



## IT sourcing & procurement A strategic business enabler



IT sourcing is becoming an increasingly strategic tool that CIOs can use to deliver more with less, leverage external expertise and enable fast-paced business strategy change.

### Your challenge

You will face a number of challenges while defining, implementing and controlling your IT sourcing strategy:

- How do you predict the impact of HR, tax and regulatory considerations on your outsourcing strategy definition?
- How do you break down your service portfolio? What criteria and drivers do you use to build your sourcing strategy?
- How do you document the business case and promote it to other CxOs?
- Do you have sufficient knowledge of what is available on the market and of the current trends to make sound decisions?
- How do you determine fitness and readiness of specific processes for outsourcing?
- How do you manage change and transition activities and what resources are required?
- Which governance model do you implement to monitor and control services delivery and guarantee expected benefits?

### Our solution

Our IT sourcing and procurement services help our clients define their optimal IT sourcing model and make the right sourcing decisions while minimising risks and timescales and maximising commercial and operational benefits.

Deloitte's IT sourcing and procurement practitioners are supported by methodical and robust tools and techniques which enable us to deliver a range of services, including:

- Sourcing strategy definition
- Evaluation of sourcing options
- Management of the vendor selection process
- Procurement optimisation and support
- Management of the transition to a new vendor
- Supplier transition and management
- Management oversight needed to ensure that expected benefits are realised

## Our approach and tools

We use our in-depth, hands-on experience to deliver on every aspect of IT sourcing and procurement, drawing on an exceptional range of experience and expertise gained from hundreds of private and public sector engagements.

Calling on an exceptional breadth of skills, Deloitte's Outsourcing Advisory Services (OAS) practice helps clients at every stage of the lifecycle from outsourcing strategy through procurement and transition to steady-state operation and vendor management.

Deloitte has established a market reputation for the outstanding quality and depth of our OAS capacity, which offers a distinct combination of attributes including independence, breadth of capability, full life cycle view and global experience. Deloitte has an outstanding track record of advising organisations at all stages of sourcing deals.

Our OAS methodology consists of six structured steps for achieving outsourcing service efficiency. Our proven model allows us to deliver outsourcing services contracts successfully and consistently time and again.



## Your contacts



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