

## Consulting Graduate Job Description



### What qualification will you need?

A tertiary qualification in;

- Finance, Economics, Mathematics, Information Systems, Computer Science, Commerce, Law, Engineering
- Conjoint, double majors and post graduate studies are also advantageous



### What skills do you need?

- Exceptional communication and interpersonal skills
- A high level of self-motivation and commitment
- The ability to analyse and work through complex problems
- Flexibility and resilience
- Intellectual curiosity
- To be comfortable with ambiguity and open to new experiences
- A proactive approach to work
- The ability to collaborate and work well within a team environment
- The ability to learn quickly



### What kind of clients will I work with?

- Large NZ businesses in a variety of industries – for example, energy, construction, business and finance
- Start-ups including recent Fast 50 winners
- Large public sector clients – for instance, social sector, education, and health-related engagements
- Not-for profit/charitable sector clients across a range of issue areas – for example, housing, family, wellbeing, economic development

### Did you know?

- Analysts are often interacting with and presenting to client alongside senior team members
- In your first few years you will spend a significant proportion of your time at client site
- You will likely be involved in multiple projects during your first year, working with different teams
- In consulting, we have 'Fly home Friday' every month, where we dedicate a day to coming together as a team, catching up on different projects we have all been working on, sharing knowledge, and developing our skills
- We are a mobile workforce in Consulting – you will be provided with a new iPhone and laptop when you join so you are able to work from different locations
- We now have Deloitte graduates working in other Deloitte offices around the world – including New York, Toronto, Shanghai, Singapore, London and Amsterdam
- You will have many opportunities to develop useful technical skills – including visual design and data analysis
- Our team members come from remarkably diverse backgrounds – including medicine, science, engineering, law, and digital design



## What will you be doing?

- You will develop an in-depth understanding of clients and their industries
- You may have the opportunity to travel to client sites in other parts of the country
- You will test efficiency of business processes and identify areas for improvement
- You will have the opportunity to present work ('deliverables') and recommendations back to clients with your project team
- You will be applying Deloitte methodologies to help clients streamline, improve, innovate and implement
- You will apply data analysis and modelling to help clients make important decisions for their organisation
- You will present your work and findings back to partners
- You will work with your project team to recommend best practice, and build all aspects of a business or process
- You may have the chance to engage directly with a client's customers or service users, to understand how the client can better meet their needs
- You will help to produce professional, visually engaging deliverables for clients using design tools and skills



## What about technology?

- Technology plays a key role within consulting
- We incorporate innovative technologies to deliver valuable insights to clients about their business
- Data analytics, visualisation techniques, innovative design and presentation techniques are changing the way we are able to approach our work and share it with our clients
- Data skills, in particular Excel, are an advantage
- We partner with our clients to apply creative thinking to complex business challenges, turning disruptive technological threats into commercial opportunities
- Technology may be the answer, but the question usually lies within the business – we align IT and business strategy

## Where can I work?

