

Deloitte Consulting's Oracle Manufacturing Solution (DCOMS)

DCOMS accelerates implementation and adoption and provides platform for growth

Business leaders in the Discrete Manufacturing industry sector are facing unique challenges as they focus on "the new normal". C-Suite executives must increase customer loyalty and profitability by executing strategies that develop an updated portfolio of products and services and deliver them via a global supply chain. Operations executives must provide manufacturing flexibility and speed while exceeding the market's cost and quality expectations. Financial executives must oversee and manage the complex transaction, tax and regulatory requirements associated with an ever expanding multi-trading partner, multi-currency world. IT executives must assemble and maintain an information foundation that access to all of the data and analyses required to measure performance and adjust direction.

Organizations are further stressed because management must address each of these challenges while keeping today's business operating on a path of continuous improvement at staffing levels well below historical norms. Calling a "time-out" is not an option. Pulling 30+ people out of their current roles for 3-4 years to undertake a massive business transformation enabled by a new ERP system is not viable. An alternative approach to renewal is required.

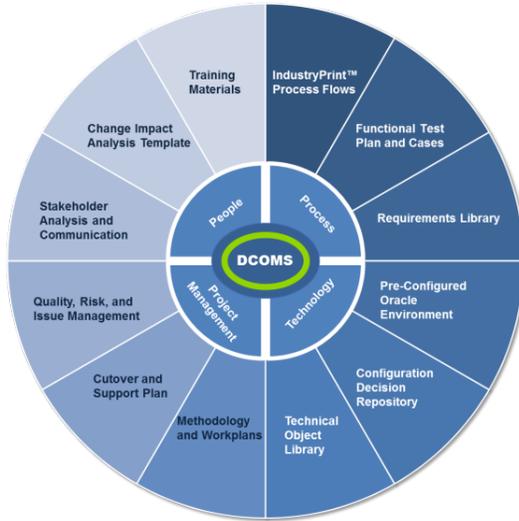
In response to this need, Deloitte has leveraged its vast experience in operations performance improvement and systems implementation to provide Discrete Manufacturers with a unique package of time-tested business processes, IT applications and implementation tools that can help you accelerate and simplify change. Our DCOMS solution is designed to provide manufacturers with an integrated environment that can deliver clear visibility into current operations and the information platform needed to advance your business over the next decade.



DCOMS

Deloitte has many years of experience consulting with clients on operations performance improvement and information technology implementation. We have assisted both large and mid-market clients. We have implemented in G-8 and developing countries. We have helped improve each and every functional area of a manufacturing business. We have tackled projects of virtually every scope and scale. It is from these experiences that our DCOMS solution has been built. As shown in the graphic below, the key elements of DCOMS include:

- Tested business process definitions covering Plan to Manufacture (PTM), Procure to Pay (PTP), Order to Cash (OTC), and Account to Close (ATC) activities that address 1500 common requirements and 60 process flows delivered through Deloitte's IndustryPrint™.
- A pre-configured and fully documented Oracle EBS R12 instance covering 24 modules and delivering insight into 45 key performance indicators across all four business processes.
- Implementation accelerators including over 400 unit test scripts and 45 integration test scenarios across the four business processes and development objects for the 15 most common conversions and five EDI interfaces
- User adoption aides including change impact analysis, communication plans and training materials.



As delivered by Deloitte, DCOMS can help reduce the costs and risks associated with an implementation and based on actual experience, our clients have found they can significantly shorten time to value.

Benefits of the DCOMS solution include:

- Acceleration of implementation timing, thereby reducing the overall implementation cost
- Increased knowledge transfer to the client team allowing for quicker consulting staff transition and reduced cost
- A fully configured system clients can “grow into” which includes industry specific best practices
- A platform for quickly enabling additional business processes and a way to add functionality without the full development lifecycle

Applying DCOMS to your business

Each enterprise’s application of DCOMS will vary. Some may choose to implement DCOMS as a complete solution and rapidly gain the full benefit. Others may decide to adapt DCOMS based upon the maturity of their existing business processes and applications or because some of their “market-differentiating, signature business processes” intersect with DCOMS’ process scope. In these cases DCOMS can deliver significant value as an accelerator and/or reference architecture.

Once implemented, DCOMS provides a solid foundation on which additional business processes and analytical capabilities can be added. The standard use of Oracle database, middleware, application and analytical capabilities within DCOMS will provide your enterprise a sustainable environment for several years.

Finally, if desired, DCOMS can be delivered and supported by Deloitte Consulting via a hosted environment and our application maintenance and support services group.

The Deloitte and Oracle relationship

Designated by Oracle as a Platinum level partner, Deloitte has one of the world’s largest and most accomplished Oracle practices. Deloitte has held the highest-level alliance relationship with Oracle for more than a decade and has won more Oracle PartnerNetwork Titan awards than any other system integrator in the past five years.

Deloitte has access to over 10,000 Oracle focused practitioners globally, and is the only professional services organization that offers a complete range of services, including audit, tax, consulting, and financial advisory. With more than 1,000 Oracle package implementations in the last three years, industry analysts consistently recognize Deloitte’s Oracle practice as a leader in Oracle implementation-related services. This established track record is one of the reasons that many clients trust Deloitte to deliver Oracle solutions on time and within budget and to help them in their efforts to drive more value from their Oracle investments.

For further details on or a demonstration of how DCOMS can help your business outperform the competition within “the new normal” world, please contact:

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