

Risk Category	Country Risk	Sectoral Risk	Transaction Risk	Business Opportunity Risk	Business Partnership Risk
Definition	Risk derived from the location of business activities	Risk derived from the activities that the business operating in that sector undertake	Risk derived from activities involving some form of economic exchange between counterparties	Risk arising from a complex and high-value transaction with unclear commercial rationale	Risk derived from the (a) nature of an outsourced activity; (b) association of a third party
Considerations	<ul style="list-style-type: none"> <li>• How strong is the enforcement of the anti-corruption legislation?</li> <li>• What is the Corruption Perception Index (CPI) of the country?</li> <li>• Is there a prevalence of requests to make 'grease' or 'facilitation' payments to expedite processes?</li> </ul>	<ul style="list-style-type: none"> <li>• Is there a high degree of government interaction?</li> <li>• Is the nature of business prevalent to high value, complex and/or long term contracts?</li> <li>• Is there a requirement to operate in countries associated with high levels of corruption?</li> </ul>	<ul style="list-style-type: none"> <li>• Is there a high degree of transactions with government officials / high risk counterparties?</li> <li>• What is the objective and subject matter of the transaction?</li> <li>• What is the degree of transparency of the transaction?</li> </ul>	<ul style="list-style-type: none"> <li>• Does the project involve many contractors or intermediaries?</li> <li>• Is the project or transaction undertaken at market prices?</li> <li>• Is there a clear legitimate objective for the project?</li> </ul>	<ul style="list-style-type: none"> <li>• What is the nature, track record, reputation of the associated third party?</li> <li>• Is there an established agreement in place to determine the level of day-to-day controls of each party?</li> <li>• Is the organisation held liable for acts of bribery of the third party / business partner?</li> </ul>