



Third-Party Management

An end-to-end managed
service to help manage risk



3%

7

19%

2

Oct
Nov
Dec

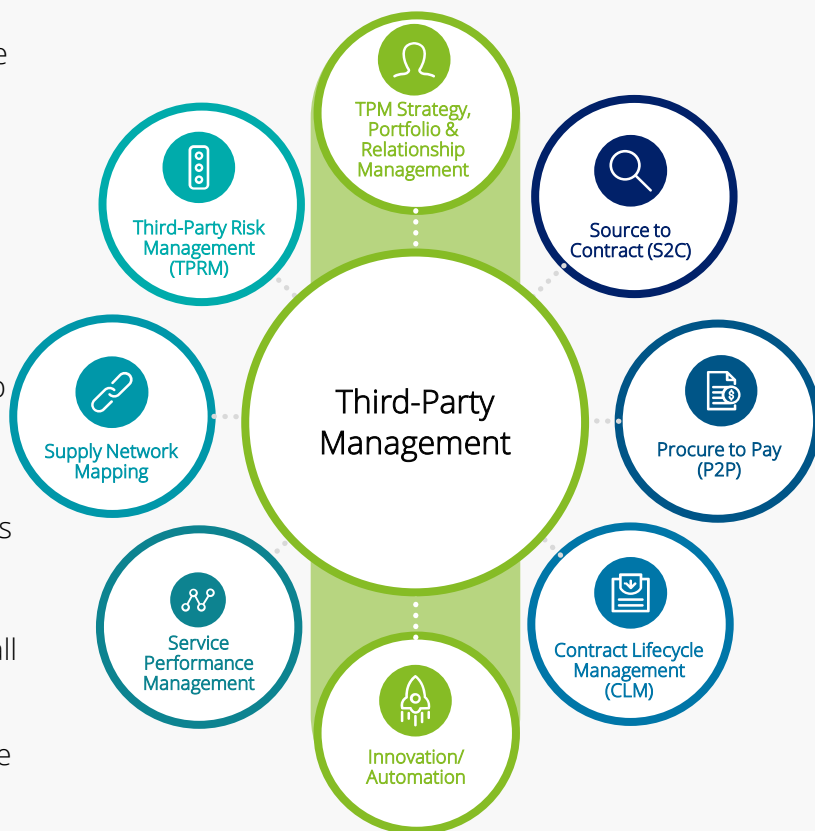
We provide an end-to-end TPM solution or expand incrementally over time



Third-party networks are larger, more varied, and more important to organisations than ever before. For most organisations, their third-party ecosystem is an important source of business value and strategic advantage.

While reliance on third-parties continues to grow, so do the associated risks. Executive leadership and members of Boards aspire to implement a more integrated and holistic approach to third-party risk management that leverages synergies across TPM processes.

Our holistic approach to TPM aids in effectively identifying and managing all domains of third-party risks, enhancing both, the processes and underlying technology to deliver value and meet organisation expectations.



A recent TPM survey of more than a thousand executives at organisations around the world revealed that

41%

respondents believe that there is significant scope of improvement towards assessment and prioritisation of ESG risks

73%

organisations have moderate to high level **dependency on cloud service providers** reinforcing the need to consider third-party resilience

70%

respondents aspire to adopt a more **integrated and holistic approach** to TPRM in order to **increase efficiency**

64%

organisations recognised the **need to improve supply chain resilience**

70%

organisations feel that **consulting firms will supplement their technology solutions**

82%

respondents feel that end-to-end **managed services solutions** are rapidly evolving

Post pandemic TPM trends

Increased leadership focus and investment in TPM continues to drive transformational change

Risk analysis

55% indicate that they segment their third-party risk parties based on those that present the highest risk

Managed services

42% of organisations **sell-side third parties** are increasingly considered to be the third parties that present higher risk levels

Technology

61% say that their priority is to simplify, standardised and integrated technology solutions

Government and policy

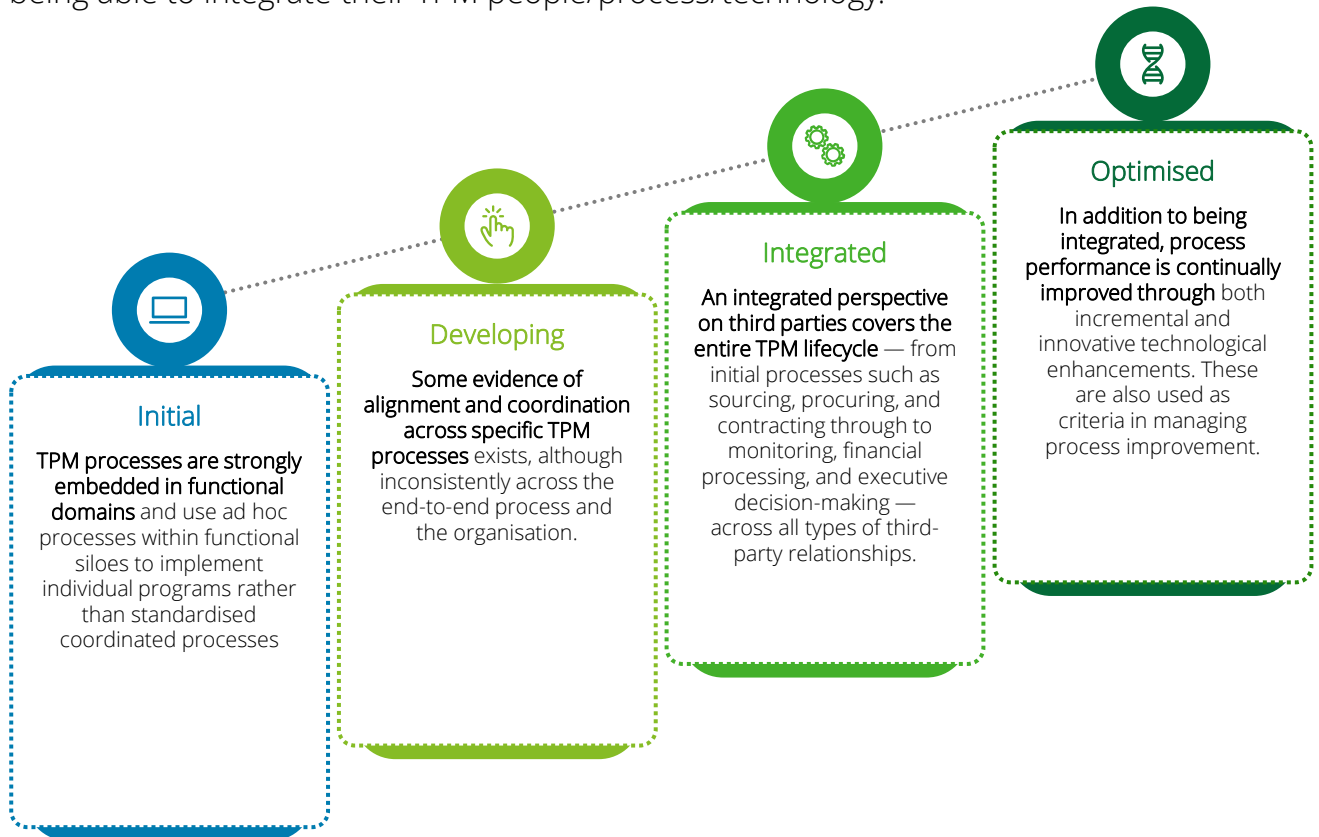
52% stress the need to address threats from newer risk domains (ESG, geopolitical, concentration)

Our extended enterprise is a storefront spanning across diverse services ranging from advisory to implementation



The journey of TPM maturity

Many organisations get to the “developing” stage but then struggle to advance further in being able to integrate their TPM people/process/technology.



Deloitte’s Flexible TPM Service Delivery Options

Advise	Implement	Operate	
Framework design	Automation	Managed services	Assessment coverage
<ul style="list-style-type: none"> Third-party risk management policy and procedure design Third-party risk management program evaluation & enhancement Third-party onboarding and periodic risk assessment Third-party performance evaluation SLA monitoring Training & awareness Exit management 	<ul style="list-style-type: none"> Implementation of <ul style="list-style-type: none"> Our in-house TRYGNA platform and mobile application GRC tools (Coupa, Service Now, One Trust) Risk sensing and continuous monitoring Management dashboarding and reporting 	Managing the following for clients: <ul style="list-style-type: none"> Development and maintenance of third-party inventory Third-party risk profiling Onboarding activities Periodic risk assessments Third-party performance monitoring KRIs and KPIs Exit management Dashboarding and reporting 	<ul style="list-style-type: none"> Information/ Cyber Security Data privacy Contract management Sub-contracting Regulatory compliance SLA performance Financial health Reputation Health and safety ESG



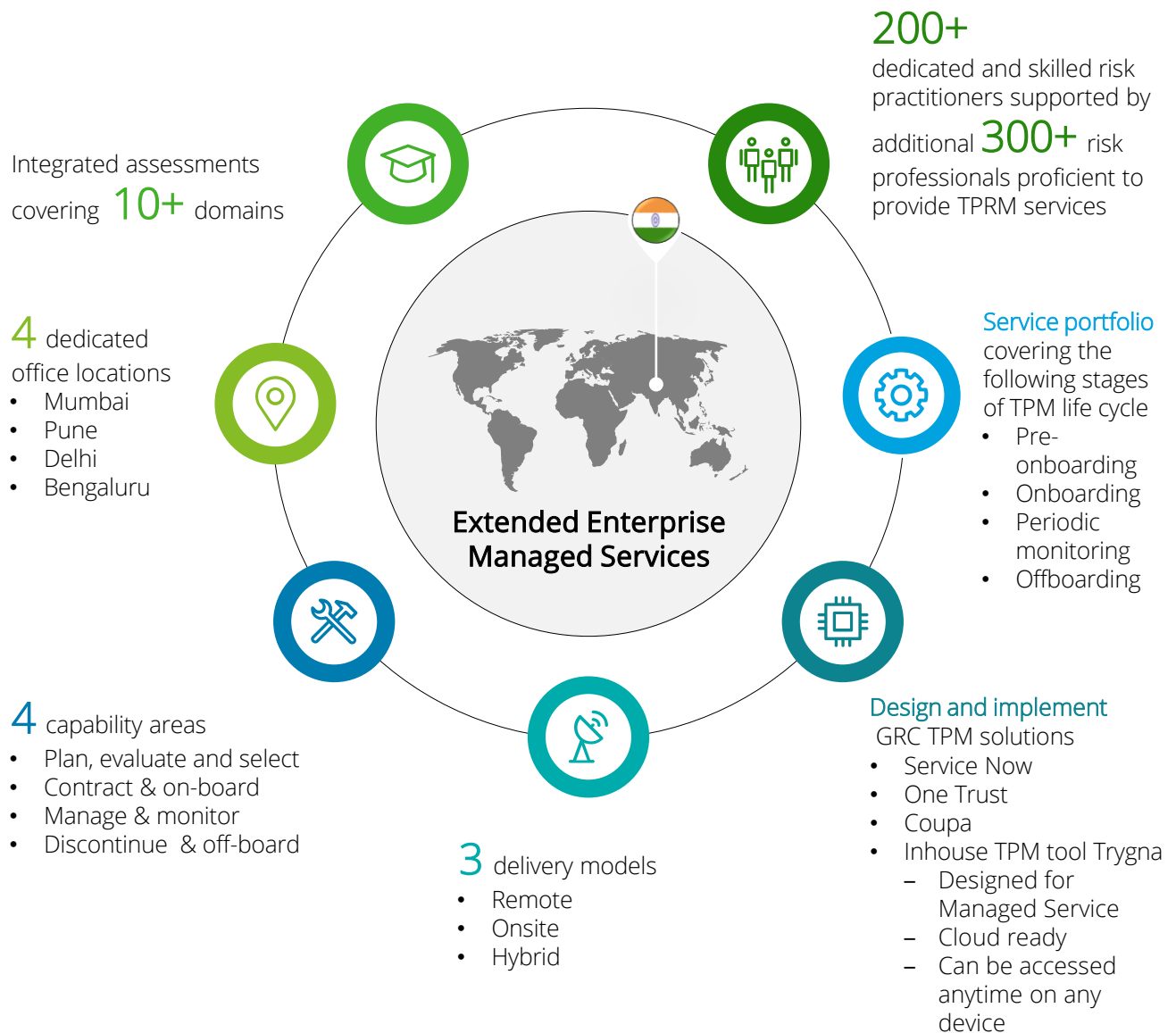
7%

NEW

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Our capability

Overview of Deloitte's Vendor Intelligence Center (VIC) in India



10,000+ assessments delivered from our delivery centers in India. Each center has a deep pool of risk management professionals, which provides flexibility in scaling up or ramping down project teams based on client needs.

Why Deloitte's TPM?

Deloitte offers a strong record of proven performance in TPM service capabilities including procurement, contracting, supply chain management, contract lifecycle management, supporting technology, and managed services delivery. We have developed our services based on deep field experience and our continual research among procurement, supply chain, legal, risk, and other senior management executives, and board members.



To learn more about how we can help, please connect with one of our TPM leaders



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