

Integrated Performance Management (IPM)



Your challenge

- Strategy does not relate to long term planning activity.
- Budget process is an extensive guessing exercise.
- KPI targets, where they exist, are based on information that is not aligned to strategy.
- Reporting struggles to analyse the vast array of data.
- Forecasting has become a regular, mechanical activity rather than a dynamic intervention tool to deploy and align resources.
- Increasing stringent regulatory requirements and structured financial statement reporting.
- Modernisation directives imposing improved controls, transparency and best practices.
- You want to take advantage of the improved software capabilities.

Our solution

- IPM is a structured management approach to translate strategic objectives into operational results, through a lens focused on value creation.
- IPM creates value by combining the power of technology, information, people and processes through all stages of the management cycle, from planning and targeting to measuring and intervention.
- Tailored to the size of the company, the complexity of the business and the intentions of management, our scope can be adapted accordingly and will include the identification of pertinent KPIs aligned with strategy.
- An IPM project is a collaborative exercise between Deloitte and the management. Deloitte contributes with the methodology and the expertise in the performance management area and management contributes with specific company knowledge, needs and visions.

Your contacts



Georges Kioes
Partner | CFO Services
Tel: +352 451 452 249
gkioes@deloitte.lu



Pierre Masset
Partner | CFO Services
Tel.: +352 451 452 756
pmasset@deloitte.lu



Karine Vedeilhie
Director | CFO Services
Tel.: +352 451 453 398
kvedeilhie@deloitte.lu

Deloitte Luxembourg
560, rue de Neudorf
L-2220 Luxembourg

Tel: +352 451 451
Fax: +352 451 452 401
www.deloitte.lu



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