

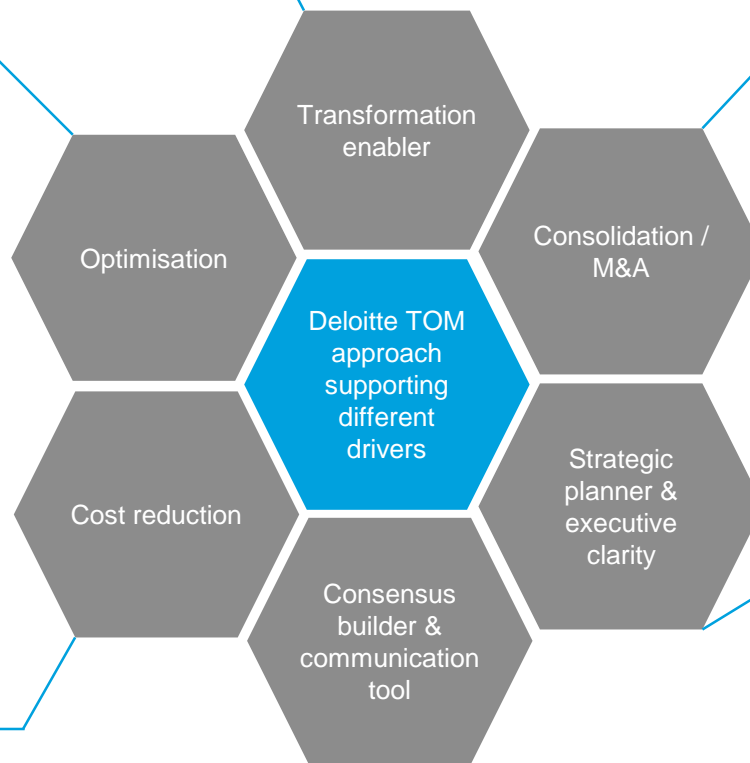
Deloitte and Target Operating Model (TOM)

Deloitte offers a tailored approach to support your business to achieve your targets. As illustrated below, we can help clients on a range of projects from transforming their current operating models to designing a TOM in response to various scenarios, ensuring that the key components of the business are aligned with the strategy.

We highlight the gaps between the current and the target states and establish dependencies and impact of change.

We provide you with an opportunity to truly optimise the size, shape, structure and the delivery of your business.

We deploy our operating model approach to bring together different businesses or divisions and assure the alignment of all key components – people, culture, technology etc.



We enable the operational implementation of your business strategy. We provide a language to articulate the emerging strategy in real terms of principles and goals.

Our Target Operating Model will identify radical, tactical and strategic cost reduction opportunities – we will identify duplication of roles and organisational inefficiencies.

We provide a tangible set of structural views around which to generate discussion. We also provide a common language for communicating destination and understanding challenges.