

## Business Model Optimization CIPS



### Your challenge

- Your group grew organically or through M&A depending on business opportunities. Your organization has never been fully optimized to take into account the changes in your structure which creates inefficiencies and increased business and tax costs (e.g. low integration, low economies of scale).
- With a turnover above 250 M€, your group is active in multiple countries with a cross country, complex and interdependent supply chain. You are running a mature business and might be underperforming against peers.
- Under your current group structure, you suffer from a high overall group tax rate.

### Our solution

- Deloitte can provide a multi-disciplinary task force to analyze and optimize your business model.
- We will in particular:
  - Analyze the value chain to optimize the primary value creating activities thus generating business efficiencies
  - Align the tax structure on the new business model to generate tax savings
  - Assist with reconfiguring IT systems to support new operating models
  - Provide human capital assistance — including Global Employment Services — for a globally mobile workforce

# Your contacts



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