

Deloitte's

Business Process Solutions (BPS) Services

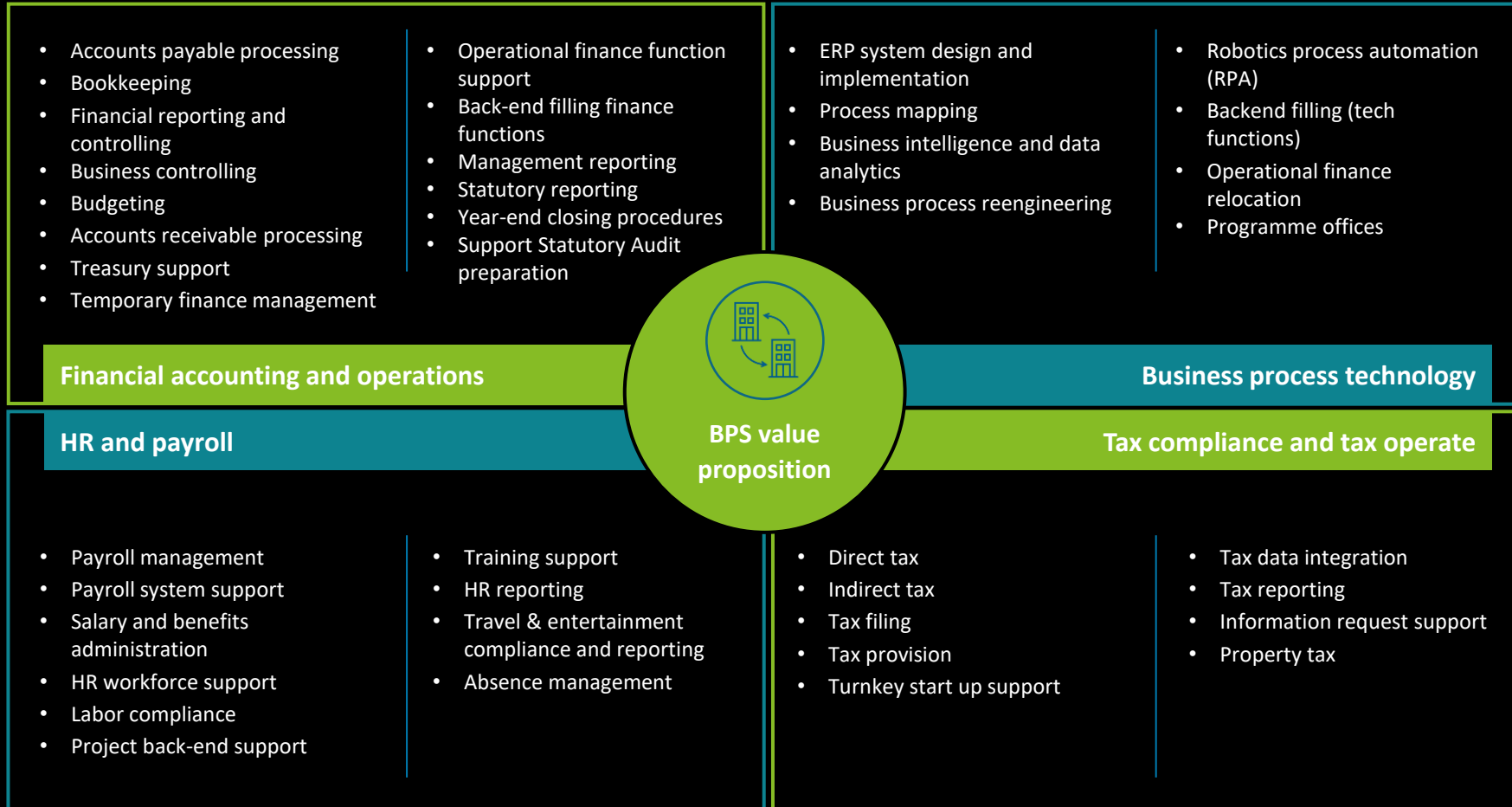
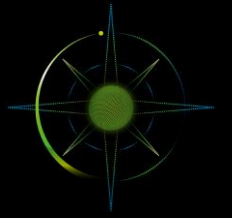
Simplifying Finance and Accounts, HR and Payroll services and Tax Compliance

Private and confidential

October 2021

BPS service offering

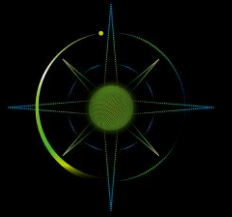
Transformation through technology and process driven managed services







Deloitte BPS has the capacity to serve you as a unique advisor globally, offering a wide range of expertise and technology solutions tailored for your business.

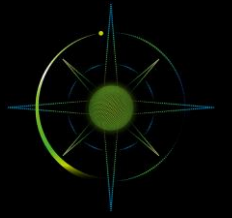
BPS offering

Overview of processes typically included in our BPO projects










Our clients typically outsource to us any type of transactional operation, either for a short period of time due to contingencies, or on a long-term basis. Our expertise ranges across all the areas of the key macro-processes:

 P2P Procure to Pay	Suppliers Master-Data Management	Procurement	Invoice reception and processing	Accounts Payable
	Payments management	T&E Employee expenses management	Purchasing Administration	Claim Management
 O2C Order to Cash	Order management, back-orders, returns management	Billing	Credit Management	Dispute Management
	Accounts Receivables	Bad Debt Management	Customer Master Management	Cash Application
 R2R Record to Report	General Ledger Accounting	Fixed Asset Management	Reporting and controlling	Reconciliations, accruals and provisions
	Budgeting	Intercompany Transactions and Consolidation	Tax Returns	Month End Close process
 H2R Hire to Retire	Recruiting	Talent & Learning Management	Onboarding	Vacation and absence management
	Payroll Management	Compensation and Benefits management	HR Reporting	Workforce Management
Automation and analytics services to improve operational efficiency				



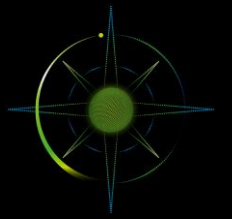
Quality performance is at the heart of efficient financial accounting and operations processes. By properly applying our capabilities to the service in scope best results are achieved, risk is reduced, and a treasure trove of insights is uncovered to influence smart business decisions.

We will work with you to create an integrated, efficient and secure technology and process solutions to ensure your objectives.

 Security	 Data protection	 Compliance expertise	 Project management	 Capability and capacity	 Technology enabled	 Flexibility
Strong understanding of your regulatory requirements in multiple jurisdictions	Ability to adapt to and comply with robust data security requirements	Expertise to match your geographic reach across finance and operations, tax compliance and payroll. Our network of specialists bring expertise to a business-critical compliance cycle	Strong project management skills ensuring streamlined and standard interchange of information between the outsourcing team and your teams	Ability to mobilize teams from the start, being proactive with market-leading capabilities and experience	Well-established and adaptable information technology for coordination and knowledge management	Ability to upscale or downsize to match your investment in new countries and exit from others

BPS technology enablers for Managed Services

BPS has specific assets, and the resources are exposed to multiple technologies to accelerate transformation to help clients navigate through the changing landscape



Accelerators

- **Deloitte Tax Insight** is a project collaboration and document management solution for global businesses and Deloitte professionals
- **Invoice Validation and Accounting Platform** is a cognitive platform that automates the PTP process with intelligent OCR and 100+ validations
- **Sales to Cash reconciliations** automates the B2C reconciliations
- **Tax Deducted at Source** solution to manage the end-to-end TDS compliance
- **CEC Workflow tool** to enable effective management of managed service activities
- **Process macros factory** enable automations for finance and HR process



Remote Delivery Technologies

- **Rapid set up ERP for Accounting** services with Navision and Tally
- **Power BI interface** for management insights with near real-time accounting data
- **Cloud-based payroll solution** with comprehensive coverage of every single aspect of payroll management including statutory compliance
- **Bridge Your GAAP (BYG) solution** provides a structured approach to manage GAAP differences for local statutory financials and equity reconciliation along with corporate income tax compliance globally.



Hands on experience across the technology landscape

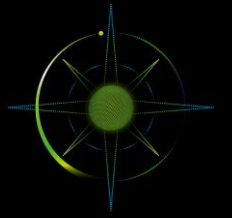
Exposure across ERP environments



SAP	NetSuite
SAP HANA	Sage
Infor,MS NAV	Blackline
JD Edwards	Hyperion
Oracle R12 and Fusion	QuickBooks Online

Exposure across automation and analytics technologies

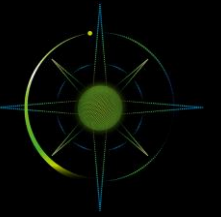
Tableau	R
Power BI	Alteryx
SQL	UiPath
Python	

Our select credentials



 Type of clients	 Value delivered
Global business and financial information news provider from New York	Providing end-to-end managed accounting, tax, and regulatory compliance that includes: cross-mapping with US GAAP seamless process development for various reporting and compliance.
One of the largest health benefits companies in the USA	BPS team assisted in alignment of US GAAP book close process, monthly bookkeeping, US GAAP monthly schedules and review with US Corporate Team, Oracle Fusion implementation and migrated NAV books to Oracle Cloud.
California-based software company	The team performed rectification and reconciliation of issues pending for the last 5 years related to withholding tax, service tax and reconciliation of inter-company accounts. Supported in withholding tax, VAT, Service tax, Labor laws, STPI and SEZ.
Automating “As-Is” operational processes	Designed, built and tested an RPA proof of concept for multi-platform data extraction, collation and identification. Rollout approved by the Steering Committee.
Intercompany reconciliation	Bot automated the extraction of system reports and utilises a template with pre-determined criteria logic in order to “flag” potential variance drivers and sending final recon files to a SharePoint site for the GL Close team.
Retail chain of 63 stores	BPS team provided CFO services - Managing end-to-end finance, Finance Planning and analysis, Investment Bankers requirements, working capital management, automated entire sales to cash process.
Telecommunications, software, and mobile hardware company	BPS team assisted in managing the accounting and treasury functions. The team coordinated with client’s finance controller (Singapore), tax head (Canada), treasury head (Canada) and various external consultants of the client.
GIC – Heavy equipment manufacturing company	Rapid deployment of SAP trained and technical knowledgeable resources to assist client in transition of the process to third party. Assisted the client in clearing backlog of reconciliations, closure of audits, and other compliances.
Multinational financial services	BPS team assisted the client in setting up Finance SSC. Transition of the finance and accounts operations and compliance to India. BPS team also helped in Oracle Financials implementation along with Hyperion, Blackline, Ariba, and workday tools.

Our team



Nitin Shingala – Partner

Tax-Business Process Solutions

Tel/Direct: +91 22 61854620

Mobile: 9820057694

E-mail: nshingala@Deloitte.com



Anurag Adukia – Partner

Tax-Business Process Solutions

Tel/Direct: +91 22 61854459

Mobile: 9892218890

E-mail: anadukia@Deloitte.com



Mahabir Gupta – Partner

Tax-Business Process Solutions

Tel/Direct: +91 124 6792207

Mobile: +91 9810115110

E-mail: mahgupta@deloitte.com



Subramaniam Hariharan – Director

Tax-Business Process Solutions

Tel/Direct: +91 80 61886191

Mobile: +91 9886512408

E-mail: hsubramaniam@deloitte.com



Pramod Bagri – Partner

Tax-Business Process Solutions

Tel/Direct: +91 80 61886003

Mobile: +91 9620114000

E-mail: pramodbagri@deloitte.com



Kunal Gaur – Director

Tax-Business Process Solutions

Tel/Direct: +91 124 6792000

Mobile: +91 9716149060

E-mail: kgaur@deloitte.com



Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee (“DTTL”), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as “Deloitte Global”) does not provide services to clients. Please see www.deloitte.com/about for a more detailed description of DTTL and its member firms.

This material is prepared by Deloitte Touche Tohmatsu India LLP (DTTILLP). This material (including any information contained in it) is intended to provide general information on a particular subject(s) and is not an exhaustive treatment of such subject(s) or a substitute to obtaining professional services or advice. This material may contain information sourced from publicly available information or other third party sources. DTTILLP does not independently verify any such sources and is not responsible for any loss whatsoever caused due to reliance placed on information sourced from such sources. None of DTTILLP, Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collectively, the “Deloitte Network”) is, by means of this material, rendering any kind of investment, legal or other professional advice or services. You should seek specific advice of the relevant professional(s) for these kind of services. This material or information is not intended to be relied upon as the sole basis for any decision which may affect you or your business. Before making any decision or taking any action that might affect your personal finances or business, you should consult a qualified professional adviser.

No entity in the Deloitte Network shall be responsible for any loss whatsoever sustained by any person or entity by reason of access to, use of or reliance on, this material. By using this material or any information contained in it, the user accepts this entire notice and terms of use.

© 2021 Deloitte Touche Tohmatsu India LLP. Member of Deloitte Touche Tohmatsu Limited