

Mergers & Acquisitions (M&A) Education Series: How to be successful in an M&A Transaction

2nd session – Valuation and financial modelling
05 May 2016, Singapore | 25 May 2016, Kuala Lumpur

This session provides insights into valuation of businesses for M&A purposes. Topics include:

1. Valuation
 - Financial review and analysis
 - Basic building blocks for business valuation
 - Valuation methods for M&A
 - Quantifying synergies and merger cost
 - Special topics – control premium, marketability discount, minority stake discount and surplus assets.
 - Acquisition accounting

2. Financial modelling
 - Inputs & assumption
 - Modelling offer value calculation
 - Modelling option proceed calculation
 - Modelling goodwill calculation
 - Modelling pro forma financial position
 - Modelling sources and uses of fund calculation
 - Modelling pro forma income statement
 - Dilution analysis
 - Modelling sensitivity for accretion / dilution analysis

Price is what you paid; value is what you get