



The **bigger** the challenge
the bigger the **opportunity**

What impact will you make?
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Deloitte Yousuf Adil is member of Deloitte Touché Tohmatsu Limited (DTTL), one of the largest professional services organizations in the world, with a workforce of 264,000 people in more than 150 countries. The firm was established in 1972 and it has become one of the leading professional services firms in Pakistan. The firm is providing services to over 500 clients including both multinational and local companies.

Our Purpose

Every day we challenge ourselves to do what matters most— for clients, for our people, and for society

We serve clients distinctively, bringing innovative insights, solving complex challenges and unlocking sustainable growth

We inspire our talented professionals to deliver outstanding value to clients, providing an exceptional career experience and an inclusive and collaborative culture

We contribute to society, building confidence and trust in the markets, upholding the integrity of organizations and supporting our communities.

Our shared values guide the way we behave to make a positive, enduring impact:

- Integrity
- Outstanding value to markets and clients
- Commitment to each other
- Strength from cultural diversity

Assistant Manager/Associate

Financial Advisory

Location: Karachi (Head Office)

Engaging tasks await you to

- Performance of Financial and accounting due diligence engagements on a Client to Client basis including extensive financial / costing system analysis, evaluation of financial reporting and controls, identification and reporting financial issues and implications.
- Performance of M&A restructuring advisory services through study and evaluation of cost, financial, and operational data and suggest optimum restructuring solutions with the intent to enhance revenues, implement cost reduction measures, and maximize shareholder's wealth.
- Preparation / review of business plans, budgets, feasibility studies, financial modelling and business valuation services.
- Assist the Partner in Business Development, identification of opportunities and preparation of business proposals.
- Provide guidance to the subordinates on technical engagement related issues.
- Perform/ review industry and company research and analysis.
- Prepare proposals and presentations for prospective clients

Leadership capabilities

- Act as a role model and inspires others to embrace and live our purpose and values
- Develops high-performing people and teams through challenging and meaningful opportunities
- Delivers exceptional client service; maximizes results and drives high performance from people while fostering collaboration across businesses and borders
- Influences clients, teams, and individuals positively, leading by example and establishing confident relationships with increasingly senior people
- Understands key objectives for clients and Deloitte, aligns people to

You possess following skills and experience

- Qualified Chartered Accountant from ICAP/ACCA Member/CFA Qualified
- For Assistant Manager : At least 3-5 years hands on experience working with leadership and ability to operate at a senior level.
- For Associate : At least 2-3 years hands on experience.
- Leading the engagement team and assisting Manager and engagement partner for engagement planning, execution and reporting in performance of transaction advisory services
- Familiar with standard methods and tools (e.g. Excel, PowerPoint, Publisher, Word, etc.); selects and applies appropriate methods to carry out work assigned and document work performed
- Excellent communication, written, and interpersonal skills
- Excellent team player with approach to collaborate and engage

Technical & Professional capabilities

- Develops analytical models that can be visualized and interpreted convincingly to inform recommendations
- Plans and executes engagements that deliver a superior client experience
- Acts as a financial advisor across a broad spectrum of transactions through a sophisticated analysis of financial information
- Builds an in-depth knowledge of the client's business and stays up-to-date on industry activities, marketplace trends, and leading practices
- Applies quality assurance, risk management, and confidentiality procedures in all areas of work performed and managed

Get in touch

Apply in confidence by sharing your updated profile to pkhumancapital@deloitte.com with "Assistant Manager/ Associate — FAS" in subject line.

We will be happy to welcome your queries at: **+92 (21) 3454 6494—7 Ext. 409**

Deloitte Yousuf Adil, Chartered Accountants is an equal opportunity employer.