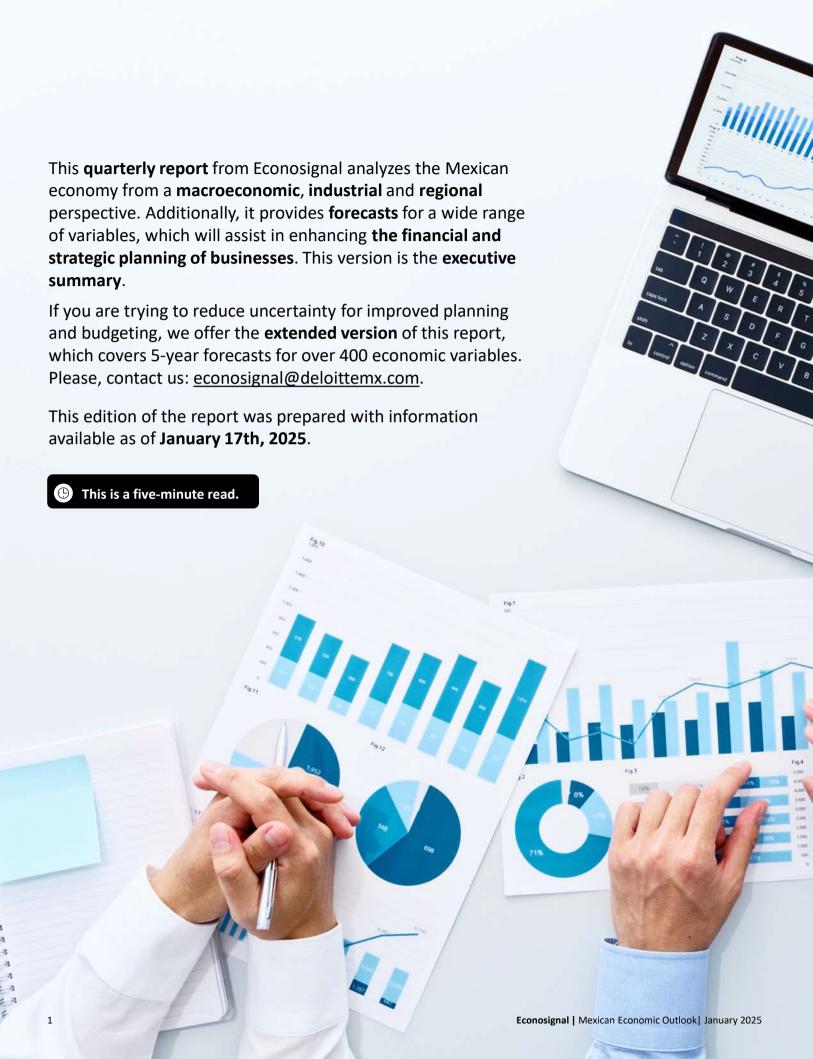
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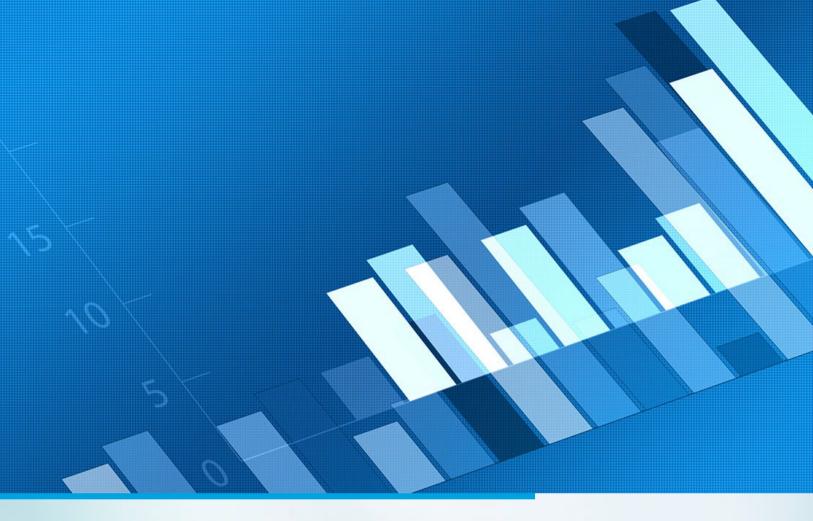


Mexican Economic Outlook
Executive summary

January 2025

Econosignal





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New year, new horizons

In 2025, Mexico will face a series of changes that could have a mediumterm impact. From new policies governing trade relations between countries to the implementation of national reforms approved last year. Many of these changes pose challenges that, if resolved

unfavorably, could affect economic fundamentals. For now, our perception of the scenario is balanced, with economic growth being the front that could observe the greatest limitations.

At the sector level, construction is

expected to maintain a slowdown, so this year it would not be the mechanism that brings dynamism to the southern states, as it had in recent times. In this way, Tabasco and Campeche would be the states with the worst economic performance.

Macro overview



Mexico's GDP is projected to grow by 1.4% in 2024 and 1.0% in 2025.



Headline inflation concluded 2024 at 4.2% and is expected to decrease to 3.8% in 2025.



The exchange rate is expected to be at \$20.5 towards the end of the year.



The Bank of Mexico would cut the interest rate towards 8.00% by December.

Industries

Forecasts for 2025¹

Fastest growth







Finance serv. +2.0%



Construction +1.8%

States¹



Slowest growth







Energy -0.1%

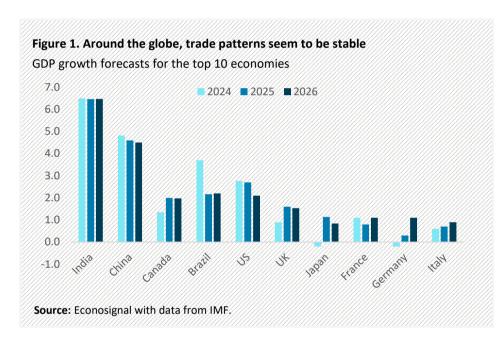


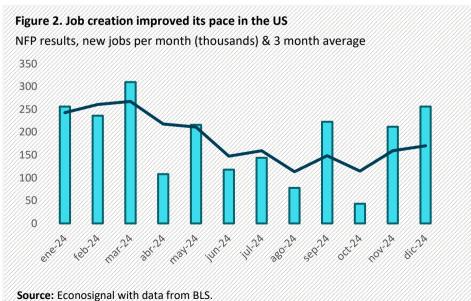
Mining -0.6%

^{1.} The states and the industries with the best and worst expected performance for 2025 are shown. | Sources: Estimates based on data from INEGI and Geography (INEGI) and the Central Bank of Mexico.



Global outlook





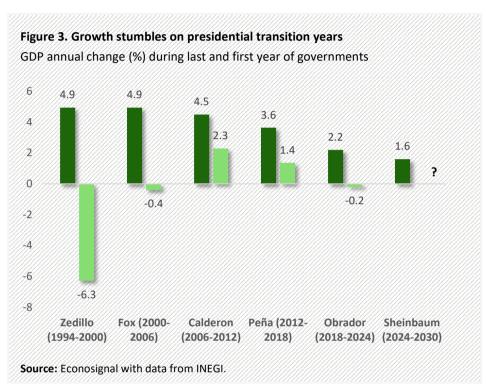
Various indicators have shown that the outlook is far from critical and that the major economies are progressing at an acceptable pace.

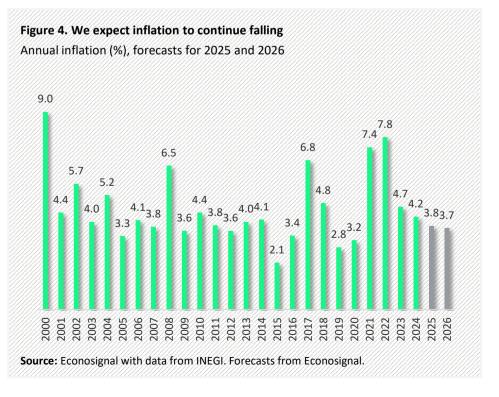
The global economy remained strong in 2024, defying the predictions of a crisis that had appeared at the beginning of the year. The United States stands out, as it was expected to grow by 2.1% last January, and now, with most of the statistics registered, it is more likely that the GDP increase was of 2.8% (Figure 1). Moreover, the job creation figures for December (Graph 2, +256,000 jobs) suggest some acceleration in the pace of economic performance, so the country would extend its momentum at the start of 2025 and, although it may later go through a less vigorous phase, it is likely that the results for the entire year will be similar to those currently observed. This reality differs from that which supported the stance of the Federal Reserve, as the Open Market Committee estimated that there would be a moderate slowdown that would help in the disinflation process. This perspective served to justify a constant decline in interest rates throughout 2025, but the greater dynamism of the labor market has forced a reconsideration of the stance and it is proposed that there would be only one 25 basis point cut in the next 12 months, something that has been received with shock in the global financial markets.



Mexican economy

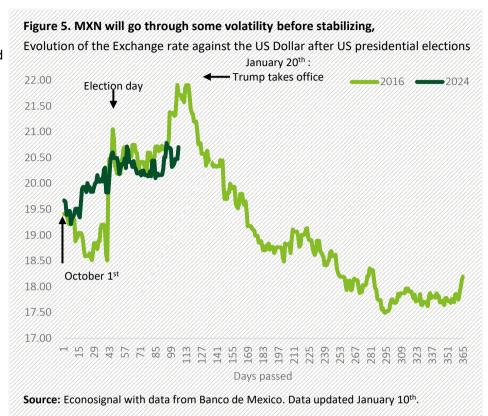
For Mexico, the expansion of economic activity has lost momentum in the last months of 2024 and it is possible that there will be a contraction in the Q4 GDP measurement that will be presented at the end of January. Consequently, GDP would not only have difficulties in rising more than 1.5% in 2024, but it would also leave a slow inertial trend for 2025 growth (forecast of +1.0%). Behind this pattern lay the slowdown in public spending, the fall in investment due to global uncertainty, and the volatile behavior of exports. Thus, we are cautious about our expectations for this year, especially with the historical precedent that economic growth tends to be one of the most affected variables during the first year of a new presidential administrations (Figure 3). Given the downturn in the expansion of economic activity, we expect inflation to continue falling from current levels of 4.2%. However, we believe that the resilience shown by domestic consumption due to increases in wages and transfers from government programs will limit the fall in inflation to around 3.8% (Figure 4). Greater stability in the inflation outlook would give the Bank of Mexico confidence to cut the interest rate throughout the year, from the current 10.0% to 8.00% at the end of the year, as long as the Federal Reserve maintains its current perspective of gradual monetary policy easing (which may change, due to tariff threats from the new US government).







Regarding the exchange rate, the Mexican peso closed 2024 with a depreciation of 22.8% and has enjoyed some stability in the first weeks of January. The potential for volatility is broad, as events such as the imposition of tariffs by the United States and the implementation of judicial reform could trigger cautious positions among market participants and affect the exchange rate of the currency. It is possible that, with the movements observed so far, levels above \$21.00 will be seen at some point in time, but we expect that, as fears dissipate (Figure 5), the peso will return to levels similar to the current ones. Our forecast for the end of the year is \$20.50.







Key macroeconomic forecasts

Table 1. Macroeconomic forecasts

| | 2024 | 2025 | 2026 |
|---|--------|--------|--------|
| Real GDP (ann. var. %) | 1.4% | 1.0% | 2.4% |
| Inflation (CPI, ann. var. %, eop) | 4.2% | 3.8% | 3.7% |
| Exchange rate (MXN per USD, eop) | \$20.8 | \$20.5 | \$20.5 |
| Target rate (%, eop) | 10.00% | 8.00% | 7.00% |





In the first half of 2024 (the latest available data), the southern states have continued to show significant progress due to the construction of various public works. However, the completion of some of these projects, as well as the decline in hydrocarbon production, are reflecting decreases in some of these states. This trend will continue until the end of the year and will persist into 2025. For instance, we anticipate that Quintana Roo will

experience a growth of 8.4% in 2024 and around 3% in 2025, driven by the Maya Train and tourism activity. Meanwhile, **Tabasco** is expected to decline by 5% in 2024 and remain in negative figures this year, due to the slow progress in crude oil and refined products production, together with reduced public investment.

largest growth in the first six months

of 2024 were **Durango** (+6.7%), **Colima** (+5.2%), and Baja California Sur (+4.7%), mainly due to the boost in construction in the first two states, and tourism in the latter.

Additionally, states with significant automotive industry participation, such as Guanajuato and Puebla, posted growth rates of 3.6% and 4.4% in the same period, In turn, the states that have shown the respectively; a trend that is expected to continue until the end of the year.

Map 1. Evolution of states' economic activity Annual percentage change, to Q2 20241



1. Based on the Quarterly State Economic Activity Indicator (ITAEE) in constant values at 2018 prices . Latest available information. | Source: INEGI.



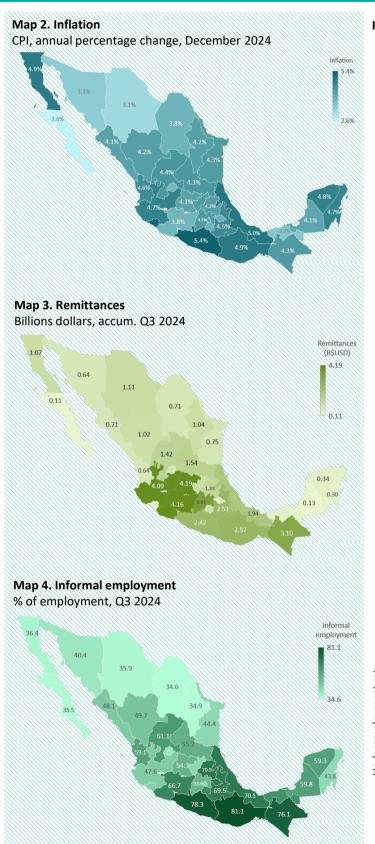


Figure 6. Exports, accum. Q3 2024

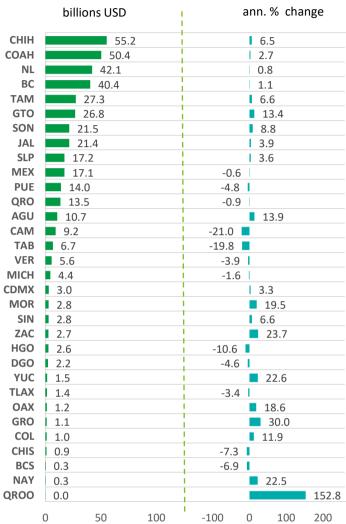
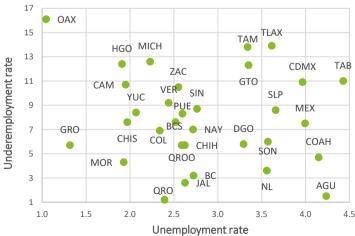


Figure 7. Unemployment rate and underemployment rate % of economically active population and % of employment, Q3 2024



Sources: INEGI, Economy Ministry of Mexico and The Central Bank of Mexico.



Figure 8. Foreign Direct Investment¹
Annual percentage change and percentage share of FDI, accum. Q3 2024*



^{*} For visualization purposes the following states were omitted from the graph: Campeche (559.6%, 0.4%); Colima (472.6%, 0.7%); Chiapas (143.4%, 0.3%); Mexico City (36.3%, 44.2%); Guerrero (-110.3%, 0.1%). In parentheses, the information is: (annual chance, % of FDI).

| ustries / states | M\$USD | Industries / states | M\$USI |
|--|--------|---|--------|
| Motor Vehicle Wholesalers | 1,044 | Transportation equipment manufacturing | 10,198 |
| Nuevo Leon | 1,044 | Guanajuato | 1,556 |
| Oil and Gas Extraction | 511 | Mexico | 1,370 |
| Tabasco | 204 | Baja California | 1,222 |
| Computer Manufacturing | 1,627 | Chihuahua | 709 |
| Tamaulipas | 78 | Puebla | 531 |
| Credit intermediation and related activities | 4,628 | Queretaro | 428 |
| Mexico City | 4,296 | Coahuila | 417 |
| Colima | 32 | San Luis Potosi | 409 |
| Campeche | 2 | Morelos | 114 |
| Chemical manufacturing | 1,112 | Tlaxcala | 74 |
| Chiapas | 10 | Wood Product Manufacturing | 131 |
| Primary metal manufacturing | 971 | Durango | 89 |
| Veracruz | 184 | (III) Accommodation | 2,243 |
| Hidalgo | 79 | Baja California Sur | 783 |
| Beverage and tobacco product manufacturing | 3,863 | Quintana Roo | 711 |
| Aguascalientes | 266 | Nayarit | 284 |
| Jalisco | 262 | Yucatan | 65 |
| Mining, except Oil and Gas | 2,259 | Oaxaca | 19 |
| Sonora | 76 | Guerrero | 8 |
| Zacatecas | 50 | Support Activities for Agriculture and Forestry | 162 |
| Support Activities for Transportation | 304 | Sinaloa | 91 |

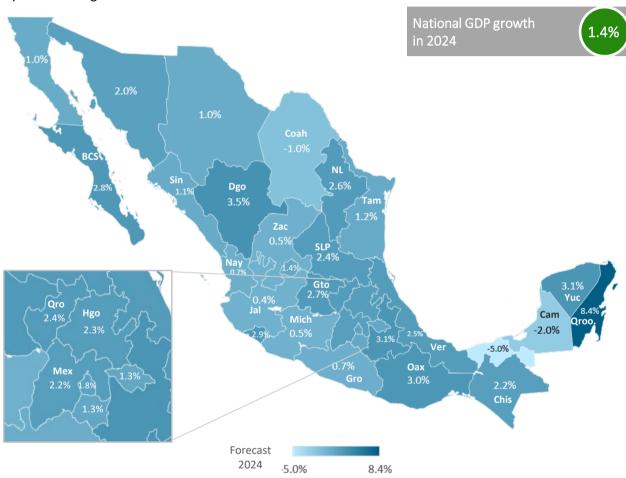
Source: Economy Ministry of Mexico.



Forecasts and assumptions

Map 5. Growth forecast of gross state product in 2024







In the **Bajio** and **northern states** of the country, the significant impact expected from the **nearshoring phenomenon** has not been observed. However, there are numerous announcements of projects that have yet to be executed or are currently under construction.



The **exporting states**, particularly **the industrial ones**, have not experienced as solid progress as in previous periods. The better-than-expected growth in the United States could benefit them by the end of the year.



Climatic factors, including both droughts and floods, are affecting states with significant agricultural production and the food industry.



The **southeastern region** of Mexico will continue to experience nice growth rates in 2024, driven by the construction of the Maya Train and the Interoceanic Corridor; however, a slowdown is expected. Additionally, the oil-producing states are facing setbacks, due to lower crude oil production yields.



Forecasts and assumptions

Map 6. Growth forecast of gross state product in 2025

Annual percent change



National GDP growth in 2025



Forecast range

Less tan 0.5%

From 0.5% to 1.0%

From 1.0% to 1.5%

Higher than 1.5%



The **manufacturing states** will exhibit very heterogeneous behavior. States like Puebla and Guanajuato will continue to benefit from their positive automotive dynamics, while Coahuila and Aguascalientes will make positive strides but at a slower pace compared to their historical trends.



The **exporting states** would benefit from the recent depreciation of the peso against the dollar and from better-than-expected growth in the United States. However, they could be adversely affected if the announcement of tariffs on Mexican products in the United States becomes effective.



Climatic factors will continue to affect states with significant agricultural production. However, lower temperatures are expected compared to last year due to the La Niña phenomenon.



With the reduction in public investment and the transition to the final stages of the flagship projects from the previous administration, the **southeastern region** is expected to experience a slowdown. It will be important to stay attentive to new projects and the construction of the trains announced by the government.





Last year presented a very diverse outlook for industries, which are situated in an economic slowdown, and and technological advancements. In we foresee even greater challenges for 2025.

Firstly, despite a significant slowdown, the construction sector showed the most substantial progress by the third quarter of 2024, and we expect it to close the year above 5%; this trend is expected to continue this year.

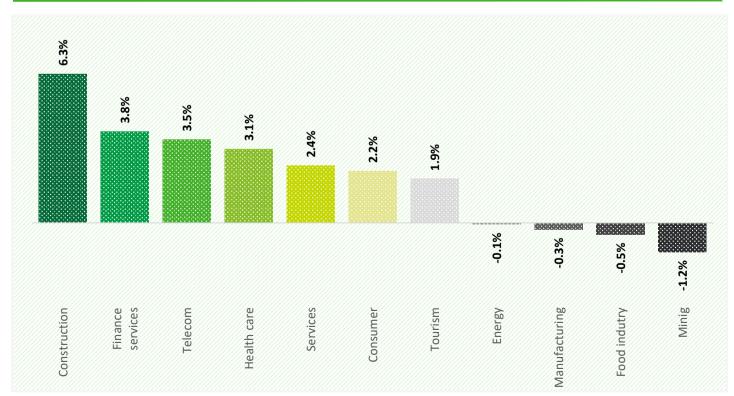
Following are the telecommunications,

which have made significant advances due to the increase in digital coverage third place are financial services, which have grown thanks to the solidity and profitability of the banks, but their performance in 2025 will depend on how quickly reference rates decrease.

On the negative side are the mining, food, and manufacturing industries. The first is lagging due to regulatory

changes that have stalled new investments; the second is affected by international conflicts and the country's climatic factors; and the last one, which we expect to end 2024 and 2025 in positive numbers, but without significant recovery. This is because, although a tariff on various Chinese imports is expected, which will allow the progress of the national industry, there is a threat of **tariffs** from the Mexican main trading partner that could affect it.

Figure 9. GDP by industry, to Q3 2024¹ Annual percentage change



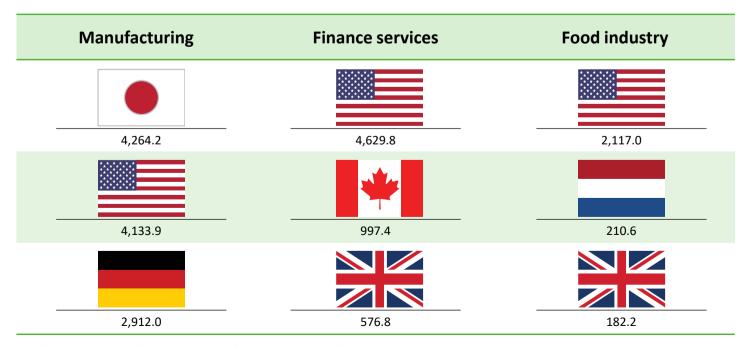
1. Due to the level of disaggregation employed in this report, non-seasonally adjusted series in constant values at 2018 prices should be used to measure the GDP variation of each industry. Please, refer to the appendix for the sector classification. | Source: INEGI.





Figure 11. Foreign Direct Investment by country of origin in the industries with the highest levels of investment, accum. Q3 2024 ²

Millions of dollars



^{1.} Refer to the <u>appendix</u> for the sector classification. 2. Due to confidentiality, the Ministry of Economy reports statistical data corresponding to one or two companies with a "C"; therefore, at this detailed level, there may be inaccurate information. | Source: Ministry of Economy.



Figure 10. Estimated output growth by industry in 2024 and 2025¹ Annual percent change Frod lindury Frod lind

1. Refer to the <u>appendix</u> for the sector classification. | **Source:** Econosignal.

Opportunities and challenges for industries

| Challenges | Opportunities |
|--|---|
| ⊖ Mining | Health care |
| Regulatory and legal certainty; permits and exploration. | Improving y expanding access to healthcare services. |
| Food industry | ි Energy |
| Environmental factors and y international conflicts. | Renewable energy sources and electrical distribution lines. |
| Manufacturing | Construction |
| Investment attraction and announcement of U.S. tariffs. | Conclusion of flagship projects and more industrial parks. |

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Food industry

"The food industry, particularly the agricultural products sector, has experienced an inflationary process due to global circumstances as well as internal environmental phenomena, which has affected the basic food basket of Mexicans. This year also brings with it a reduction in the 2025 budget for the sector, which could impact support for small producers. In this challenging scenario, it will be important for private and government initiatives to join forces to boost the sector".



Salvador Sanchez Master Program, IMOS and Agribusiness Industry Lead Partner

Financial services

"Technological advancements have enabled traditional banks to offer accessible products via internet and mobile devices, along with the entry of new digital players ranging from newbanks to digital commerce platforms that are venturing into the financial sector. Both newbanks and digital platforms operate without physical infrastructure and focus on mobile applications and digital marketing to attract customers, simultaneously addressing underserved sectors by traditional banks with data-driven strategies and personalized offers. This competition has benefited users with a greater range of digital and personalized services".

Gustavo Mendez Financial Services Lead Partner

Energy

"The new federal administration has brought an end to the energy regulations established in 2013. The new reform prioritizes public companies over private ones in energy generation and repeals key articles of the previous legislation, emphasizing its social character. With these changes, the CFE will need to invest in the generation, transmission, and supply of electricity, facing regulatory and operational challenges; meanwhile, PEMEX will need to focus on efficiency, sustainability, and the adoption of cleaner energies".



Valeria Vazquez Maulen Energy and Natural Resources Industry Lead Partner

Telecommunications

"This year promises to revolutionize the telecommunications sector with surprising innovations and emerging trends that will define the future of technology; with advancements driven by generative artificial intelligence that will enable efficiencies and new business models. The major challenges this entails will be balancing investment and monetization, the energy consumption of data centers, gender disparities in the use of AI, and trust in deepfakes. Predictions suggest that trust, inclusion, and sustainability will be key to achieving a lasting impact".

Germán Ortiz

TMT Lead Partner (Technology, Media and Telecommunications)

Construction

"With the change in the Mexican government and the completion of several major public infrastructure projects, the construction industry is experiencing a significant slowdown, primarily due to the reduction in government investment. Although the new administration has proposed the construction of various communication routes, these will not be sufficient to offset the decline in public physical investment. In this context, the priority lies in developing the essential infrastructure for the newly announced investments and in creating more productive spaces to attract new companies".

Manuel Nieblas

Industrial Products, Construction and Manufacturing Lead Partner



Consumer

"National consumption showed a positive but declining trend in the last months of 2024, as a result of a slowdown in job creation and remittance inflows, as well as high levels of inflation that continue to erode the purchasing power of families. 2025 presents a scenario with even more moderate growth, mainly due to the accumulated level of inflation and an expected economic slowdown in Mexico. Nonetheless, growth in wages and historically low unemployment levels will be factors that help the sector growth".



Manuel Ostos Consumption Industry Lead Partner

Health care

"The government's strategy has focused on integrating a healthcare system with more homogeneous coverage and improved infrastructure. To achieve an inclusive and quality healthcare system, it is also essential to establish clear accountability metrics and promote the integration of the public, private, and social sectors. One of the challenges the sector will face this year is to strengthen the consolidated purchasing model and create a model with continuous investment, not only in infrastructure but also in technology, which allows for rapid diagnostics through teleconsultation and thus optimizes care at the primary level"



Alexandro Arias
Life Sciences and Health care
Lead Partner

Tourism

"Mexico is emerging as a promising tourist destination for 2025, driven by the digital revolution and infrastructure investments that have improved the connectivity of tourist destinations. Additionally, the tourism industry is prioritizing sustainable development with conservation initiatives and eco-friendly practices, diversifying its offerings. Therefore, collaboration and sustainability are key to addressing challenges and positioning the country on the global map of sustainable tourism".



Claribel Sanchez
Hospitality Industry Lead Partner



Teresa Solis Expert in the Tourism sector

Manufacturing

"Mexico is a manufacturing country deeply embedded in global value chains; its performance depends both on internal market conditions and on trade relations with other countries. In this regard, its progress in 2024 turned out to be less than expected due to the slow advancement of the Mexican economy, as well as lower demand from the United States, its main trading partner. Under this scenario, the future of the industry presents challenges and opportunities arising from the imposition of tariffs on various Chinese products entering Mexican territory, the start of the renegotiations of the USMCA, and the announcement of tariffs on exports to the United States."

Manuel Nieblas
Industrial Products, Construction and
Manufacturing Lead Partner

Mining

"The Mexican mining sector began the year with a mixed outlook. On one hand, the federal government paused for review the law that would ban open-pit mining, and the Ministry of Economy announced that it would expedite environmental permits. However, on the other hand, the regulations for the 2023 reforms are still pending, the halt on new concessions has affected investment, and mining royalties will be increased. Thus, although there is optimism regarding the legislative review, concerns about the fiscal burden and regulatory uncertainty persist".

> Valeria Vazquez Maulen Energy and Natural Resources Industry Lead Partner





Appendix

| Industries | North American Industry Classification System (NAICS) |
|--------------------|---|
| Food industry | 11 Agriculture, Forestry, Fishing and Hunting, except 113 Forestry and Logging; 311 Food Manufacturing; 3121 Beverage Manufacturing. |
| Finance services | 52 Finance and Insurance. |
| Energy | 211 Oil and Gas Extraction; 221 Electric Power Generation, Transmission and Distribution, Natural Gas Distribution and Water, Sewage and Other Systems; 324 Petroleum and Coal Products Manufacturing. |
| Telecommunications | 515 Radio and Television Broadcasting Stations; 517 Telecommunications; 518 Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services. |
| Consumer | 43 Wholesale Trade; 44 Retail Trade. |
| Construction | 23 Construction. |
| Mining | 212 Mining (except Oil and Gas); 213 Support Activities for Mining. |
| Health care | 3254 Pharmaceutical and Medicine Manufacturing; 62 Health Care and Social Assistance. |
| Tourism | 481 Air Transportation; 482 Rail Transportation (10.7%); 483 Water Transportation (43.4%); 485 Transit and Ground Passenger Transportation (49.0%); 487 Scenic and Sightseeing Transportation; 488 Support Activities for Transportation (19.2%); 71 Arts, Entertainment, and Recreation (53.1%); 72 Accommodation and Food Services; 56 Administrative and Support and Waste Management and Remediation Services (4.7%). |
| Manufacturing | 31-33 Manufacturing; except 311, 3121, 324, 3254. |
| Services | 482 Rail Transportation (89.3%); 483 Water Transportation (56.6%); 484 Truck Transportation; 486 Pipeline Transportation; 488 Support Activities for Transportation (89.8%); 491 Postal Service; 492 Couriers and Messengers; 493 Warehousing and Storage; 53 Real Estate and Rental and Leasing; 54Professional, Scientific, and Technical Services; 55 Management of Companies and Enterprises; 56 Administrative and Support and Waste Management and Remediation Services (95.6%); 61 Educational Services, 71 Arts, Entertainment, and Recreation (46.9%); 81 Other Services (except Public Administration). |

Fuente: North American Industry Classification System (NAICS).



Extended version of this report

In the extended version of this report, you will find more detailed information at the state level and by industries, as well as forecasts for more than 400 indicators for Mexico over a 5-year period, including:











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