

Debt Advisory



Your challenge

What are typical situations in which you may require our assistance?

- Maturing debt facilities which need refinancing
- Considering accessing a new debt market such as non-bank finance or capital markets
- Raising acquisition finance
- Growth and expansion
- Real or potential breach of lending covenants or a trading downturn creating short term liquidity pressure, leading to a requirement for temporary or additional working capital
- Perform a credit analysis on a counterparty

What are the benefits of our approach?

- Our team provides independent advice and world class execution across the full spectrum of debt markets through the firm's global network.

Our solutions

What we can offer?

Our expertise ranges from the provision of strategic advice on the optimum capital structure and available sources of finance through to the provision of highly experienced resources.

Our services include:

- Analysis of existing debt arrangements and recommendations on how to reduce cost and improve flexibility of debt (cost of financing)
- Preparation of investment documentation to inform, attract and facilitate discussions with potential new lenders (banks, private equity, SNCI)
- Assessment of available grants & subsidies (LU, EU)
- Design of financial model and assessment of current credit situation including tax optimisation
- Evaluation of proposals from lenders and assistance during negotiations
- Assessment of personal guaranties required by banks
- Access to international financing sources via Deloitte global network and assistance in structuring and arranging highly customised financial solutions

When appropriate, our team will involve other service lines within Deloitte including restructuring services, forensic, tax and consulting.

Your contacts

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