Deloitte and Target Operating Model (TOM)

Deloitte offers a tailored approach to support your business to achieve your targets. As illustrated below, we can help clients on a range of projects from transforming their current operating models to designing a TOM in response to various scenarios, ensuring that the key components of the business are aligned with the strategy.

- We deploy our operating model approach to bring together different businesses or divisions and assure the alignment of all key components – people, culture, technology etc.
- We highlight the gaps between the current and the target states and establish dependencies and impact of change.
- We provide you with an opportunity to truly optimise the size, shape, structure and the delivery of your business.
- We enable the operational implementation of your business strategy. We provide a language to articulate the emerging strategy in real terms of principles and goals.
- Our Target Operating Model will identify radical, tactical and strategic cost reduction opportunities – we will identify duplication of roles and organisational inefficiencies.
- We provide a tangible set of structural views around which to generate discussion. We also provide a common language for communicating destination and understanding challenges.

Deloitte TOM approach

Supporting different drivers

Consensus builder & communication tool

Strategic planner & executive clarity

Consolidation / M&A

Transformation enabler

Optimisation

Cost reduction

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