



The **bigger** the challenge
the bigger the **opportunity**

What impact will you make?
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Deloitte Yousuf Adil is member of Deloitte Touché Tohmatsu Limited (DTTL), one of the largest professional services organizations in the world, with a workforce of 264,000 people in more than 150 countries. The firm was established in 1972 and it has become one of the leading professional services firms in Pakistan. The firm is providing services to over 500 clients including both multinational and local companies.

Our Purpose

Every day we challenge ourselves to do what matters most— for clients, for our people, and for society

We serve clients distinctively, bringing innovative insights, solving complex challenges and unlocking sustainable growth

We inspire our talented professionals to deliver outstanding value to clients, providing an exceptional career experience and an inclusive and collaborative culture

We contribute to society, building confidence and trust in the markets, upholding the integrity of organizations and supporting our communities.

Our shared values guide the way we behave to make a positive, enduring impact:

- Integrity
- Outstanding value to markets and clients
- Commitment to each other
- Strength from cultural diversity

Senior Manager

TAX—Business Process Solutions (BPS)

Location: Karachi (Head Office)

Engaging tasks await you to

- Working on Strategy & Operations projects
- Producing deliverables with regard to Business Plans, Feasibility Studies, and Business Process Redesign etc.
- Interfacing with clients' management and personnel and managing client relationships and expectations
- Selling BPS services directly to clients
- Providing periodic reporting to the Partner in charge
- Serving a variety of clients within multiple industries
- Monitoring and analysing the system of deliveries
- Researching new technologies and alternative methods of efficiency
- Setting and reviewing budgets and managing cost
- Ensuring the business operates within the company's mission statement

You possess following skills and experience

- Qualified Chartered Accountant from ICAP/ACCA Member
- At least 8-10 years hands on experience working with leadership and ability to operate at a senior level and deal confidently with Partners and other senior people.
- Familiar with standard methods and tools (e.g. Excel, PowerPoint, Publisher, Word, etc.); selects and applies appropriate methods to carry out work assigned and document work performed
- Excellent communication, written, and interpersonal skills
- Excellent team player with approach to collaborate and engage

Leadership capabilities

- Acts as a role model and inspires others to embrace and live our purpose and values
- Actively contributes to building the talent pipeline; creates a talent experience that attracts, develops and retains top talent and high performing teams
- Creates opportunities to drive impact; anticipates client needs and delivers superior results by leveraging each person's strengths to build high performing teams across businesses and borders
- Builds deep relationships across a diverse network and uses a flexible influencing style to gain buy-in and drive impact
- Translates broader strategy into a compelling team vision and goals; aligns the team and sets priorities to achieve objectives
- Applies deep knowledge of disruptive trends and competitor activity to drive continuous improvement
- Establishes a strong leadership brand and inspires followership through passion, integrity, and appreciation of others

Technical & Professional capabilities

- Provides subject matter expertise in current legislation, proposed/pending legislation, their implications, and understands interaction across the Global Tax and Legal function, specifically with their area of expertise
- Acts as advanced Subject Matter Expert (SME) of the key capabilities required to deliver a high quality service experience to the client
- Makes decisions with confidence based on analysis of available information to drive business success
- Demonstrates advanced knowledge of service line or market specific technology solutions

Get in touch

Apply in confidence by sharing your updated profile to pkhumancapital@deloitte.com with "Senior Manager BPS — TAX " in subject line.

We will be happy to welcome your queries at: **+92 (21) 3454 6494—7 Ext. 409**