Deloitte Oil & Gas Consulting
Building a high performance oil & gas business
Deloitte Oil & Gas Consulting
Your preferred partner in building a high performance oil and gas business

Deloitte O&G Consulting work together with key players in the industry on a daily basis to implement and improve their “organizational infrastructure and culture” to create top performing organizations.

Our experience of high performing organizations in this industry is that they are characterized by:
- defined delivery models and work processes
- clear roles and responsibilities
- mindful compliance in all we do, on all levels
- understanding and measurement of the key drivers for risk and value creation
- a well structured planning, execution, evaluation/prioritization and readjustment process (PDCA)
- an established root cause culture focusing on training and day-to-day improvement activities

Some of the typical challenges we address together with our customers are:
- handling high activity, controlling cost and addressing competence and resource challenges in D&W operations
- field development – ensuring robust and predictable delivery
- implementing/running an operating model to suit the field operations life cycle
- addressing root cause culture and continuous improvement – from ambition to day-to-day operative actions
- mindful compliance – conducting training and behavioral standardization to mitigate risks in day to day operations
- organizational infrastructure – ensuring alignment between process design and organizational structure
The Deloitte Oil & Gas Team will provide:
• a combination of strong core O&G industry experience and subject matter/discipline expertise with management consulting skills
• a continuously updated best practice O&G specific “off the shelf” toolbox containing products ready for client-adjustment and implementation (instead of developing all from scratch)

We will continue to grow and strengthen our Oil & Gas practice over the coming years. This brochure provides an initial overview of the services we provide and will hopefully inspire you to get in touch with us for interesting discussions with our team of experts.
Drilling & Wells
Supporting efficient and safe well delivery with a foundation of Drilling and Wells processes and management tools

3-steps to operational excellence for D&W departments

**Drilling Process**
- design and implement lean and standardized processes ensuring value add throughout well life cycle
- strengthen ownership and clarify responsibilities
- improve cost predictability
- ensure KPIs are measureable and aligned with objectives
- complete the lessons learned cycle to ensure business value

**Internal Interfaces**
- integrate processes for delivery and communication between G&G & D&W
- ensure SCM processes are aligned with D&W core process
- integrate resource planning to secure resource availability
- align QHSE process to core process
- ensure alignment of corporate processes

**Supplier Management**
- categorize contracts on spend and define the contracts/services with highest and most likely ROI
- develop strategic partnerships to ensure economy of scale
- ensure delivery models are efficient and support objectives
- share financial risk with suppliers
- optimize manning through onshore support and cross training
Field Development Projects
Advising our clients on world class project delivery

Doing the Right Projects
– Doing the Projects Right

Setting the Right Direction
• ensure that the Business Case is robust through appropriate project framing
• analyse and understand complexity
• establish a fit for purpose and effective project governance structure
• drive decision quality and gate discipline
• ensure clear front-end-loading strategy and focus

Building Effective Strategies
• develop an effective and robust project execution strategy

• define high quality contracting strategies and sourcing processes
• establish the right risk culture – fit for purpose risk management tools and processes
• focus on Operational Readiness and implement learnings
• ensure Project Execution Readiness and effective assurance framework

Delivering as Promised
• get the basics right in Project Management
• develop effective project teams and cooperation across the value chain
• ensure effective contract management and follow up
• monitor and drive performance using effective KPIs
• execute quality hand-over and start-up

Trond Winther
Director
+47 952 94 191
trondwinther@deloitte.no

Marc O Connor
Partner
+44 7785 311798
maoconnor@deloitte.co.uk
Field Operations
Getting the building blocks for a safe and efficient operations in place

Designing and Implementing the key elements of Operational Excellence

Field Operations Philosophy and Plan
• ensure aligned ambitions and establish proven steering principles
• implement best practice planning hierarchy and processes

The Foundation
• implement best practice operational processes down to the very lowest activity level
• establish organizational model based on processes, roles and responsibilities
• perform risk identification and calibration of each specific process and activity
• ensure fit for purpose infrastructure (systems, tools and data)
• facilitate structured business process training programs (mindful compliance)

Measure, Align and Govern
• establish structured and transparent KPIs with clear ownership and reporting responsibilities
• implement Production Efficiency (PE) management with effective loss control handling
• develop coherent structure for coordination, evaluation and performance meetings
• establish best practice annual business planning cycle
Oil Services
Preparing our clients for a tighter market

Staying Competitive

Establish clear direction
• review and ensure effective go-to-market strategy
• consider consolidation and growth through M&A in a tight market
• set up a competitive business model – make versus buy considerations
• review potential for offshoring and outsourcing

Improve Delivery and Execution
• develop a fit for purpose project execution model aligned with client – standardize where possible
• ensure effective training with focus on compliance
• enable delivery through clear and felt milestones and targets
• establish culture for- and capitalize on continuous improvement

Optimize Customer Service
• refine integrated operations model
• improve life cycle service response and delivery
• fully capitalize the potential in condition based monitoring
• reduce basis and overhead cost

Bjørn Grenman
Partner
+47 911 61 726
bgrenman@deloitte.no

Vincent Oomes
Partner
+31 655 853 081
voomes@deloitte.nl

Peter Sanders
Director
+31 612 580 296
psanders@deloitte.nl