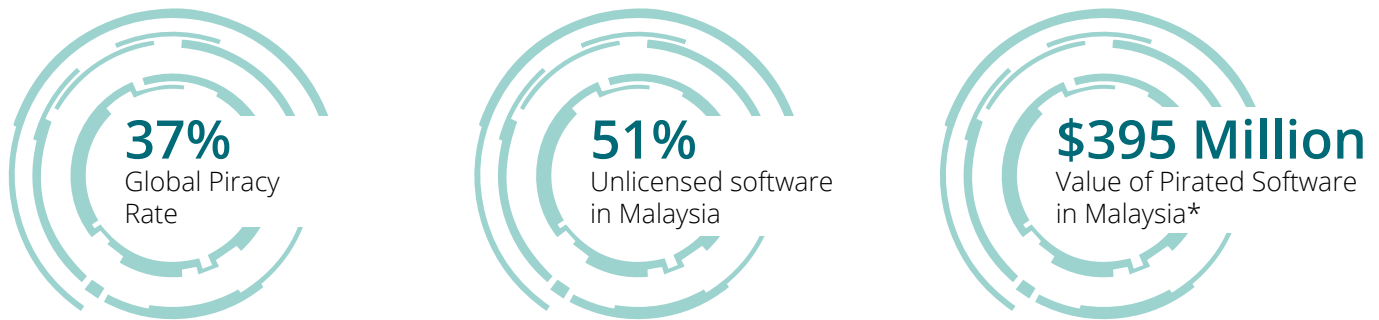


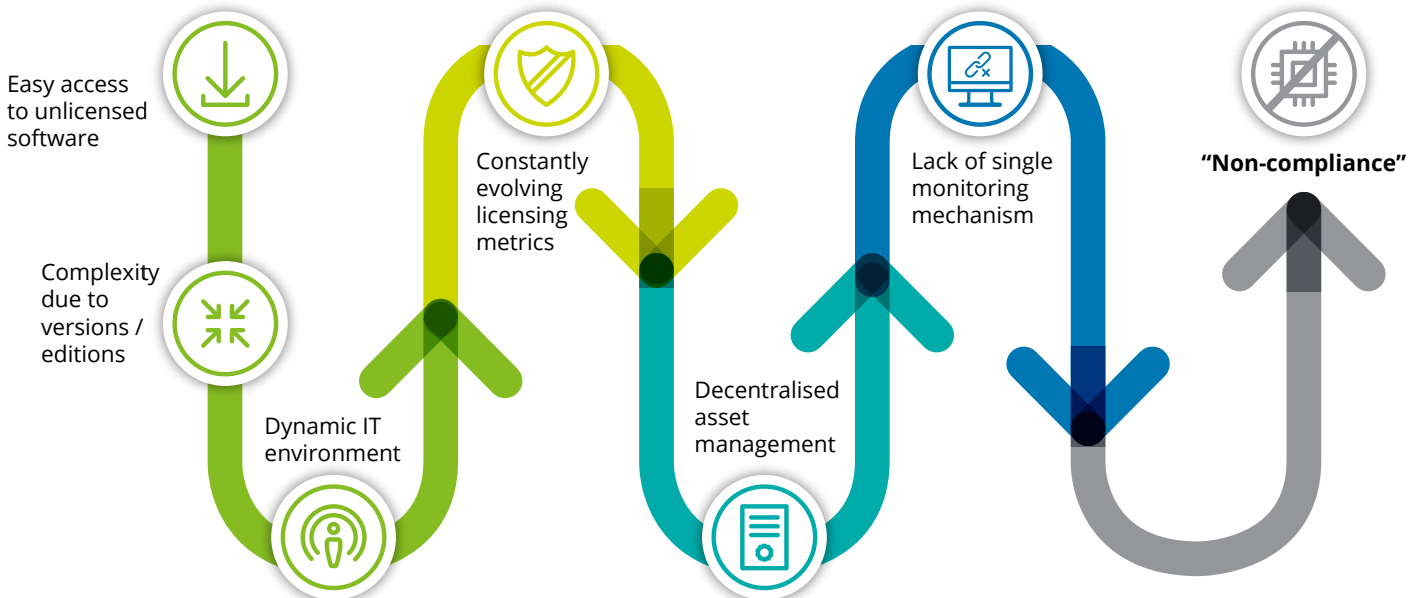
Software Asset Management

Thinking ahead

The issue: Non-compliance, piracy

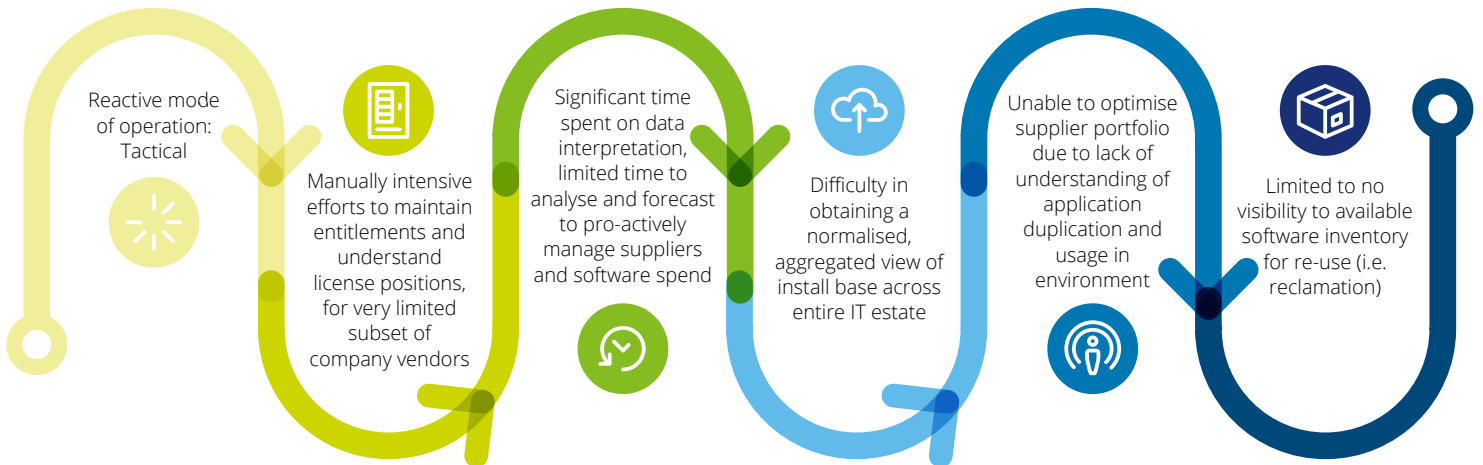


Source: BSA Global Software Survey 2018



The challenge

Underlying deficiencies are driving our SAM challenges



Software Asset Management

Most companies start to think about asset management in response to an audit. There are other elements of risk faced by companies which allow SAM to be introduced in a proactive manner.

Realise cost savings by optimising software spend – only pay for what is being used

Develop a framework for continuous improvement – gain and maintain long-term control over software assets

Reduce audit and legal exposure from software over-deployment – guard against unplanned payments to software vendors

Improve the forecasting and budgeting process and financial controls by providing information to the business to make informed software investment decisions



Allow company resources/personnel to **refocus their attention on other priorities** critical to reaching company objectives

Mitigate security risks from the use of unauthorised software

Our Portfolio of Services

SAM Managed services

- Various managed service levels provided based on client needs
- Outsourced SAM

SAM Programme Assessment, Design and Implementation

- SAM process risk assessments
- Strategy and organisational structure development
- SAM policy, procedures and roles development



SAM Point Solutions

- SAM Baseline Reviews
- SAM Internal Audits
- Software License Optimisation
- SAM M&A Services
- Software Vendor Rationalisation

SAM Tools

- Tool vendor selection advisory
- SAM tools implementation and data integration
- SAM tool configuration and bundling

Contacts

Anthony Tai

Executive Director

Risk Advisory, Deloitte Malaysia
yktai@deloitte.com

Eva Tee

Senior Manager

Risk Advisory, Deloitte Malaysia
kwtee@deloitte.com

Sudhanshu Sewalkar

Manager

Risk Advisory, Deloitte Malaysia
susewalkar@deloitte.com