFFERINGS:

Corporate Finance

Focuses on providing comprehensive strategic advice

Our Corporate Finance advisory team offers a comprehensive suite of services to corporates, private equity funds, venture capital firms and other investors and lenders. The team consists of specialists by industry (consumer business, manufacturing, financial services, pharma & healthcare, energy & resources, real estate, infrastructure, technology, media & telecommunications) as also products, who work together to provide the best solution for each transaction.

Our key service offerings include:

Corporate Finance

- India entry strategy
- Equity fund raising
- Mergers and acquisitions
- Divestitures
- Privatisation

Debt advisory

- Debt syndication
- Structured finance
- Mezzanine fundraising
- Acquisition finance

Restructuring

- Strategic debt restructuring
- Cash flow monitoring
- Divestiture/induction of strategic investors
- Viability studies

Forensic

Helps to identify and deal with fraud scenarios, business disputes and misconduct

Our Forensic experts help organisations protect their brand and reputation through proactive advice on their exposure to fraud, corruption, non-compliance and other future business risk issues. The practice helps clients react quickly and confidently in a crisis, investigation or dispute scenario. The Forensic team comprises of chartered accountants, MBAs, lawyers, investigative journalists, economists, former law enforcement specialists, market intelligence experts, computer forensic and data analytics specialists and engineers, to name a few, who bring in diverse skill sets to the practice.

Our key service offerings include:

- Fraud risk management
- Whistleblowing hotline
- Business intelligence
- Fraud investigation
- Anti-bribery and corruption advisory
- Financial crime compliance
- Litigation and dispute advisory
- Anti-trust and competition advisory
- Forensic data analytics
- Computer forensics
- Stressed asset management
- Anti-sexual harassment advisory
- Brand protection advisory

PRACTICE HIGHLIGHTS



Key differentiators

- Sector focused approach
- Strong M&A capabilities
- Customized solution for each engagement
- Teams spread across 7 major cities in India
- Served 350+ marquee clients over the past 3 years

M&A Transaction Services

Offers various kinds of due diligence services at the time of deals/transactions

Our M&A Transaction Services team provides high-quality, comprehensive and strategically focused financial, accounting and tax advisory services. The team focuses on issues from various perspectives to ensure that significant value items, risks and other matters have been identified and considered, thereby supporting clients in making an informed decision regarding their transactions. The team combines its core financial due diligence expertise with the broad experience of our wider firm. In particular, it works closely with M&A Tax, M&A Strategy, Operational Due Diligence and Post Merger Integration teams.

Our key service offerings include:

- Acquisition due diligence
- Vendor due diligence
- Commercial due diligence
- Data room support
- Bid support
- Advising on Sale and Purchase Agreements (SPA)

Valuation & Modelling

Advises organisations on valuations, financial modelling, derivatives and other financial instruments

Our Valuations team is a premier one in India, with a reputation built over the years based on its quality and integrity. They have been involved in path-breaking merger valuations, which laid down the guiding principles for carrying out share swap valuations that are followed to this day, and also complex valuations such as the first overseas swap carried out. Our professionals help clients identify, measure and articulate the value of their businesses, securities, assets and liabilities in today's ever changing business landscape and rigorous regulatory environment by providing independent, well-supported valuations.

Our key service offerings include:

- Valuation of shares, businesses, intangibles, derivatives and financial instruments for:
 - Transactions, business re-organisations including mergers/demergers, financing and strategic planning
 - Financial reporting (Ind AS, IFRS, US GAAP) such as purchase price allocations, impairment
 - Tax and regulatory purposes such as for income tax, transfer pricing, FEMA, SEBI and Companies Act
 - Disputes and litigations including acting as expert witness
 - Portfolio reporting for PE/venture capital/hedge funds
- Financial modelling, including development and review of models
- Derivatives and financial instruments, including valuation, modelling, hedge effectiveness assessment and treasury advisory

Contact us

For more information about our service offerings and recent engagements, please feel free to contact:

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