

Japan Inbound Tax & Legal Newsletter

Japan-US Tax Treaty 2013 Protocol: Entry into Force

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In Brief

In an effort to strengthen the bilateral economic relationship and promote cross-border investment, Japan and the US signed a protocol to amend the 2003 income tax treaty between the two countries on 25 January 2013. The 2013 protocol introduces a number of changes to the treaty, such as a general withholding tax exemption for interest, a broader withholding tax exemption for certain dividends, mandatory binding arbitration under the mutual agreement procedure (MAP) and measures to facilitate tax administration.

The protocol entered into force on 30 August 2019, the date Japan and the US exchanged instruments of ratification, and applies to withholding taxes on dividends and interest paid or credited on or after 1 November 2019. For other taxes, the protocol will apply to taxable years beginning on or after 1 January 2020. The mandatory arbitration procedures apply for cases under consideration by the competent authorities on the date the protocol entered into force (30 August 2019) or that come under consideration after that date.

Changes made by the protocol

The protocol introduces the following key changes to the Japan-US tax treaty:

Dividends

Before protocol applies	After protocol applies
Ownership threshold for exemption from source country taxation is “ more than 50% .”	Ownership threshold for exemption from source country taxation is “ at least 50% .”
Holding period threshold for exemption from source country taxation is 12 months.	Holding period threshold for exemption from source country taxation is six months.

The relaxation of the dividend exemption thresholds will help align the Japan-US treaty with Japan’s tax treaties with countries such as the Netherlands, Switzerland and the UK, which contain similar provisions.

Interest

Before protocol applies	After protocol applies
Source country taxation of interest is 10% (0% if paid to specified persons (e.g., government bodies, financial institutions)).	Source country taxation of interest is 0% , except for certain types of interest (e.g., contingent interest , which may be subject to source country taxation).

Contingent interest is interest that is determined by reference to, among other things, receipts, sales, income, changes in the value of property or dividend payments made by the debtor or a related person. Under the protocol, contingent interest may be taxed in the source country (the country in which the interest arises); however, if the beneficial owner of the interest is a resident of the other contracting country, the tax imposed by the source country may not exceed 10%.

Capital gains from real property

Before protocol applies	After protocol applies
<p>Source country taxation applies to capital gains from the alienation of:</p> <ul style="list-style-type: none"> • Real property located in the source country; • Shares or comparable rights in a company resident in the source country that derives at least 50% of its value directly or indirectly from real property located in the source country; and • Interests in a partnership, trust or estate to the extent of its real property located in the source country. 	<p>Source country taxation applies to capital gain from the alienation of:</p> <ul style="list-style-type: none"> • Real property located in the source country; • Where the source country is Japan, shares or interests in any company, partnership or trust deriving the value of its property directly or indirectly principally from real property referred to in Article 6 and situated in Japan; and • Where the source country is the US, a “US real property interest” as defined under US tax law.

The protocol expands Japan’s ability to tax capital gains derived from an indirect ownership of real property and more closely aligns the treaty language with Japanese and US domestic tax laws.

It should be noted that recent amendments to Japanese domestic law changed the timing for determining whether a company is real estate rich. Under the prior rules, the determination was made based on the company’s value on the date of sale. However, the current rules provide that a company is considered real estate rich if it meets the “at least 50%” threshold at any point during the 365 days prior to the date of sale. Since neither the tax treaty nor the protocol provides language that overrides the domestic law provision, a company must follow the domestic rules when analyzing whether it is real estate rich.

Mutual agreement procedure (MAP)

Before protocol enters into force	After protocol enters into force
<p>Mandatory arbitration is not required.</p>	<p>Mandatory arbitration is required if the competent authorities of Japan and the US cannot resolve the matter after negotiating for a reasonable amount of time (typically two years from the presentation of the case to the competent authority of the other contracting country).</p>

Directors’ fees

The Japanese version of the protocol clarifies the treaty language regarding the taxation of remuneration received by directors and other employees who are residents of a contracting country from a company resident in the other contracting country. The protocol states that such fees are outside the scope of the relevant article of the treaty (Article 15) unless the person serves on the board of directors of the company, thus reducing the potential risk of double taxation resulting from a broad interpretation of the term “director” and the broader scope of taxable income applicable to directors under Japanese tax law. Further, to the extent a board member has other functions (i.e. consultant, employee, etc.), Article 15 will not apply to remuneration paid on account of the other functions. Note that the protocol changed the Japanese language of Article 15 and made no changes to the English language version of Article 15.

Exchange of information

The protocol includes new exchange of information and administrative assistance articles that allow for full exchange of information between the competent authorities of Japan and the US to aid in the administration of each country's tax laws and assist in the collection of taxes. Covered taxes in Japan are expanded to include the national consumption tax, inheritance tax and gift tax.

Deloitte's View

The updates to the Japan-US tax treaty included in the 2013 protocol should provide taxpayers with potential benefits, including relaxation of the requirements to qualify for the dividend withholding tax exemption and the introduction of a general withholding tax exemption for interest payments. However, changes to the rules regarding the alienation of shares may have adverse impacts for some taxpayers, as indirect transfers (including foreign-to-foreign transfers) of Japanese real estate rich companies potentially may fall within the scope of the protocol and be subject to tax in Japan. Further, taxpayers should note that applicable treaty forms will need to be resubmitted to claim the new interest withholding exemption provided in the protocol. Taxpayers should consider the potential impact of the protocol's provisions before the rules take effect to avoid any unexpected consequences.

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