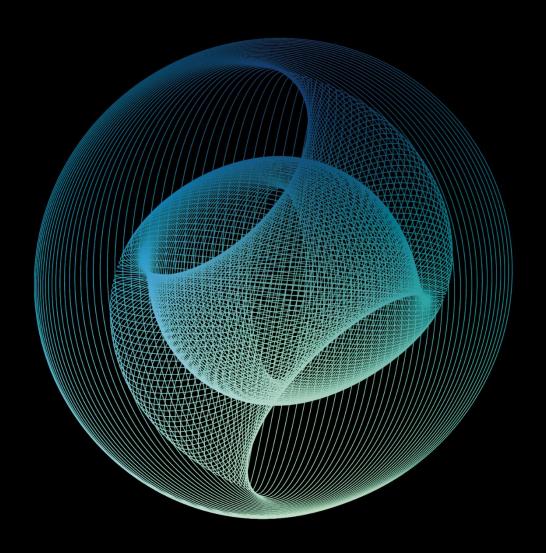
## Deloitte.



# Operate Finance Processes Our Service Offering







### About us

The Service Offering *Operate Finance Process* has been created with the aim of being CFO's reference point for all **recurring** and **extraordinary operational activities** related to the **Administration**, **Finance and Control** area.

We stand out for an **integrated**, **modular** and **adaptable** approach to **Client's specific needs**, based on significant **cross** and **multidisciplinary** experiences guaranteeing **flexibility** and **effective operational solutions**.

Our **know-how** is based on a significative **experience** gained on the management of Client's numerous projects, also in the **international arena** and perfected with **continuous specialized training** of our professionals.

Our Services are part of the Deloitte Network's Consulting Business which further expands the scope in the various areas of business' consulting and the ability to meet **our Clients'** needs regardless of their **business sector**, **size** or **governance** model.

We are a team of over **150** professionals supporting **CFO** and **Finance** structures with a focus on processes, reporting, temporary management and planning through various levels of experience and **specialization** in challenging scenarios of corporate evolution and reorganization and **E2E solutions**.





## What we do



Our goal is to support the **CFO** and the entire *Finance Function* in their "*Disruptive Journey*" and be their "*preferred partner*" both for **on-going** activities and for **discontinuity's** time.

We have been growing for more than 20 years thanks to our **skills gained in professional experiences**, integrating organization's and accomplished projects' know-how, **investing in our resources' potential** and in **our Services' quality** with the aim of offering **competitive**, **timely**, **effective and customized solutions** to our Clients.

Our target is to be the indisputable **leader** for the *Finance* "*Operate approach*" supporting the "*Finance Operations*" in the following main areas:

- Assessment, reorganization, backlog recovery and operational management of accounting and transactional processes (Account Payables, Account Receivables, Treasury, Expense reports, Assets, etc.).
- Financial statements' preparation (stand alone and consolidated), interim
  accounting statements, reporting packages, in compliance with adopted
  accounting principles (OIC, IAS/IFRS and US GAAP) and support for related
  processes.
- Activities' support (pre, during and post) related to a new ERP implementation (SAP4H, AX, NETSUITE, ORACLE) or during SSC / GBS's relocation projects.
- Temporary Finance Management.



## Our services

Main Services performed by "*Operate Finance Process*" Service Offering refer to the following areas:

SERVICE	DESCRIPTION
Temporary Management / Finance Support / Back-End Filling Finance	<ul> <li>Temporary support due to internal and/or external needs to cover activities within the AFC, provided in full or partial outsourcing (E2E) logic: responsibility and coordination within the Client.</li> <li>Support for the preparation of financial statements, consolidated financial statements and related bookkeeping activities.</li> </ul>
Support to "Operation" during "Turnaround" / Insolvency proceedings	<ul> <li>"Operate" support in Restructuring contexts, alongside and/or replacing the finance area, with a focus on insolvency procedures and specifically on industrial planning processes, investment operations and cash/current management.</li> </ul>
ERP implementations for finance functions	Support to the "Finance Operations" area for ERP implementations.
Reporting and periodic Close the book	<ul> <li>Interim financial statements in accordance with Client-defined accounting principles (OIC/IFRS/US GAAP).</li> </ul>
Management of "Finance Operations" and Main Business Cycles (AR/AP/Warehouses/Assets/etc.)	<ul><li> "Operate" support on accounting and transactional processes.</li><li> Support of resources in backlog/treasury support.</li></ul>
SSC / GBS / Relocation	<ul> <li>"Operate" support for SSC / GBS /Relocation's migrations, creations and outsourcing processes. Supporting our Clients in the implementation phases and in SSC (Shared Service Center) and GBS (Global Business Service) management.</li> </ul>



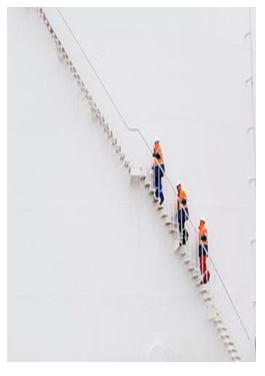
## Why activate our services?

Deloitte Business Solution (DBS) **twenty-years' experience** and our Service Offering's skills allow to propose **customized solutions** in favor of the CFO and the entire Finance Function for all those **recurring** or **extraordinary operational aspects** where it is necessary to activate **specialized professionals** that, in support and/or independently, manage, in a short time, certain contingencies and change phases.

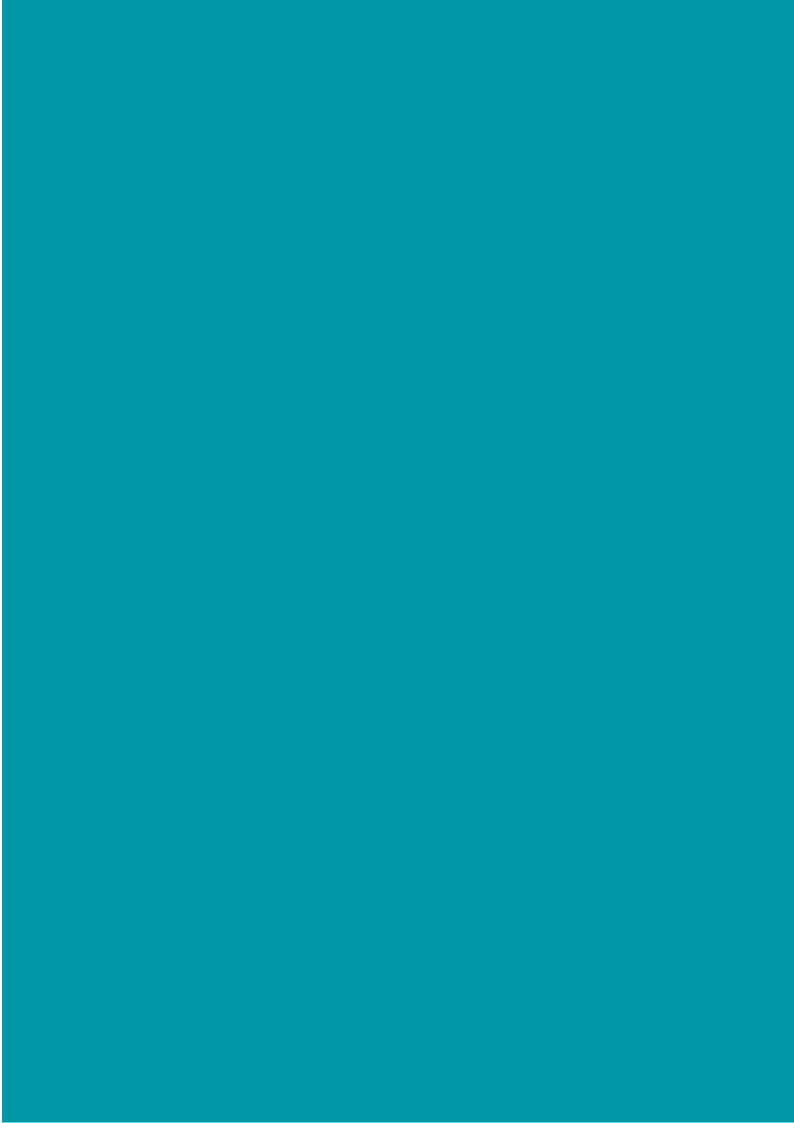
In increasingly complex markets, it is necessary for companies to have flexible organizational structures and willing to establish collaboration agreements with external partners. OFP services are fitting to this tactical and strategic perspective.

Today, more than ever, Top Management reliability's information and financial and non-financial reporting's quality, in place or yet to be implemented, are Stakeholders' essential elements. OFP focuses on **providing operational support** to the "extended" Administration, Finance and Control Functions helping them to manage their activities effectively, efficiently and in *compliance* with the *requirements* defined by *Regulators* and the competitive context.

Furthermore, using our Services means to be able to indirectly manage certain *non-core* activities so that the company can focus on higher strategic value added (*core-competencies*) activities or having a Partner with the right specialized knowledge to manage activities that are not supported internally by adequate skills or enough time.



OFP can support Companies' *Finance Operations* directly with its professionals, guaranteeing an **End-to-End service**, making use of the support of legal entities / functions, belonging to the same network, for any activities not directly managed.



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