Understanding the digital space and preparing for what’s next is at our core. We help clients reimagine how profits are made, and how relationships are created and managed. We reshape how work gets done, and rewire the competitive fabric of entire industries.

That’s the power of driving disruption.

That’s Deloitte Digital.
WE’LL REIMAGINE YOUR FUTURE

Deloitte Digital is creating a new model for a new age—we’re a creative digital consultancy. We combine leading digital and creative capabilities with the deep industry knowledge and experience Deloitte is known for. That means clients can bring us their biggest challenges, knowing we have what it takes to bring a new business vision to life.
WHAT WE’RE MADE OF

Built upon the strengths and resources of our larger firm, Deloitte Digital was born out of years of investment in emerging technologies, creative, commerce, web, mobile, and customer solutions.
Artful Engineering.
Deloitte can empower your Salesforce implementation with mobile apps, digital experiences, interactive applications, and seamless data integration that capture, connect, and act on every customer interaction across channels.

Industry Perspective.
Our experienced industry practitioners pair with our Salesforce FullForce Certified industry solutions to help companies tap into the power of social, mobile, analytics and connected cloud technologies with speed and scale.

Salesforce Experience.
With more than 4,000 Salesforce professionals across 30 countries, Deloitte brings unmatched capabilities for businesses transformation built around the Salesforce technology platform.

Creative Firepower.
Today’s digital customer journey requires a whole new mindset. That’s why we’re transforming our own way of doing business –part agency, part consultancy. We infuse every project with bold, innovative thinking to re-imagine customer engagement and transform businesses.
DELOITTE GLOBAL SALESFORCE PRACTICE

We have over 4,000 Salesforce consultants across 30 countries globally.

2,618 DELOITTE SALESFORCE CERTIFICATIONS GLOBALLY

- EMEA: 968
- Americas: 794
- Offshore: 667
- APAC: 189

9.9 CSAT - #1 for customer satisfaction

- FullForce certified accelerators: 12
- Industry Solutions: 26

6 CTAs in the pipeline
# INDUSTRY SOLUTIONS / ACCELERATORS

Deloitte has created innovative industry-focused solutions, including **12 FullForce Certified** offerings, to accelerate digital transformations.

<table>
<thead>
<tr>
<th>INDUSTRY</th>
<th>SOLUTION</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>LSHC</td>
<td>MedConnect</td>
<td>Medical Info Call Center Solution</td>
</tr>
<tr>
<td>FSI</td>
<td>ConnectedBank</td>
<td>Orig. and Onboard, Retail, Commercial, and Wealth Mgmt.</td>
</tr>
<tr>
<td>CB &amp; MFG</td>
<td>FastLean</td>
<td>Mfg - Sales, Service and Marketing solution</td>
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<tr>
<td>TMT</td>
<td>MRM</td>
<td>Media / CB – Marketing Resource Management tool</td>
</tr>
<tr>
<td>PS</td>
<td>CitizenConnect</td>
<td>Citizen multi agency and guided engagement</td>
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<tr>
<td>FUNCTIONAL</td>
<td>ConnectMe (c*Link)</td>
<td>HR Helpdesk management &amp; app rationalization</td>
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<tr>
<td>DELIVERY</td>
<td>CloudMix 2.0</td>
<td>QTC solution integrating numerous ISV cloud solutions</td>
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<tr>
<td></td>
<td>MemberConnect</td>
<td>HC - Member acquisition, onboarding and servicing</td>
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<tr>
<td></td>
<td>FastConnect</td>
<td>Ins - Sales, Service &amp; Marketing solution for Insurance</td>
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<tr>
<td></td>
<td>Pocketsales</td>
<td>CB - Mobile sales tool for retail</td>
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<tr>
<td></td>
<td>Hub</td>
<td>Communities to engage with brand owners</td>
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<tr>
<td></td>
<td>BusinessConnect</td>
<td>Orchestrate business license, permit, regulation compliance</td>
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<tr>
<td></td>
<td>ExaminerConnect</td>
<td>Conducting examinations to support regulatory compliance</td>
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<tr>
<td></td>
<td>Tracker</td>
<td>Agile project management tool</td>
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<tr>
<td></td>
<td>M&amp;A</td>
<td>Create and capture value during M&amp;A events</td>
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<tr>
<td></td>
<td>Analytics</td>
<td>Deloitte is key partner</td>
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<tr>
<td></td>
<td>Maestro</td>
<td>B2C process management and orchestration</td>
</tr>
<tr>
<td></td>
<td>Vaporizer</td>
<td>Migrate Siebel to the Salesforce Cloud</td>
</tr>
</tbody>
</table>

**12 FullForce Certified** offerings include:

- Connected Bank
- FastConnect
- PocketSales
- Hub
- BusinessConnect
- ExaminerConnect
- Tracker
- M&A
- Analytics
- Maestro
- Vaporizer
EMEA CREDENTIALS

<table>
<thead>
<tr>
<th>Leadership Center for Clients</th>
<th>Visualize</th>
<th>Spark</th>
<th>Analyze</th>
<th>Innovate</th>
<th>Disrupt</th>
<th>Explore</th>
<th>Inspire</th>
<th>Align</th>
<th>Solve</th>
<th>ESCAPE</th>
</tr>
</thead>
</table>

### Consumer
- Business & Transportation

### Financial
- Services
- DWS
- Allianz

### Energy & Resources
- Siemens
- Areva
- EDF
- Siemens

### Life Sciences
- Capsugel
- Endo
- Syngenta

### Manufacturing
- Airbus
- Shell
- BMW
- Audi

### Public Sector
- Amazon Web Services
- IBM
- SAP

### Real Estate
- CBRE
- JLL
- Knight Frank

### Technology
- Media & Telecom
- Pearson
- VNU Media
- Lagardere

### Professional Services
- KPMG
- Deloitte
- PwC

### Other
- Deloitte
- EY
- PwC