



Make the right **connections**
and the **big picture** emerges.

What impact will you make?
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Deloitte Yousuf Adil is a member of Deloitte Touché Tohmatsu Limited (DTTL), one of the largest professional services organizations in the world, with a workforce of 200,000 people in more than 150 countries. The firm was established in 1972 and it has become one of the leading professional services firms in Pakistan. The firm is providing services to over 500 clients including both multinational and local companies.

Our Purpose

Every day we challenge ourselves to do what matters most— for clients, for our people, and for society

We serve clients distinctively, bringing innovative insights, solving complex challenges and unlocking sustainable growth

We inspire our talented professionals to deliver outstanding value to clients, providing an exceptional career experience and an inclusive and collaborative culture

We contribute to society, building confidence and trust in the markets, upholding the integrity of organizations and supporting our communities.

Our shared values guide the way we behave to make a positive, enduring impact:

- Integrity
- Outstanding value to markets and clients
- Commitment to each other
- Strength from cultural diversity

Assistant Manager/Manager

Consulting—Strategy & Operations

Location: Karachi

Engaging tasks await you to

- Lead and deliver components of large, complex client engagements that improve the effectiveness and efficiency of the planning, sourcing, manufacturing and delivery of clients' business processes;
- Provide service excellence by recognizing key client business issues, determining client needs by supplementing the standard assessment techniques, evaluating and validating analysis and developing recommendations for the client in the context of the overall engagement.;
- Oversee the quality of deliverables and effectively manage the team and day-to-day client relationships to ensure exceptional performance;
- Develop, maintain, and grow client relationships and lead projects from planning through execution;
- Engage with leadership team in development of proposals for business expansion activities;

Leadership capabilities

- Looks for challenges and opportunities to grow team members' expertise and talents – encourages people to stretch their capabilities
- Provides timely feedback to team members to drive high performance
- Communicates the big picture – drives engagement by connecting the contributions of junior practitioners to broader Deloitte/client objectives

You possess following skills and experience

- Bachelor's or Master's degree in Management Sciences or related field from a reputable university
- 4–6 years of experience in an analytically intensive field (e.g. consulting, investment banking, private equity) preferably from a Tier 1 consulting firm or strategy boutique
- Exceptional quantitative, analytical and financial modelling skills
- Proven experience in complex problem solving and leading streams of work
- Intellectual curiosity and problem solving drive
- Strong interpersonal skills and ability to engage with clients

Technical & Professional capabilities

- Incorporates persuasive techniques to drive decision making and guide client to execute on the chosen strategy
- Stays current on emerging technologies, standards and applications within chosen sector and domain
- Uses proven methodologies to objectively identify, evaluate, and align on a direction that best creates and captures value for the client's organization

Get in touch

Apply in confidence by sharing your updated profile to pkhumancapital@deloitte.com no later than February 3 2018 with "Assistant Manager/Manager – Consulting" in subject line.

We will be happy to welcome your queries at: **+92 (21) 3454 6494–7 Ext. 409**

Deloitte Yousuf Adil, Chartered Accountants is an equal opportunity employer.