

## Corporate Finance Graduate Job Description



### What qualification will you need?

A tertiary qualification in any of:

- Commerce;
- Conjoint Commerce/Law;
- Arts with Economics major;
- Majors in Computer Science, Maths, Statistics or related;
- Conjoint, double majors and post graduate studies are also advantageous
- Ability / willingness to complete CA or CFA programmes



### What skills do you need?

- Exceptional communication and interpersonal skills
- Analytical with attention to detail
- First-rate problem solver
- Commercial acumen
- Real world experience
- Ability to work under pressure and meet deadlines
- Proficiency in MS Office applications, particularly Excel



### What kind of clients will I work with?

- Large and medium sized NZ businesses in a variety of industries – for example, energy, construction, agriculture, Māori business and finance
- Government clients – for example, defense, education, health, transport and local government
- Overseas businesses in a range of industries including private equity firms, often in conjunction with other Deloitte offices
- Recent clients include Auckland Transport, SKY, Vodafone & Tegel

### Did you know?

- We help our clients with multiple areas of a transaction, including sell-side merger & acquisition advisory, financial due diligence, valuations, financial modelling and business case analysis
- Analysts are often interacting with and presenting to clients alongside senior team members
- Our client work can create opportunities for travel both within New Zealand and overseas
- Our projects are broad, meaning you will gain experience across a range of industries, developing a suite of competencies across our service line offerings
- You will have many opportunities to develop useful technical skills. For example, during your first year, we take you through introductory valuation and financial modelling courses and we have regular junior-led training sessions throughout the year
- Our team is social! We have regular social gatherings, end of month drinks, play in sports teams together, engage in volunteer projects together and regularly go on coffee outings



## What will you be doing?

- You will help clients to solve real world problems. Often these problems require an understanding of how value is delivered, whether that is to customers, shareholders or to taxpayers (for public sector clients)
- You will apply data analysis and modelling to help clients make important decisions for their organisations
- You will use research tools and undertake financial analysis to provide support on projects such as valuations, transactions and advisory
- You will present your work and findings back to senior team members including partners
- You will have the opportunity to present work and recommendations back to clients with your team
- You will develop an in-depth understanding of clients' challenges and their industries
- You will help to produce professional, visually engaging deliverables for clients to effectively convey our complex analysis into a tidy, smart and easily digestible format
- You may have the opportunity to travel to client sites and other Deloitte offices in other parts of the country or the world!



## What about technology?

- Data skills, particularly Excel, are fundamental
- Our clients are becoming more data and tech-savvy and we need to be too. Therefore, data analytics, visualisation techniques, innovative design and presentation techniques are changing the way we are able to approach our work and share it with our clients
- We are introducing more technical data analytics software, and graduates with an interest and understanding in this will be a key part of its successful implementation

## Where can I work?

