

## M&A Advisory



### Your challenge

- Are there succession issues within the company?
- Are some shareholders willing to exit the business?
- Does the company try to consolidate or diversify its activities?
- Is it the right time to enter into an M&A transaction?
- How do I prepare myself to an M&A transaction?
- An M&A transaction is a complex and intensive process which requires considerable experience and knowledge.
- To successfully complete each stage of the transaction, from the initial phase of defining strategy to closing the deal, specific skills and fully dedicated teams are required.

### Our solution

- We assist clients in each phase of the M&A cycle from target/acquirer identification to transaction negotiation assistance.
- We manage the entire M&A process and coordinate all advisors so that our clients can focus on the strategic aspects of the deal.
- Our global network in combination with our cross-departmental expertise allows us to stay connected to the market and to spot opportunities in any industry.
- Our industry expertise means that we can help companies to identify other businesses that offer a good strategic fit and assist them with acquisitions, mergers or joint ventures that allow them to maintain and build their competitive advantage.

# Your contacts



**Pierre Masset**  
Partner | Strategy & Corporate Finance  
Tel: +352 451 452 756  
pmasset@deloitte.lu



**Joachim Heukmes**  
Senior Manager | Strategy & Corporate Finance  
Tel: +352 451 452 037  
jheukmes@deloitte.lu



**Nicolas Schoukens**  
Senior Manager | Strategy & Corporate Finance  
Tel: +352 451 454 218  
nschoukens@deloitte.lu

Deloitte Luxembourg  
560, rue de Neudorf  
L-2220 Luxembourg

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Tel: +352 451 451  
Fax: +352 451 452 401  
www.deloitte.lu

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