

Dominion Finance Group Limited (In Receivership)

**Report by Receivers
Pursuant to Section 24
Of the Receiverships Act 1993**

9 September 2017

Deloitte
Level 18
Deloitte Centre
80 Queen Street
AUCKLAND 1010

W: www.deloitte.co.nz

Dominion Finance Group Limited (In Receivership)

Report by Receivers Pursuant to Section 24 of the Receiverships Act 1993

As at 9 September 2017

Contents

Introduction	1
Receivership Details	1
Leading up to the Appointment of Receivers.....	1
Disposal of Property	2
Other Realisations.....	2
Amounts Owing to Appointer (on behalf of secured debenture holders)	2
Amounts Owing to Other Secured Creditors	2
Amounts Owing to Preferential Creditors.....	2
Amounts likely to be available to secured and other creditors	3
State of Affairs	4
Assets Comprising the Property in Receivership	4
Summary of Debts and Liabilities.....	4
Encumbrances over the Property in Receivership	5
Any Default by the Grantor in Making Information Available	5
Receipts and Payments Account	6
Receiver's Contact Details	7
Glossary	8
Important Notice	9

Level 18
Deloitte Centre
80 Queen Street
Private Bag 115033
Shortland Street
Auckland

W: www.deloitte.co.nz

Our Ref: 130310

Introduction

Rod Pardington and Barry Jordan of Deloitte were appointed receivers and managers of all the assets, property and undertakings of Dominion Finance Group Limited ("Dominion" or the "Company") on 9 September 2008 by Perpetual Trust Limited ("the Trustee") pursuant to a Trust Deed dated 14 May 1993 and amended 17 April 1997. The appointment was made under the powers contained in the Trust Deed.

On 15 May 2009, William Black and Andrew Grenfell of McGrath Nicol Partners (NZ) Limited were appointed liquidators of Dominion.

We set out below our report on the state of the Company affairs as at 9 September 2017 in accordance with section 24 of the Receivership Act 1993. This report should be read in conjunction with the receivers' previous reports. A statement of receipts and payments is attached at Section 4.

Receivership details

Events Leading up to the Appointment of Receivers

As a finance company, Dominion offered securities to the general public secured by debenture stock.

Under New Zealand securities legislation, Dominion (the Issuer) was required to appoint a trustee to act on the behalf of all debenture holders. Perpetual Trust Limited was the trustee for Dominion. In late 2013 Perpetual Trust Limited applied for Court approval to retire as trustee of Dominion and to appoint Corporate Trust Limited ("the new Trustee") to act as the new trustee of Dominion. In December 2013 the High Court at Wellington approved this application and Corporate Trust Limited was appointed as trustee of Dominion. The Trustee's role was to ensure that Dominion was operating in accordance with the terms of the offer in the investment statements, the prospectus, and the Trust Deed.

On 17 June 2008, Dominion suspended repayments of principal and interest to debenture holders and advised that it would be exploring options in respect of its repayment obligations to debenture holders. Dominion's decision to suspend repayment of debenture stock as it fell due on maturity was a breach of the Trust Deed. In the 12 week period following the suspension of repayments, Dominion's initial focus was to try to achieve a plan for recapitalising the Company to enable it to continue trading. It then focussed on trying to develop a proposal for a moratorium while it wound down the loan book.

After a thorough review of Dominion's position and proposal, the Trustee concluded that receivership was more appropriate for Dominion's debenture holders.

Rod Pardington and Barry Jordan of Deloitte were appointed receivers and managers of Dominion on 9 September 2008.

Disposal of Property

Since appointment the receivers have been managing and realising the loan book of Dominion, pursuing recoveries from guarantors, directors, and valuers, and addressing a taxation dispute with Inland Revenue. Property securities have been realised. Action to realise loans has been successful, realising more than initial estimates based on registered valuations at the time of our appointment. We have reviewed and approved proposals for the realisation of a significant number of Dominion securities. The total loan and security realisations exceed \$287m including GST. More than \$224m was repaid to first mortgagees. Further settlement funds of \$8m were applied to reducing debt owed to an unrelated finance company under the terms of Dominion's security sharing agreement supporting borrowings from that company.

Property realisation strategies were developed in conjunction with input from property experts. These have resulted in realisations for Dominion of \$52.1m since our appointment, and \$22,000 in the period under review.

We have evaluated recovery prospects from guarantors and conducted enforcement action which has realised \$2.8m since our appointment, and \$212,467 in the period under review.

Given the confidential nature of Dominion's loan book, the receivers believe releasing specific details of loans and collections to date or other commercially sensitive information would materially prejudice the exercise of their functions and potentially the outcome for secured debenture holders. Accordingly, under Section 23(3) of the Receiverships Act 1993 the receivers omit specific details in this section.

Other Realisations

Claims against valuers, directors, and other financiers have been litigated and/or settled to realise \$9.63m including GST before costs.

Amounts Owing to Appointer (on behalf of secured debenture holders)

Dominion had 7,468 investments held by 5,937 debenture holders with approximately \$169.8m invested in secured debentures as at the date of receivership ("Debenture Stock"). All Debenture Stock is secured under a Trust Deed between Dominion and Perpetual Trust Limited dated 14 May 1993, as amended on 17 April 1997.

Amounts Owing to other Secured Creditors

Dominion had arranged committed credit facilities with their bankers, Bank of Scotland International Pty Ltd ("BOS") and ASB Bank Limited ("ASB"), secured by Stock Security Certificates which rank equally with Debenture Stock.

The receivers' first report dated 9 November 2008 summarises all other security interests registered on the Personal Property Securities Register.

Amounts Owing to Preferential Creditors

Dominion's preferential creditors were its employees whose claims related to salaries and accrued holiday entitlements. The amount owing at the date of appointment was approximately \$59,000. The full entitlements have been distributed.

Amounts likely to be available to secured and other creditors

Soon after our appointment we estimated returns of between 10 cents and 25 cents in the dollar to debenture holders with part of this being subject to realising recoveries from potential claims against directors and a favourable outcome for Dominion from a Court application regarding proceeds of realisations claimed by North South Finance under a security sharing agreement. Previous reports noted that this estimate resulted from a comprehensive review of security priorities combined with extensive independent formal valuation of loan securities by valuers experienced in each asset type and location. In some cases these were cross checked against real estate agent appraisals.

Realisation of the loan book is a substantial and complex exercise. Section 2.2 covers this in more detail. All of Dominion's securities have now been realised. We noted at the time of our appointment that we would not fire sale difficult assets meaning that the timeframe for realising some challenging assets was extended in order to optimise realisations. In some cases disputes and actual or potential litigation delayed sales.

Considerable work and communication with Inland Revenue over an extended period has resulted in Inland Revenue accepting Dominion's interpretation of how the Goods and Services Tax Act applies to various Dominion transactions. This provided the basis for preparation of GST and income tax returns for the period of receivership. GST returns have now been prepared and filed and income tax returns are expected to be filed by the end of November. GST and income tax returns will be subject to Inland Revenue audit before Dominion's tax position is finalised.

Realisations have exceeded our initial estimates and receivership distributions reached the lower end of our initial estimates in April 2012. Further distributions completed in December 2012, March 2014 and October 2015 brought total distributions to 17.5 cents in the dollar.

It seems more likely than not that a distribution of not less than 1 cent in the dollar may be possible around April subject to satisfactory conclusion of the Inland Revenue audit.

We do not expect there to be any funds available for payment to Dominion's unsecured creditors.

State of Affairs

Assets Comprising the Property in Receivership

The assets of Dominion principally comprised its loan receivables. The equipment usual for finance company operations (such as leasehold improvements, office equipment, fixtures and fittings) did not represent a significant proportion of total assets.

Summary of Debts and Liabilities as at 9 September 2008

Particulars of debts and liabilities	NZ \$'000s
<i>Secured Creditors</i> ¹	
Perpetual Trust (for debenture holders)	169,845
Bank of Scotland International Pty Limited	50,536
ASB Bank Limited	4,574
	<hr/> 224,955
<i>Preferential Creditors</i> ²	
Employees	59
	<hr/> 225,014
<i>Unsecured Creditors</i>	
Creditors	565
	<hr/>
Principal Balances as at 9 September 2008	<hr/> \$225,579 <hr/>

Notes:

1. We reviewed and finalised each debenture holder's principal balances in order to make the distributions in May 2009, December 2009, April 2010, February 2011, December 2012, March 2014, and October 2015. Under the Trust deed, the principal balances are defined as the debenture holders balance at the last date that they received interest before the Company went into receivership.
2. Approximately \$111,000 has been distributed to preferential creditors since appointment. Unsecured creditors were notified of the receivership at appointment and were provided Confirmation of Debt forms to complete.

Encumbrances over the Property in Receivership

Particulars of encumbrances over the property in receivership are registered on the Personal Property Securities Register (PPSR). The receivers' first report dated 9 November 2008 included details of interests registered on the PPSR.

Any Default by the Grantor in Making Information Available

We requested a Statement of Affairs from the Company's directors on 10 September 2008. This had not been provided at the time of finalising this report.

Receipts and Payments Account

**Receipts and Payments for
Dominion Finance Group Limited (In Receivership & In Liquidation)
for the period 10 March 2017 to 9 September 2017
(All figures exclude GST)**

Receipts

Loan Receipts	\$22,000	
Guarantor Settlements	\$212,467	
Interest Received on Loans	\$673	
Interest Received From Banks	\$35,856	
Net Movement in Contingencies	\$251,815	
Miscellaneous Income	\$956	
Total Receipts in the Period		\$523,766

Payments

Property Related

Legal - Enforcement, Claims and Disbursements	\$5,358	
		\$5,358

Finance Related

Net GST	\$87,678	
GST Paid to IRD	\$40,647	
		\$128,326

Other

ACC	\$195	
Bank fees	\$206	
IT Expenses	\$16,031	
Electricity	\$912	
Forensic Expenses	\$738	
Office Expenses	\$4,889	
Postage & Mail Outs	\$610	
Printing & Stationery	\$844	
Receiver Disbursements	\$888	
Receivers Fees	\$392,229	
Distribution expenses	\$4,232	
Rent	\$35,132	
Repairs & Maintenance	\$391	
Tax Advice	\$47,246	
Telephone & Communications	\$892	
Trustee Fees	\$43,253	
Contractors	\$31,544	
Wages & Salaries	\$54,764	
		\$634,993

Distributions

Distribution to Preferential Creditors	\$47,222	
		\$47,222

Total Payments in the Period

\$815,899

Net Receipts/(Payments) in the Period

(\$292,133)

Receiver's Contact Details

The receivers can be contacted at the address below. Enquiries should be directed to:

Email: greg@financeservices.co.nz
Phone: +64 9 306 0407
Facsimile: +64 9 306 0404
Contact Address: Dominion Finance Group Limited (In Receivership & In Liquidation)
Deloitte Centre
80 Queen Street
Private Bag 115-033
Shortland Street
Auckland 1140



Barry Jordan
Receiver and Manager

Glossary

Dominion or Company	Dominion Finance Group Limited (In Receivership & In Liquidation)
The Trustee	Perpetual Trust Limited/Corporate Trust Limited
SSA	Security Sharing Agreement

Important Notice

The information required to complete this report was provided by the directors and employees of the Company and obtained from Company records. Values are based on book values from the financial statements and accounting records prepared by Company personnel.

We have relied on the information provided by the directors and employees of the Company and on Company records in preparing this report.

We take no responsibility for any incorrect information contained in this report that has been supplied by the company, its officers or other persons. This is a report prepared by the receivers in terms of section 24 of the Receiverships Act 1993. This report is not to be reproduced or used for any other purpose without our prior written consent in each case. We do not accept any liability whatsoever to any party from any use of, or reliance on, this report.

Any realisation projections, time taken to complete realisations and related costs were all subject to uncertainty at the time that these projections were prepared. We express no opinion on the likelihood of any projections being achieved. Financial projections are based on assumptions and estimates of future events which cannot be estimated with any certainty. Actual results are likely to be different from projections and the variations could be material since anticipated events frequently do not occur as expected.

In accordance with standard practice neither Deloitte, the receivers, nor any member or employee of Deloitte, undertakes responsibility arising in any way whatsoever to any person (nor provides recourse to receivers' personal assets) in respect of realisation projections, the related commentary on options available to the receivership, any estimate of outcome for creditors, or any other report content including any errors or omissions herein arising through negligence or otherwise however caused.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee (“DTTL”), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as “Deloitte Global”) does not provide services to clients. Please see www.deloitte.com/about for a more detailed description of DTTL and its member firms.

Deloitte provides audit, consulting, financial advisory, risk management, tax and related services to public and private clients spanning multiple industries. Deloitte serves four out of five Fortune Global 500® companies through a globally connected network of member firms in more than 150 countries bringing world-class capabilities, insights, and high-quality service to address clients’ most complex business challenges. To learn more about how Deloitte’s approximately 225,000 professionals make an impact that matters, please connect with us on Facebook, LinkedIn, or Twitter.

Deloitte New Zealand brings together more than 1000 specialist professionals providing audit, tax, technology and systems, strategy and performance improvement, risk management, corporate finance, business recovery, forensic and accounting services. Our people are based in Auckland, Hamilton, Rotorua, Wellington, Christchurch and Dunedin, serving clients that range from New Zealand’s largest companies and public sector organisations to smaller businesses with ambition to grow. For more information about Deloitte in New Zealand, look to our website www.deloitte.co.nz.