

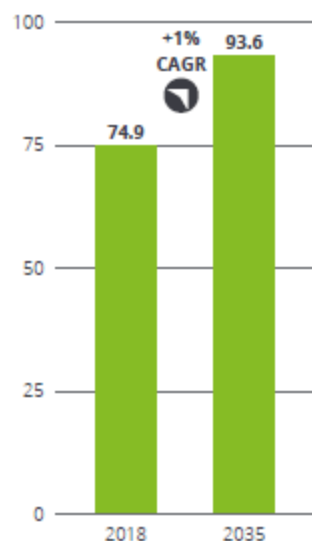
Figure 18. Base-case figures

Page 50



Vehicle sales

Revenues (in \$B) in 2018 and 2035

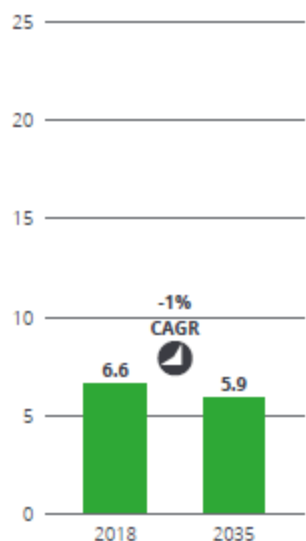


Page 60



Aftersales

Revenues (in \$B) in 2018 and 2035

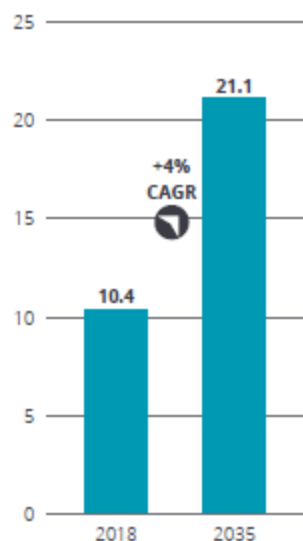


Page 66



Financial services

Revenues (in \$B) in 2018 and 2035

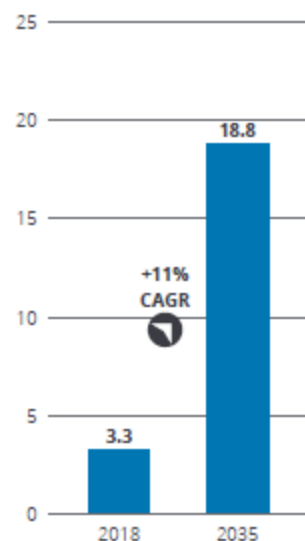


Page 74



Mobility as a Service

Revenues (in \$B) in 2018 and 2035

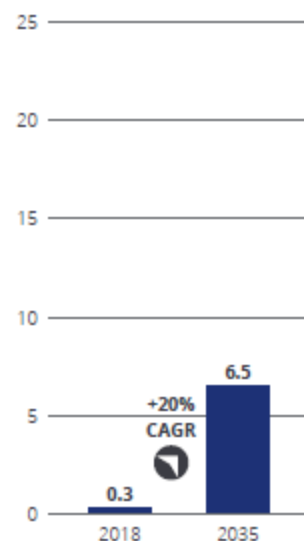


Page 86



Car as a Platform

Revenues (in \$B) in 2018 and 2035



Revenue streams

	New car Revenue growth 2018-2035	+2% CAGR		Parts trade Revenue growth 2018-2035	+3% CAGR
	Used car Revenue growth 2018-2035	0% CAGR		Repair shop Revenue growth 2018-2035	-2% CAGR
	End-of-life Revenue growth 2018-2035	+31% CAGR			

	Asset-based Revenue growth 2018-2035	+4% CAGR		Fleet services Revenue growth 2018-2035	+1% CAGR		Data-as-a-service Revenue growth 2018-2035	+43% CAGR
	Service-based Revenue growth 2018-2035	+3% CAGR		Mobility services Revenue growth 2018-2035	+14% CAGR		Platform access Revenue growth 2018-2035	+35% CAGR
	Infrastructure Revenue growth 2018-2035	+19% CAGR		Connected services sales Revenue growth 2018-2035	+19% CAGR			