

Deloitte's

Business Process Solutions (BPS) Services

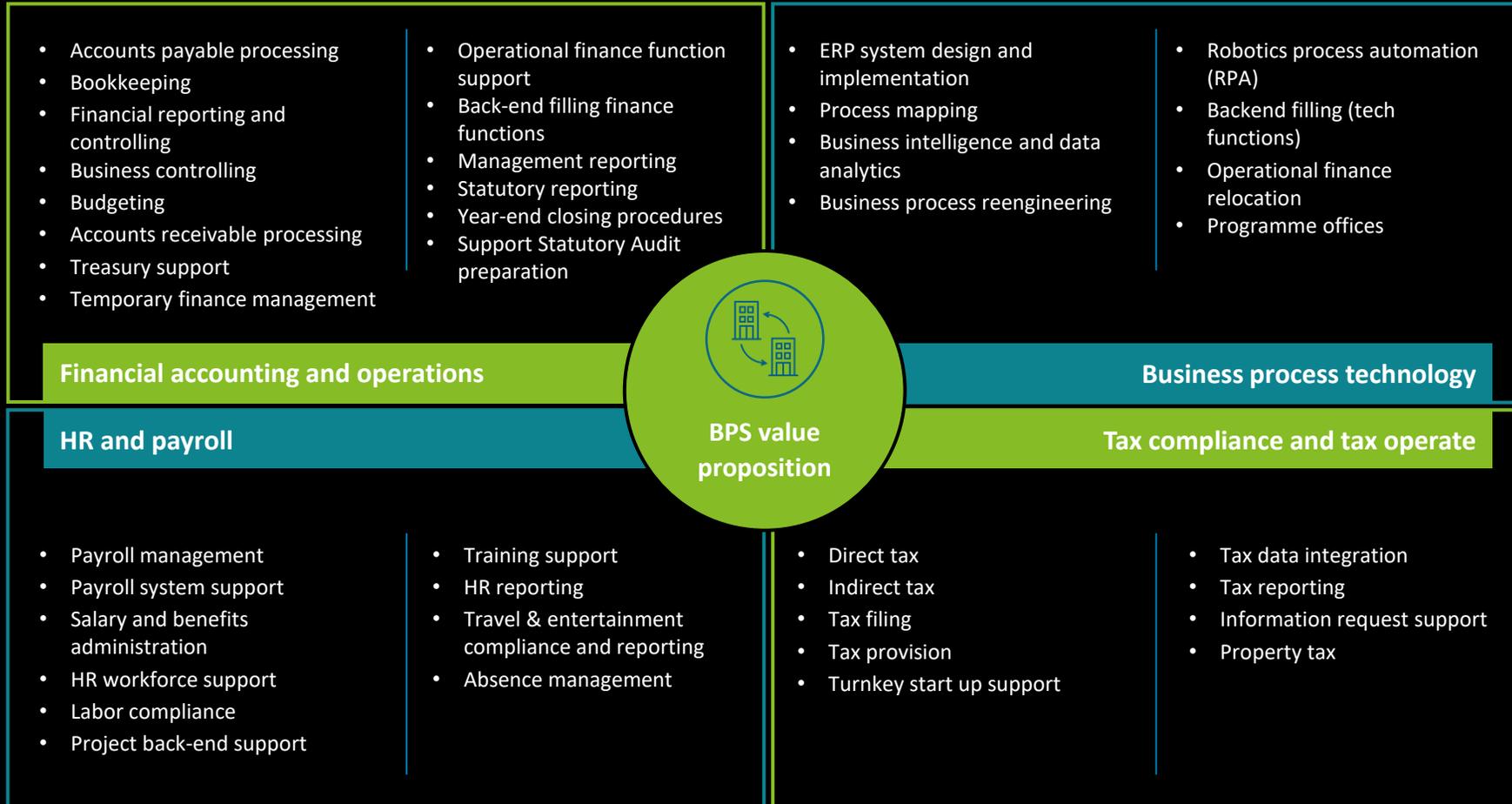
Simplifying Finance and Accounts, HR and Payroll services and Tax Compliance

Private and confidential

October 2021

BPS service offering

Transformation through technology and process driven managed services



Deloitte BPS has the capacity to serve you as a unique advisor globally, offering a wide range of expertise and technology solutions tailored for your business.

BPS offering

Overview of processes typically included in our BPO projects



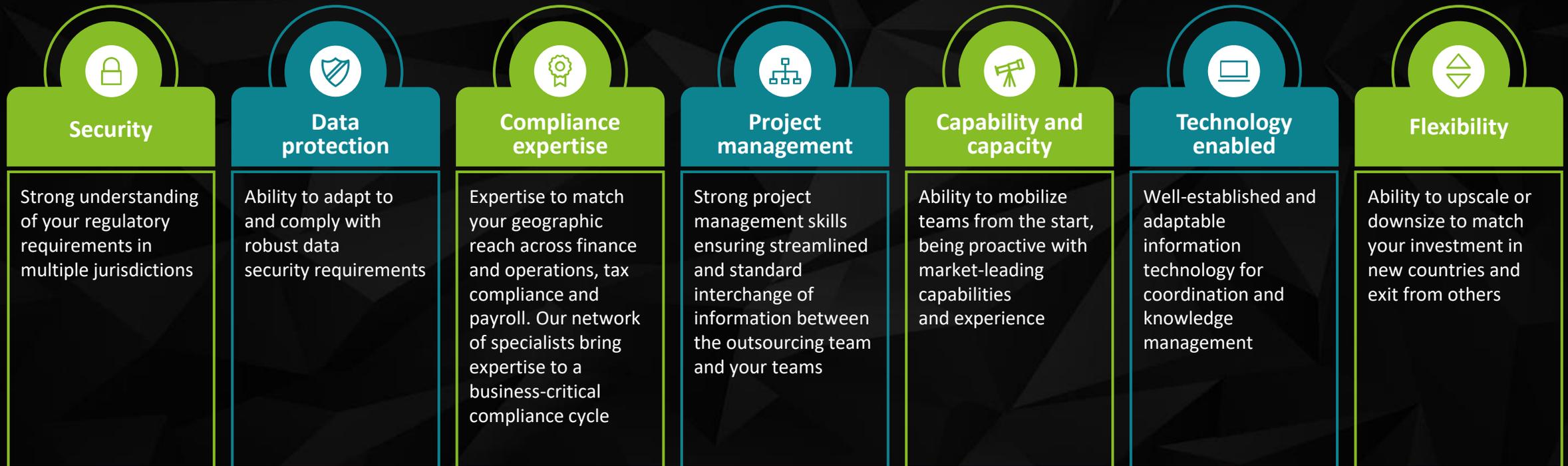
Our clients typically outsource to us any type of transactional operation, either for a short period of time due to contingencies, or on a long-term basis. Our expertise ranges across all the areas of the key macro-processes:

| | | | | |
|--|---|---|----------------------------------|--|
|  P2P Procure to Pay | Suppliers Master-Data Management | Procurement | Invoice reception and processing | Accounts Payable |
| | Payments management | T&E Employee expenses management | Purchasing Administration | Claim Management |
|  O2C Order to Cash | Order management, back-orders, returns management | Billing | Credit Management | Dispute Management |
| | Accounts Receivables | Bad Debt Management | Customer Master Management | Cash Application |
|  R2R Record to Report | General Ledger Accounting | Fixed Asset Management | Reporting and controlling | Reconciliations, accruals and provisions |
| | Budgeting | Intercompany Transactions and Consolidation | Tax Returns | Month End Close process |
|  H2R Hire to Retire | Recruiting | Talent & Learning Management | Onboarding | Vacation and absence management |
| | Payroll Management | Compensation and Benefits management | HR Reporting | Workforce Management |
| Automation and analytics services to improve operational efficiency | | | | |



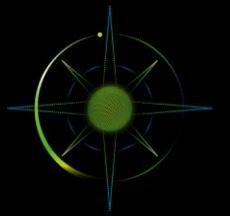
Quality performance is at the heart of efficient financial accounting and operations processes. By properly applying our capabilities to the service in scope best results are achieved, risk is reduced, and a treasure trove of insights is uncovered to influence smart business decisions.

We will work with you to create an integrated, efficient and secure technology and process solutions to ensure your objectives.



BPS technology enablers for Managed Services

BPS has specific assets, and the resources are exposed to multiple technologies to accelerate transformation to help clients navigate through the changing landscape



Accelerators

- **Deloitte Tax Insight** is a project collaboration and document management solution for global businesses and Deloitte professionals
- **Invoice Validation and Accounting Platform** is a cognitive platform that automates the PTP process with intelligent OCR and 100+ validations
- **Sales to Cash reconciliations** automates the B2C reconciliations
- **Tax Deducted at Source** solution to manage the end-to-end TDS compliance
- **CEC Workflow tool** to enable effective management of managed service activities
- **Process macros factory** enable automations for finance and HR process



Remote Delivery Technologies

- **Rapid set up ERP for Accounting** services with Navision and Tally
- **Power BI interface** for management insights with near real-time accounting data
- **Cloud-based payroll solution** with comprehensive coverage of every single aspect of payroll management including statutory compliance
- **Bridge Your GAAP (BYG) solution** provides a structured approach to manage GAAP differences for local statutory financials and equity reconciliation along with corporate income tax compliance globally.



Hands on experience across the technology landscape

Exposure across ERP environments

| | |
|-----------------------|-------------------|
| SAP | NetSuite |
| SAP HANA | Sage |
| Infor,MS NAV | Blackline |
| JD Edwards | Hyperion |
| Oracle R12 and Fusion | QuickBooks Online |

Exposure across automation and analytics technologies

| | |
|----------|---------|
| Tableau | R |
| Power BI | Alteryx |
| SQL | UiPath |
| Python | |

Our select credentials



|  Type of clients |  Value delivered |
|---|--|
| Global business and financial information news provider from New York | Providing end-to-end managed accounting, tax, and regulatory compliance that includes: cross-mapping with US GAAP seamless process development for various reporting and compliance. |
| One of the largest health benefits companies in the USA | BPS team assisted in alignment of US GAAP book close process, monthly bookkeeping, US GAAP monthly schedules and review with US Corporate Team, Oracle Fusion implementation and migrated NAV books to Oracle Cloud. |
| California-based software company | The team performed rectification and reconciliation of issues pending for the last 5 years related to withholding tax, service tax and reconciliation of inter-company accounts. Supported in withholding tax, VAT, Service tax, Labor laws, STPI and SEZ. |
| Automating “As-Is” operational processes | Designed, built and tested an RPA proof of concept for multi-platform data extraction, collation and identification. Rollout approved by the Steering Committee. |
| Intercompany reconciliation | Bot automated the extraction of system reports and utilises a template with pre-determined criteria logic in order to “flag” potential variance drivers and sending final recon files to a SharePoint site for the GL Close team. |
| Retail chain of 63 stores | BPS team provided CFO services - Managing end-to-end finance, Finance Planning and analysis, Investment Bankers requirements, working capital management, automated entire sales to cash process. |
| Telecommunications, software, and mobile hardware company | BPS team assisted in managing the accounting and treasury functions. The team coordinated with client’s finance controller (Singapore), tax head (Canada), treasury head (Canada) and various external consultants of the client. |
| GIC – Heavy equipment manufacturing company | Rapid deployment of SAP trained and technical knowledgeable resources to assist client in transition of the process to third party. Assisted the client in clearing backlog of reconciliations, closure of audits, and other compliances. |
| Multinational financial services | BPS team assisted the client in setting up Finance SSC. Transition of the finance and accounts operations and compliance to India. BPS team also helped in Oracle Financials implementation along with Hyperion, Blackline, Ariba, and workday tools. |

Our team



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