Deloitte.

This way for more value from your Oracle investment

More everything.

Everybody's looking for more. More customers. More value. More ways to win. More everything.

That takes moving faster, thinking smarter, and collaborating better. Which is where our alliance with Oracle comes in. Deloitte can help you implement Oracle solutions that are built to work, right out of the gates. So you can get to more—faster.

Deloitte & Oracle

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Deloitte and Oracle: A powerful combination

From the front office to the back office, Oracle's suite of enterprise applications, cloud services, hardware and software can enable many processes in your organization.

While the options are many, your objective remains singular and simple: get a real return on your Oracle implementation. You want your technology investment to enable and sustain leading practices, while being flexible enough to help your people continually improve business performance.

At Deloitte, we believe that every Oracle implementation should be focused on helping your company perform better than any of its industry peers. Why should it ever be about anything else?

But technology alone won't get you there. Whether you're trying to improve customer loyalty, enhance your supply chain, or take the mountains of data you produce every day and turn it into actionable insight that creates additional shareholder value, you need a consultant who knows the technology inside and out, and has a deep understanding of your industry's dynamics.

You also need a consultant who will get to know the unique attributes of your business and what needs to be done to improve its performance. A consultant who combines strategy with pragmatism. Someone with an eye on the future, but a finger on the present.

That's how we work at Deloitte. We work alongside your employees to help you address your business requirements. It's an effective approach that has been recognized by our clients, by Oracle and by industry analysts.

The bottom line is this: we understand your goals. To provide benefits you can see today and build on tomorrow.

Who we are

Deloitte is a Diamond-level member in the Oracle PartnerNetwork (OPN) and has been at the highest alliance level for more than two decades.

More than just a designation, being a Diamond-level member means that Deloitte has made—and continues to make—significant investments in growing its Oracle delivery capabilities while creating industry- and business process-specific services that can address real-life business challenges.

Our network of more than 12,000 Oracle professionals across Deloitte member firms means that we can provide highly skilled, deeply experienced consultants to help support implementations virtually anywhere in the world, with deep industry experience, focusing on Oracle solutions.

It's a claim that a lot of consultants make, yet few can deliver. But Deloitte's cohesive, global delivery model enables us to put the some of the best talent on the ground to work with our clients wherever they are.

Our access to global qualifications includes:
- Resources across Africa, Asia Pacific, Europe, Latin America, Middle East, and North America.
- Global solutions centers that help accelerate time to value through industry benchmarking, coding and development, and testing.
- Access to industry and functional thought leaders through the Deloitte member firms, which operate in over 150 countries and number nearly 200,000 professionals.

These are no rookies. Deloitte's network of Oracle professionals across Deloitte member firms is made up of seasoned veterans—with years of Oracle experience on their CVs, deep industry experience, broad technical skills and a collaborative style that addresses client requirements. Our senior leaders have been implementing Oracle solutions since the early 1990s, and have deep experience throughout the technology stack, including acquired packages like ATG, BEA, Hyperion, JD Edwards, PeopleSoft, RightNow and Siebel.

We also continue to cultivate the next generation of Oracle implementation professionals—with our contingent supported by common tools and methodologies like our Enterprise Value Delivery methodology, mentorship and ongoing training.

In addition to our dedicated Oracle resources, Deloitte brings yet another advantage: an ability to engage professionals from our other functions to add value to your Oracle initiative. Whether it's helping you understand the tax implications of your technology investment, mitigating enterprise risk, or determining that the human side of your implementation runs as smoothly as the technical, we have broad access to the people who help companies addresses these issues every day.

Speed matters. But it can also kill.

To help you accelerate your path to value, we have developed a portfolio of industry- and business process-specific solutions that take advantage of our past experience and leading industry practices.

Each of these solutions includes an industry-specific business process model, an Oracle instance, a technical library, training materials, and other related documentation—all to create a broad delivery toolset for Oracle

But this won't be a white-knuckle ride.

Oracle Financial Services SolutionPrint™ for Risk & Finance: This Enterprise Risk and Finance solution establishes a core finance accounting environment that can help financial services companies drive significant improvements in shareholder value through efficient and standardized sub-ledger accounting, improved analytics capabilities, and more efficient risk management.

Oracle Manufacturing SolutionPrint™ (DCOMS): Designed to provide manufacturers with an Oracle industry-specific integrated environment, DCOMS can deliver clear visibility into current operations and the information platform needed to advance your business.

Oracle SolutionPrint™ for Health Care: The SolutionPrint™ for Healthcare can help executives in this dynamic industry create information-driven models that can drive innovation. The solution helps address critical elements that can have an impact on business model strategy, core administration efficiency and medical management.

Oracle SolutionPrint™ for Life Sciences: The SolutionPrint™ for Life Sciences can help companies prepare for the complexity of an increasingly complex regulatory environment and expanding supply chain. We help industry leaders address the business imperatives for initiating commercial, research and development, finance, supply chain and human resource transformation.

Deloitte SolutionPrint™ for Oracle Master Data Management (MDM) Hubs: MDM helps give companies a clear view of their customers, their suppliers and the products they're selling. But poor data quality can delay or derail ERP implementations. The SolutionPrint™ for MDM is a set of ready-to-use MDM processes, pre-configured MDM hubs, documentation sets, and supporting data governance approaches that can be used to help improve the quality, speed, and affordability of implementing MDM.

Deloitte SolutionPrint™ On Demand: To help companies enable an enterprise-wide cloud strategy, our SolutionPrint™ On Demand offers application licensing, hosting, implementation services, and application management services as a flexible bundle of offerings. These can be tailored to address your identified requirements and include flexible fee arrangements to address many of the cost constraints you may face.

Awards and accolades

The most gratifying award for us is a satisfied client — one whose Oracle environment is delivering newfound value to the business and its shareholders.

That said, we rarely decline the opportunity to dress up and attend an awards ceremony.

Our trophy case is brimming — including more than 30 Oracle Excellence Awards (previously called the Titan Awards) received in the past seven years. In both 2012 and 2011, we were proud to be the only nominee to take six top honors in each year's competition.

2012 — Cloud Computing
2012 — Consumer & Retail Industry
2012 — Global Systems Integrator Applications
         Momentum
2012 — Manufacturing & Distribution Industry
2012 — Oil & Gas Industry
2012 — Supply Chain Management and Manufacturing
2011 — Cloud Computing
2011 — Communications, Media & Entertainment Industry
2011 — Consumer & Retail Industry
2011 — Financial Management / Enterprise Performance
         Management
2011 — Global Systems Integrator Applications
         Momentum
2011 — Oracle WebCenter
2010 — Consumer Industry Solution
2010 — Global SI Applications Momentum
2010 — Manufacturing and Distribution Solution
2010 — Oracle Red Stack Solution
2009 — SOA and Integration Solution
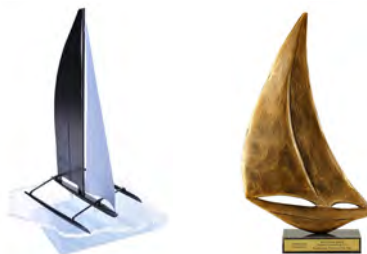2009 — Business Intelligence and Datawarehousing Solution

2009 — Enterprise 2.0 Solution
2008 — Oracle CRM Solution
2008 — Oracle E-Business Solution
2008 — Overall Industry Solution
2008 — Oracle Applications Momentum
2007 — The Manufacturing Solution
2006–2008 — Oracle E-Business Suite Solution
2006 — Siebel Solution

In addition, Deloitte member firms have taken top honors in the following country categories:
2012 — Oracle Fusion Application Partner of the Year,
         Deloitte Japan
2012 — Oracle Partner of the Year, The Netherlands
2012 — Oracle University Partner of the Year, United
         Kingdom
2011 — Oracle Partner of the Year, China
2011 — Oracle Partner of the Year, Norway
2011 — Oracle Partner of the Year, United Kingdom
2010 — Specialty Applications Partner of the Year, Deloitte
         South East Asia
2010 — Partner of the Year, Deloitte Netherlands
2009 — Oracle's Best Integrator, Deloitte Mexico
2008 — Oracle Applications Partner of the Year, Deloitte
         Belgium
2008 — Oracle Partner of the Year, Deloitte UK
2008 — Oracle Partner of the Year, Deloitte Netherlands

Finally, Deloitte received global recognition in the following categories:
2012 — Global Applications Partner of the Year
2011 — Global Middleware Partner of the Year
2010 — Global Applications Partner of the Year
2009 — Global Technology Partner of the Year

In addition, Deloitte is consistently recognized by third-party analyst firms as a leading implementer of Oracle applications.

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About Deloitte's Oracle Alliance
Deloitte is a Diamond-level member of the Oracle PartnerNetwork (OPN) and has held a relationship with Oracle for more than two decades. Deloitte member firms throughout the world provide access to over 12,000 professionals who collectively possess deep industry and functional knowledge across Oracle's line of applications and technology. Reflecting its commitment to addressing client requirements, Deloitte has been consistently recognized by analysts as a leader in Oracle implementation-related services.

About Deloitte
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Deloitte provides audit, tax, consulting, and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in more than 150 countries, Deloitte brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte has in the region of 200,000 professionals, all committed to becoming the standard of excellence.