

Deloitte.
Legal



Experience the future of law, today

Introducing Legal Management Consulting

Experience the future of law, today

More than
2,500
legal professionals

operating in
80+
countries

collaborating seamlessly

across borders and with other Deloitte business lines

As part of the global Deloitte professional services network, Deloitte Legal collaborates with colleagues in an array of globally integrated services to deliver multinational legal solutions that are:



Consistent with your enterprise-wide vision



Technology-enabled for improved collaboration and transparency



Tailored to your business units and geographies



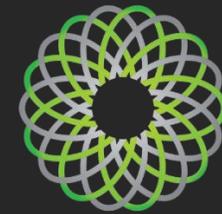
Sensitized to your regulatory requirements

What we deliver



Perspective that is global, yet grounded

Deloitte Legal works with clients globally to help them resolve their present challenges and plan for the future. Our industry knowledge, global footprint, and multidisciplinary service model result in a strategic perspective that enables and empowers our clients to both meet their local responsibilities and thrive in the global marketplace.



Cross-border coordination and a single point of contact

It can be enormously challenging to manage numerous legal services providers around the world and issues can slip into the cracks. As one of the global leaders in legal services, Deloitte Legal works with you to understand your needs and your vision, and to coordinate delivery around the world to help you achieve your business goals.

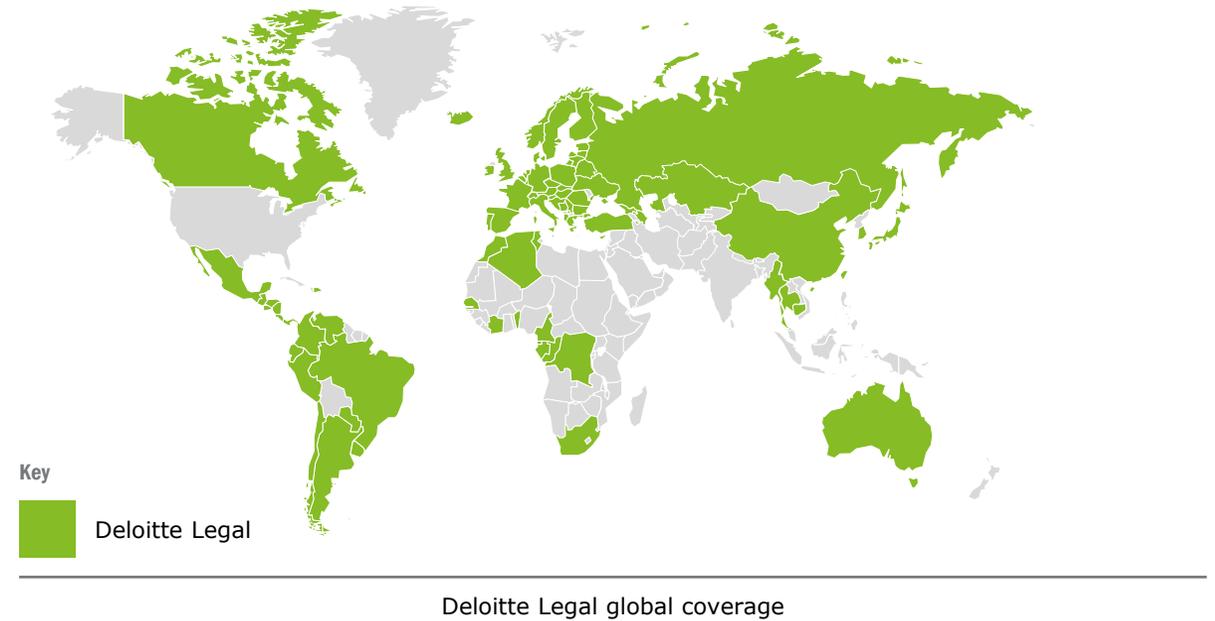


Solutions that are pioneering, yet pragmatic

Nearly every aspect of a modern organization has major legal considerations. Successfully managing them requires intuitively understanding your geographies, your industry and your business model, and then knowing how to turn perspective into strategy.

Cross-border coordination

Deloitte Legal’s network of 83 local practices comprises more than 2,400 legal professionals who collaborate worldwide to cover four major disciplines: Corporate and M&A, Commercial Law, Employment Law, and Legal Management Consulting.



Deloitte Legal practices as of June 2018

1. Albania	15. Cameroon	29. El Salvador	43. Italy	57. Nicaragua	71. South Africa
2. Algeria	16. Canada	30. Equatorial Guinea	44. Ivory Coast	58. Norway	72. South Korea
3. Argentina	17. Chile	31. Estonia	45. Japan	59. Panama	73. Spain
4. Armenia	18. China	32. Finland	46. Kazakhstan	60. Paraguay	74. Sweden
5. Australia	19. Colombia	33. France	47. Kosovo	61. Peru	75. Switzerland
6. Austria	20. Congo, Rep. of	34. Gabon	48. Latvia	62. Poland	76. Taiwan
7. Azerbaijan	21. Costa Rica	35. Georgia	49. Lithuania	63. Portugal	77. Thailand
8. Belarus	22. Croatia	36. Germany	50. Luxembourg	64. Romania	78. Tunisia
9. Belgium	23. Cyprus	37. Greece	51. Malta	65. Russia	79. Turkey
10. Benin	24. Czech Rep.	38. Guatemala	52. Mexico	66. Senegal	80. Ukraine
11. Bosnia	25. Dem Rep of Congo	39. Honduras	53. Montenegro	67. Serbia	81. United Kingdom
12. Brazil	26. Denmark	40. Hungary	54. Morocco	68. Singapore	82. Uruguay
13. Bulgaria	27. Dominican Republic	41. Iceland	55. Myanmar	69. Slovakia	83. Venezuela
14. Cambodia	28. Ecuador	42. Ireland	56. Netherlands	70. Slovenia	

Legal Management Consulting

Deloitte's Legal Management Consulting teams work with clients who have made the decision to embrace disruptive factors such as rapidly changing technology, globalization, and an ever-shifting regulatory landscape.

With the right vision and approach, these external factors present legal teams with an opportunity to reinvent themselves as business partners at the highest levels of their organizations, advancing strategic initiatives and driving value across all geographies and business units.

Our approach

Deloitte's LMC services were developed by lawyers for lawyers in collaboration with experts from across Deloitte functions such as mainstream management consultancy, risk advisory, and tax management consulting.

The services are configured to identify opportunities to help the General Counsel and the legal department as a whole achieve their desired state.

Our process



Assess

Our teams perform a deep dive assessment on the legal department operations as a whole or on specific issues important to the client, such as technology or organizational structure. The assessment also compares the client with peers and industry best practices.

The result is a detailed gap analysis of the current state versus the desired state of the organization.



Design

Following the assessment phase, the next stage is for our team to help clients establish a long-term vision for the department and prioritize the initiatives required to achieve it.

The result is a 180-day action plan to bring the priorities to success.



Execute

In the implementation of the strategic vision and priorities, our teams work with clients on the day-to-day execution of the action plan, and can also help with overall project management and communication with the stakeholders.

Our delivery

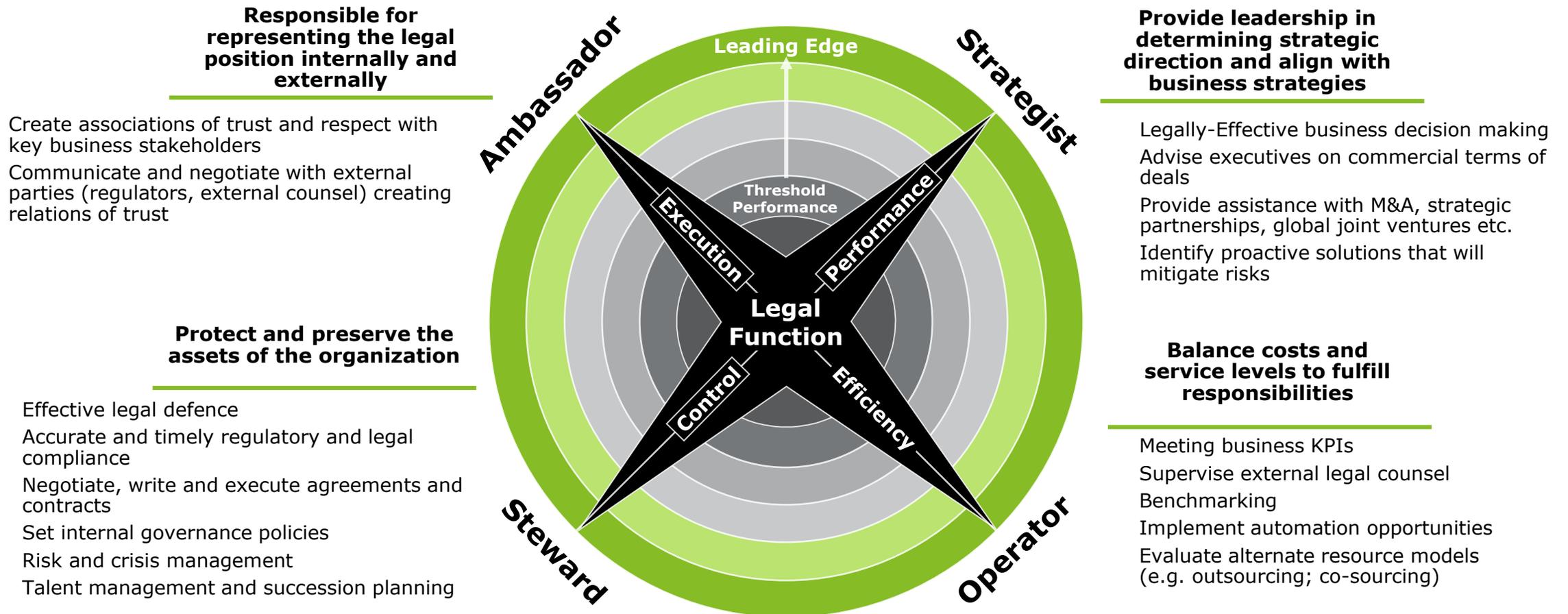
We've been asked to help in the following areas:

- ✓ Alignment of the legal department's activities with the organization's strategic priorities
- ✓ Governance models for the legal department
- ✓ Legal operating model design
- ✓ Process improvement
- ✓ Legal technology assessment and implementation
- ✓ Sourcing advisory
- ✓ Matter management
- ✓ Legal spend
- ✓ High-volume document review
- ✓ Contract and obligations management (in areas such as NDAs, intra-group contracting, licensing and procurement contracting), including:
 - Process mapping & improvement
 - Drafting & automation readiness
 - Contract automation
 - Legal risk prevention and management in areas such as:
 - Intellectual property
 - Competition and anti-trust
 - Regulatory and compliance
 - Data privacy and cyber – security
 - Business integrity



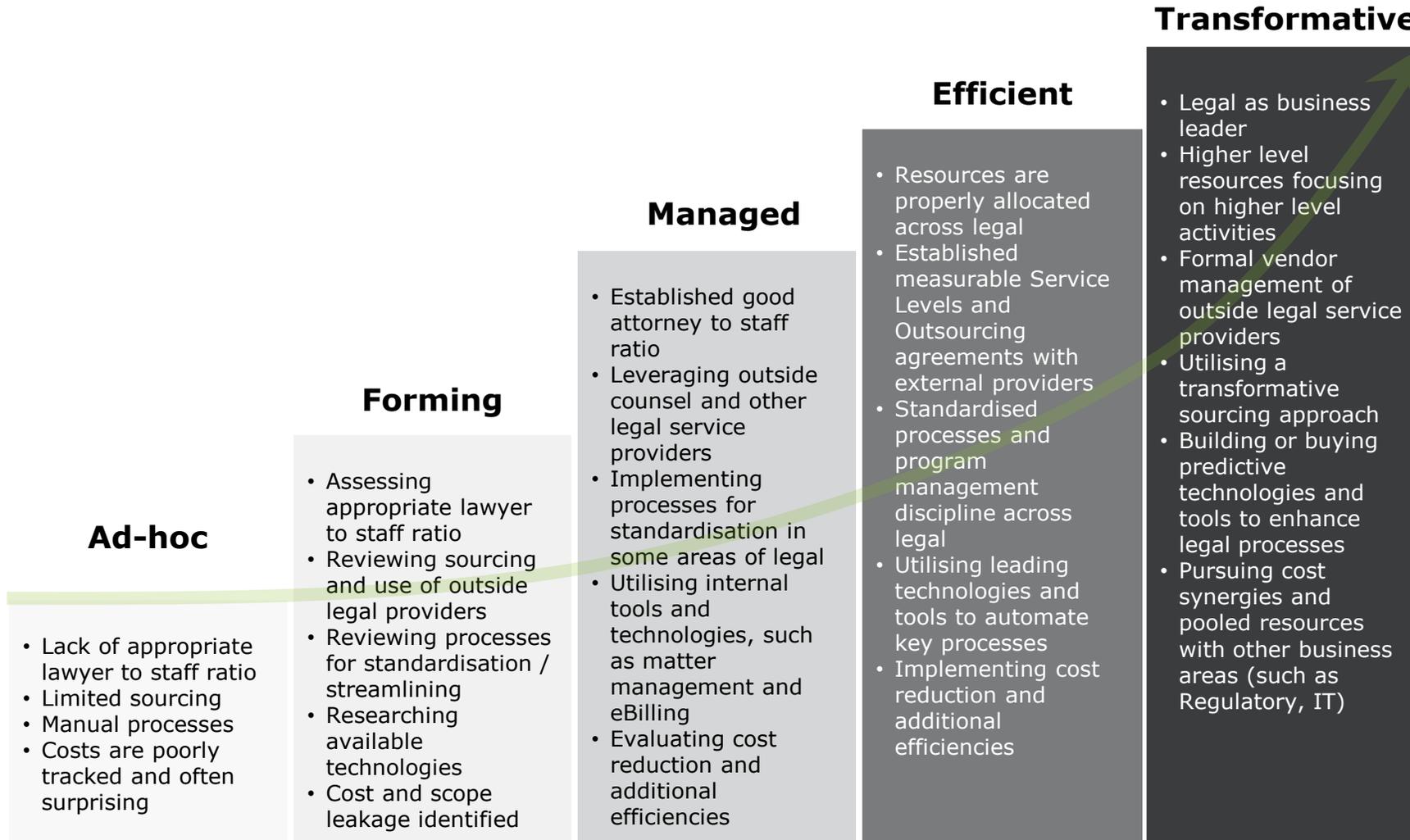
Four faces of the in-house legal General Counsel office

The evolution of the in-house legal function as a trusted business partner resulted in General Counsel becoming more commercial and having more responsibilities. It seems as if the in-house legal team leaders now have many faces, but can they wear them all at once?



| What is the remit of your responsibilities? |

Transformation journey of the in-house legal function



| Where are you? | Where will you be in 2023? | How will you get there? |

Getting started: Key considerations in assessing corporate legal

Before starting a corporate legal service delivery transformation, an initial assessment of several key aspects of the legal function can help to determine which, if any of the potential service delivery models (e.g. outsourced, in-house, shared service, technology enhancements, hybrid) may be the right approach



It is essential to align on the legal department's strategic vision and internal organization

- Refresh / revisit the current legal department strategy
- Evaluate existing operating model and organizational structure (including talent / compensation)
- Review current geographic footprint and existing service delivery model



Current external legal sourcing approach and related sourcing management should be reviewed

- Review total external spend on outside legal providers (including outside counsel, legal process outsourcing)
- Evaluate opportunities to optimize use of outside legal providers and/or to insource where appropriate
- Assess depth and breadth of current legal vendor management efforts



Existing legal processes should be evaluated to identify potential for further optimization

- Review existing processes in place (e.g. matter management, contract management, e-billing)
- Identify gaps in existing processes vs. leading practice
- Consider potential to optimize and automate key processes

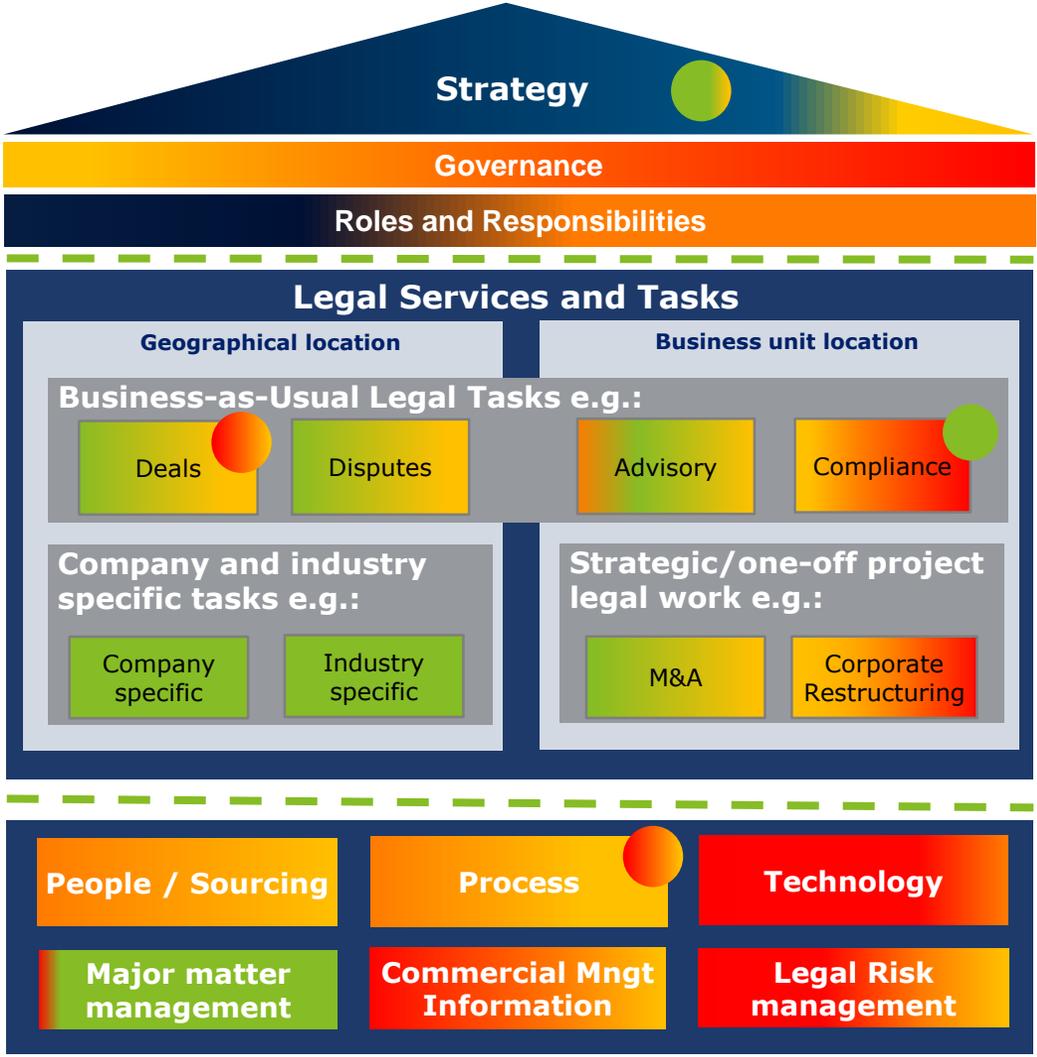


The use of existing legal tools/technologies and opportunities should be examined

- Review the use of matter management, contract management and related legal technology platforms
- Identify areas where automation and technology can create further efficiencies
- Evaluate potential for buy vs. build of future technology enhancements

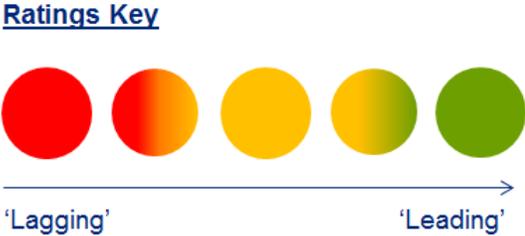
Example output of an operating model review

High level overview - Heat Map



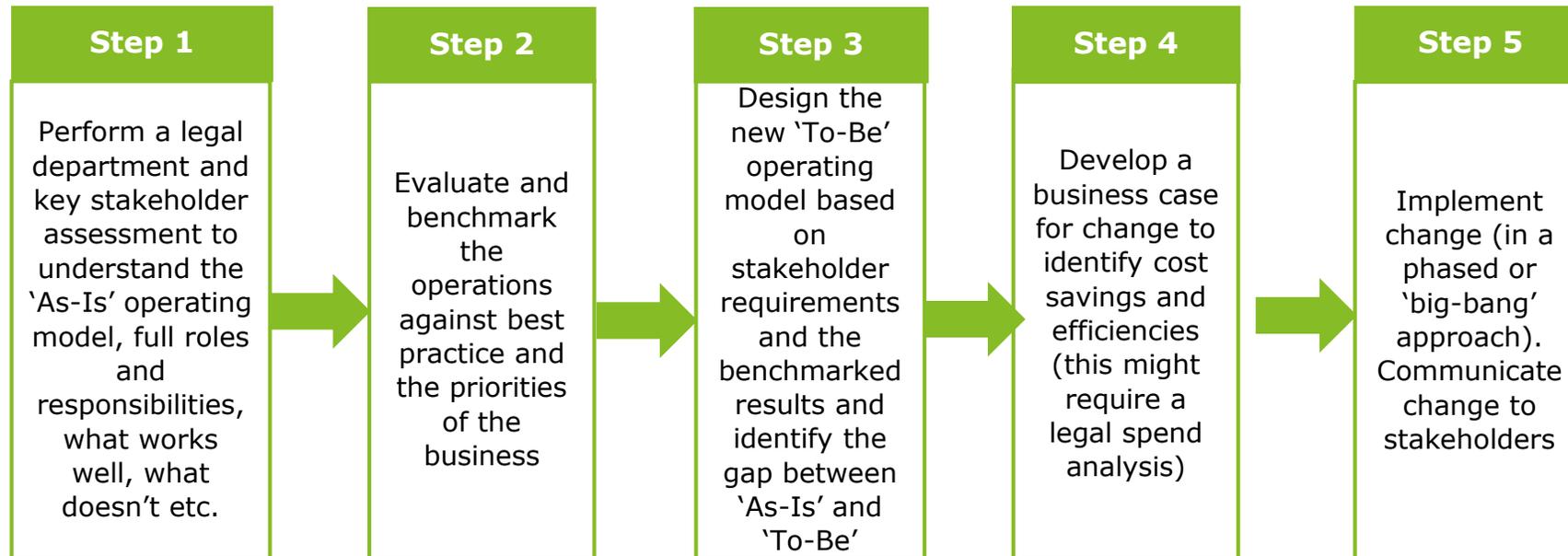
Overall segment colour shows the underlying assessment for that colour.

Individual 'spots' highlight particular significant instances that do not follow this trend and should be looked at separately.

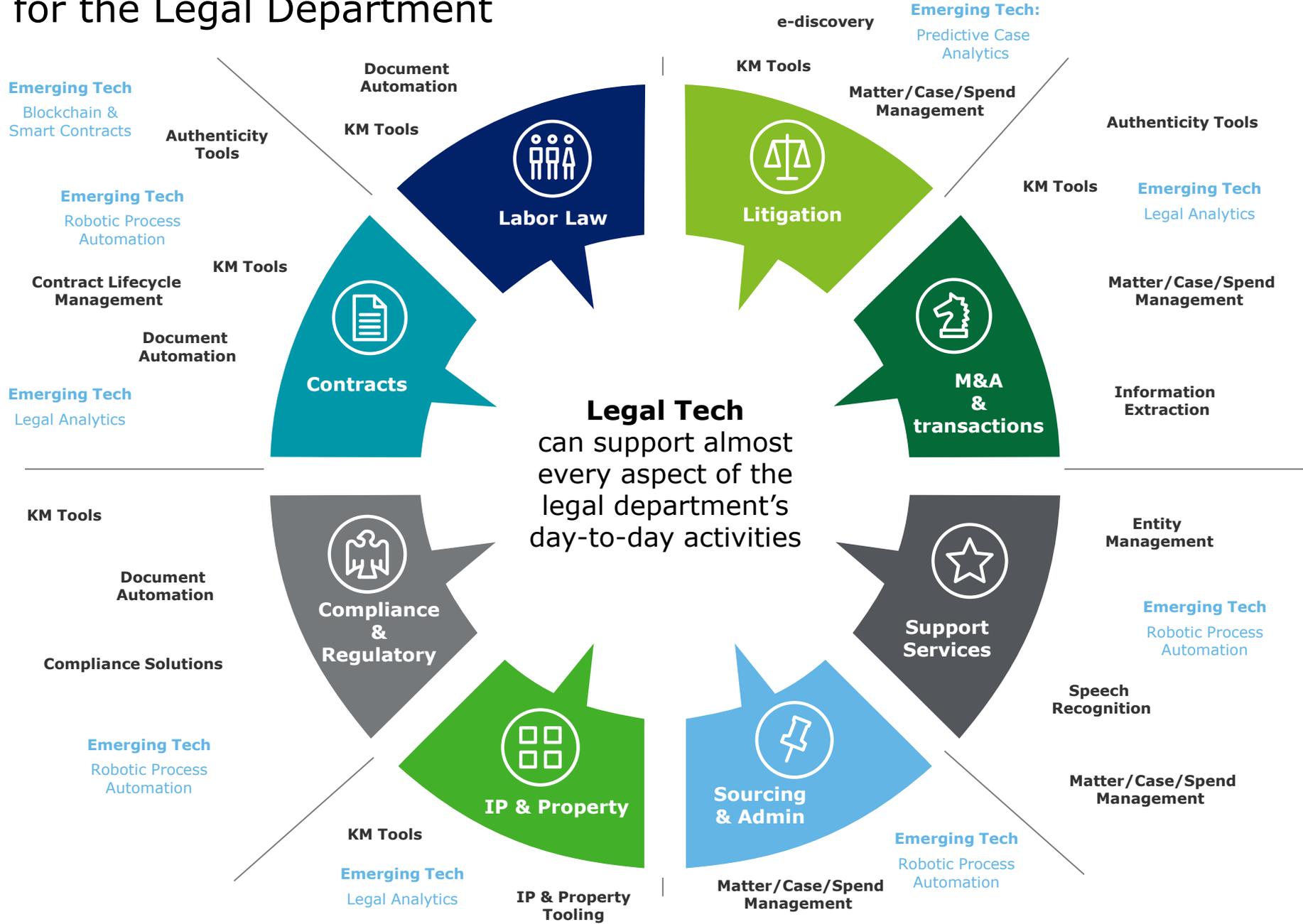


What next?

Performing an operating model review



Legal Tech for the Legal Department





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