

Pushing the limits of innovation in your Procurement organization

#MakeTechWork #MakeProcurementAwesome

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Foreword

Reshaping the boundaries of digital innovation in Procurement

In today's world of Supply Chain disruptions, Sustainability concerns, cost pressure, and other challenges, top-notch procurement solutions are needed more than ever. With an abundance of ProcureTech start-ups there are endless opportunities.

The question arises: "How to get started?"

DPW and Deloitte have joined forces to bring cutting-edge procurement solutions to your organization, enabling you to find tailored answers to each unique challenge your organization faces. Leveraging DPW LABS innovation capabilities and digital ecosystem and Deloitte's Global Transformation capabilities, we designed two unique programs to empower your organization to identify and seize collaborative innovation opportunities with pioneering start-ups, scale-ups, and tech innovation experts to sculpt your procurement future:

- One-day Digital Supply Network Lab
- "From ideation to solution scale" program

These programs are meticulously designed for forward-thinking organizations eager to push the boundaries of innovation and explore the art of the possible in procurement to craft a ready-to-implement action plan for your organization

I. Digital Supply Network (DSN) Labs

A single day to map the future of your Procurement organization

The DSN Lab is a one-day immersive experience designed to co-create your digital procurement strategy and ready to start roadmap.

The Purpose

In just one-day you and your team will: be inspired by use cases and ground-breaking start-ups, scale-ups and tech innovation experts be witness of the art of the possible and dream big, build your roadmap towards (digital) procurement enhancements, leave the session with a bespoke plan ready for implementation.

Who is it for?

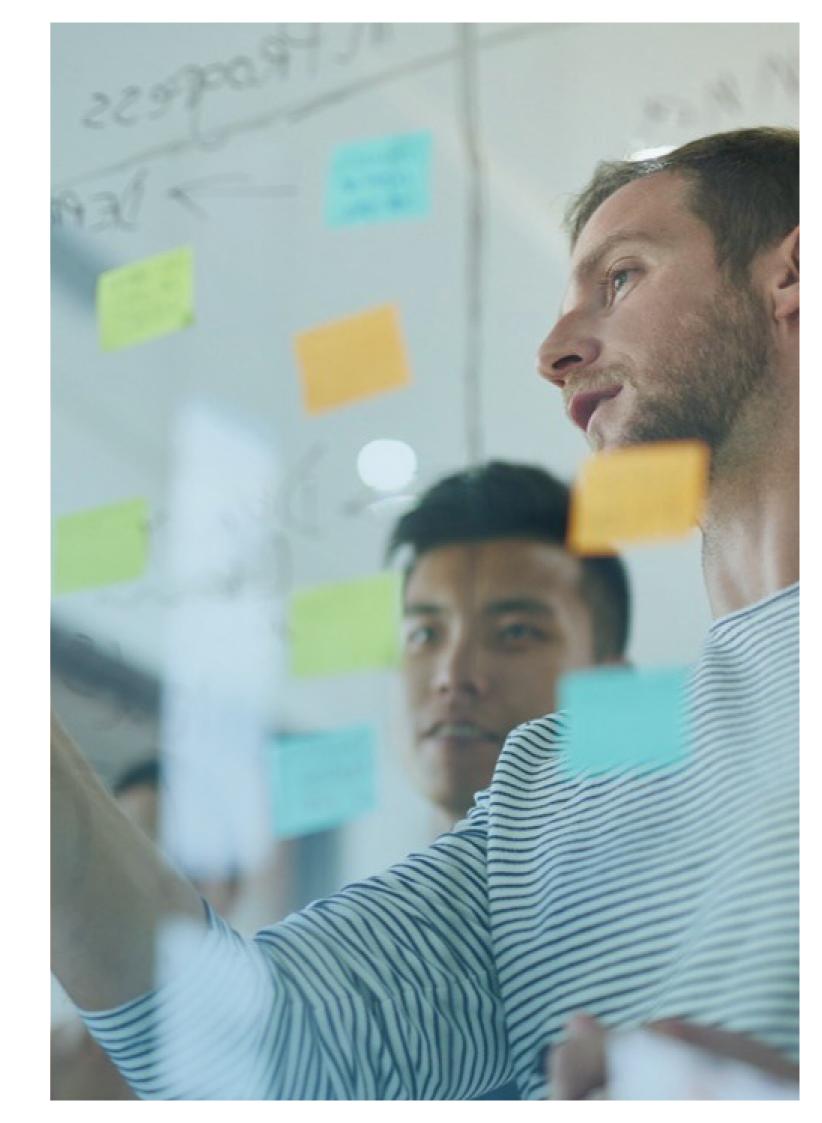
The DSN lab is designed for CPOs, Supply Chain and Procurement leadership and takes place in our Digital maker-space in Amsterdam.

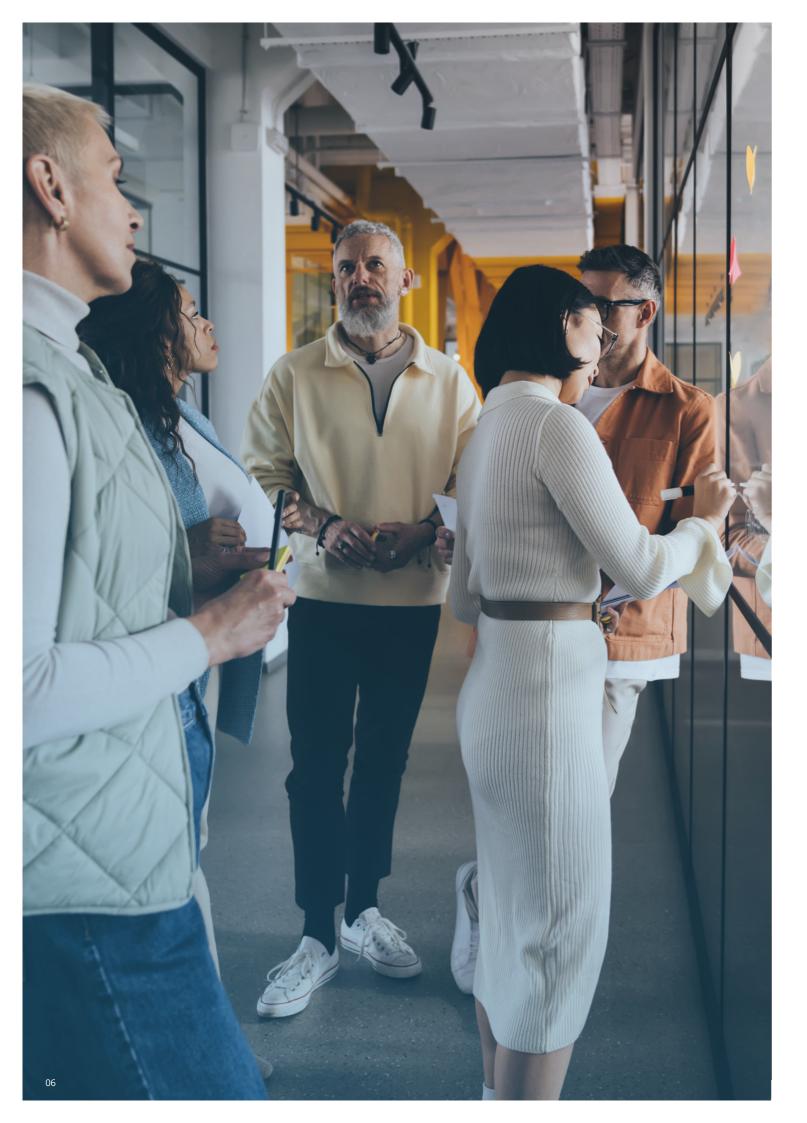
The Approach

No two labs are the same. Every session in the Lab is unique to the participant organizations and customized based on the preparation meetings & interviews

Lab blocks

- ✓ Play the **DSN game** and experience how digital impacts your bottom-line
- ✓ **Outside in perspective** on latest trends in Procurement Technology
- ✓ Use cases and Demos of innovative technology solutions specifically curated to fit your needs
- ✓ Definition and iteration of **focus areas** for your digital procurement strategy
- ✓ Crafting Plan towards (digital) procurement enhancements in each of the identified focus areas
- ✓ Final reflections and closure





II. From ideation to solution scale

Accelerate your digital journey towards a future-proof procurement

We work together with you to shape, build and deploy your bespoke innovation program.

The Purpose

We understand that one size doesn't fit all. This program is designed to scout, pilot, and scale high-potential tech solutions that directly address your unique challenges.

Whether it's a specific issue or a broader challenge, we're here to guide you every step of the journey, from the problem statement to proof of concept and solution deployment.

Who is it for?

The program is designed for Supply Chain and Procurement leadership, broader Procurement community, and key stakeholders.

The approach

PROBLEM STATEMENT

DEFINE THE CHALLENGE

Identify and shape the issue or challenge based on current state, maturity and future state visioning.

SCOUTING

IUNT FOR SOLUTION

Solution or technology scouting based on issue statement or challenge, we bring speed, focus and the outside in.

POC

IMPLEMENT PROOF OF CONCEPT

Start small.
Prioritize the
potential PoC
areas and select
a few. Test the
effectiveness of
the solution and
achieve rapid
results.

SCALE DEPLOYMENT

ELEVATE

Expand the solution and implementation at a broader scale across the organization (other departments, geographies, etc.)



Use case

See how leading companies are fast-tracking their innovation journey

Pharma client: Building a next-generation procurement operating model

The Challenge

Central to the client's ambition to build a next-generation procurement function is a transformation journey centered around a future operating model that combines agile ways of working and genuine business partnering, underpinned by digital solutions that enhance the user experience and new values. The importance of tapping into external digital innovation ecosystems and need for innovative value adding solutions became evident to the Client early in its transformation journey.

The outcome

While the challenges addressed during the journey were diverse, category automation was one of the key challenges identified. Once defined, and as a result of an exhaustive scouting process, the client partnered a new Al-powered Enterprise Marketplace platform. Together they created and launched, a cutting-edge Enterprise Marketplace Platform that represents a pioneering leap in catalogue procurement.

This groundbreaking platform not only digitizes client's global catalog content but also revolutionizes the buying process and enhances the overall buying experience. It propels their procurement landscape forward by boosting automation, providing real-time savings, and improving efficiency and productivity on a global scale.

Contact us



Herman Knevel Co-founder DPW LABSherman@dpw.ai



Michiel Junge
Partner Sourcing & Procurement
mijunge@deloitte.nl



Monique Alblas
Consulting Lead DPW LABS
monique@dpw.ai



Florencia Somaini Manager Sourcing & Procurementfsomaini@deloitte.nl

About Deloitte

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About DPW

DPW is the global leader in the digital and sustainable procurement and supply chain innovation ecosystem. DPW is the super connector bringing together pioneering start-ups, scale--ups, investors, business leaders and academics to collaboratively tackle industry-wide challenges and opportunities. DPW Amsterdam is the annual three-day flagship conference with over 1.200 attendees. DPW LABS is the innovation and consulting arm of DPW that empowers organizations to identify and seize collaborative innovation opportunities with DPW's roster of pioneering start-ups, scale-ups, and tech innovation experts. For more information www.dpw.ai.





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