

## We are the business advisers firm We drive the creation of value in the company



**At Deloitte we help business leaders transform their knowledge about value creation into actions. As business advisers, we help them focus on the most relevant areas, identify the most practical ways of solving priority issues, and make sure business initiatives reflect the desired value.**

Our firm combines a wide range of capabilities with a collaborative culture, viewpoints from different disciplines, a global scope with a local focus, and a deep understanding of our clients' businesses. This allows us to provide professional services to the country's major productive sectors, including construction, hospitality and real estate, life sciences and health care, consumer business, manufacturing, energy and natural resources, public sector, aviation and transportation services, financial services, technology, media and telecommunications.

Deloitte provides professional services in areas such as Audit, Consulting, Tax and Legal Services, Financial Advisory and Enterprise Risk Services (ERS), as well as in Business Process Outsourcing (BPO) to public and private clients belonging to multiple industries.

### **Deloitte in the world**

- More than 210,000 people worldwide
- Over 680 offices
- Over 150 countries

### **Our firm in Mexico**

The member firm in Mexico is part of the international organization of Deloitte Touche Tohmatsu Limited. It has the largest number of professionals among the private firms operating in Mexico, and its wide client portfolio comprises leading companies in their industries.

Deloitte Mexico:

- Is the largest professional services firm in the country
- Has more than 5,200 professionals and over 280 partners
- Has a wide geographical coverage: 21 cities in the country
- Is a multidisciplinary service provider

Deloitte Mexico has been consistently recognized as a "Socially Responsible Enterprise" by the Mexican Center of Philanthropy (CEMEFI), and as one of the great places to work in the country by the Great Place to Work™ Institute Mexico.

### **Services**

As a firm of business advisers, our people understand business problems from a comprehensive set of perspectives, offering our clients solutions based on a 360-degree approach.

We add to this capability our broad experience and strength in the following areas: Audit, Tax and Legal Services, Financial Advisory and ERS, which enables us to offer:

- A multidimensional perspective
- Detailed understanding of our clients' businesses
- Multidisciplinary solutions
- Collaborative approach

We transform innovative thinking, experience and an in-depth knowledge of processes and technologies into intelligent, practical solutions. Therefore, we are able to provide the greatest value to our clients' businesses through these services:

### **Audit**

We provide assurance services oriented to validate financial information to be used by senior management, boards, investors, credit institutions and other corporate stakeholders, as well as to support the compliance of the commissioner's legal responsibilities.

Our auditors go one step beyond auditing, providing advice on risk identification and management as well as on key opportunities for our clients' businesses.

#### Tax and Legal Services

We offer a wide array of services covering all tax requirements that must be fulfilled by taxpayers. We have over 1000 specialists to help our clients efficiently comply with local and international regulations, and also resolve any conflicts that may arise with the relevant authorities and courts.

Our services are rendered through different service lines that work together and ensure expertise. Through experienced and highly skilled professionals, we develop effective tax strategies that help organizations to duly comply with their tax obligations.

#### Consulting

We specialize in covering all dimensions of enterprise transformation: processes, supply and demand chains, organizational structure, compensation schemes, and technology. We advise our clients on the optimal handling of systems, tools, training and methodologies for their business and technological processes. We also help companies plan, develop and structure their business, especially in key aspects that include strategy, technology and change management.

We work closely with our clients to improve their operation, increase shareholders' value and create a sustainable competitive advantage.

#### Financial Advisory

We provide strategies and services to our clients in each stage of their businesses' economic cycles. Our experts develop financial strategies that add value to their shareholders.

We have a strong international presence, which allows us to combine global resources with the knowledge and scope of the local market. This, together with our independence, objectivity and professional style, helps recognize areas of opportunity as well as the risks associated with our clients' interests.

#### Enterprise Risk Services (ERS)

We focus on helping our clients to identify and manage risk across all areas of the enterprise, seeking intelligent risk management solutions and related controls that enable companies to meet strategic objectives. ERS has professionals specialized in risks, controls in business processes and technology processes.

For more detailed information about our services and how we can help you, please visit [www.deloitte.com/mx](http://www.deloitte.com/mx).

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