

New Zealand Wine Industry Annual Financial Benchmarking Survey 2016

Instructions for the 2016 Questionnaire

The information in this survey relates to the financial year ending in 2016. For comparison purposes we have also asked for 2015 values for some items.

Please use the figures from your financial statements or draft internal/management accounting records (being GST exclusive).

Items such as inventories, assets, liabilities, etc. should be valued as at your 2016 year end balance date (e.g. 31 March 2016, 30 June 2016).

We encourage you to complete all information, but understand that your time is valuable, and if you do not have data for certain boxes **estimates are perfectly acceptable.**

Please note when completing the Survey it is not a tax return and as such detail down to the last cent is not required. Rounding up to the nearest \$1,000 or similar is perfectly acceptable.

Confidentiality

Individual survey information will be treated with the strictest confidence by Deloitte.

We understand that confidentiality of your data is extremely important. Accordingly the link between your name, number code and password will be known only to the Deloitte team working on the survey and will be kept securely.

Questions

Any questions on the survey should be directed to:

The Wine Survey Team at Deloitte on (09) 975 8607 OR nzwinesurvey@deloitte.co.nz, or
Anteni Schalken at Deloitte on (09) 306 4441 OR aschalken@deloitte.co.nz

Completed surveys need to be returned by 9am Monday 7th November 2016.

(Please contact the Wine Survey Team if you consider this unachievable and require an extension)