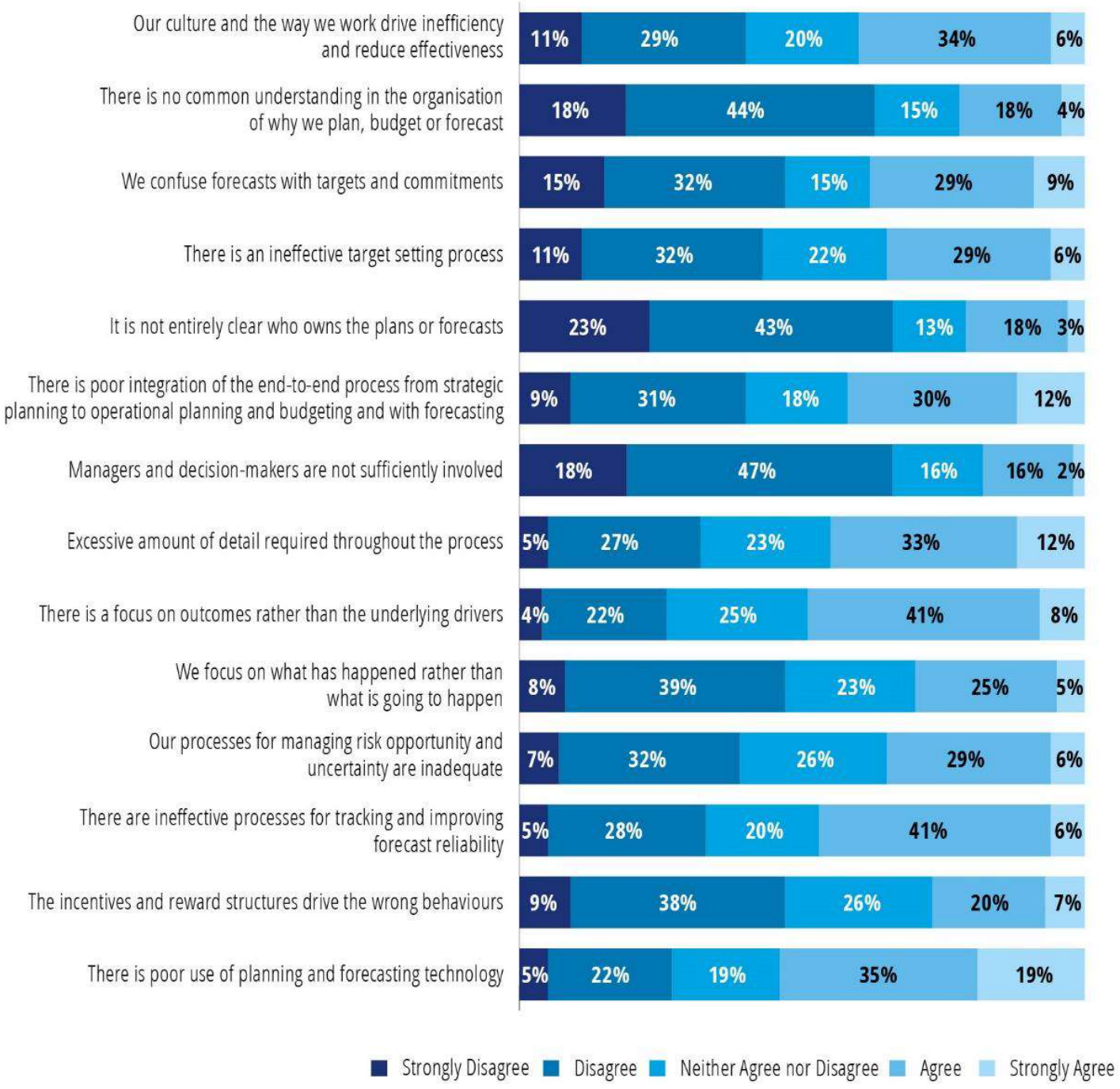
Our culture and the way we work drive inefficiency and reduce effectiveness
11% 29% 20% 34% 6%
There is no common understanding in the organisation of why we plan, budget or forecast
18% 44% 15% 18% 4%
We confuse forecasts with targets and commitments
15% 32% 15% 29% 9%
There is an ineffective target setting process
11% 32% 22% 29% 6%
It is not entirely clear who owns the plans or forecasts
23% 43% 13% 18% 3%
There is poor integration of the end-to-end process from strategic planning to operational planning and budgeting and with forecasting
9% 31% 18% 30% 12%
Managers and decision-makers are not sufficiently involved
18% 47% 16% 16% 2%
Excessive amount of detail required throughout the process
5% 27% 23% 33% 12%
There is a focus on outcomes rather than the underlying drivers
4% 22% 25% 41% 8%
We focus on what has happened rather than what is going to happen
8% 39% 23% 25% 5%
Our processes for managing risk opportunity and uncertainty are inadequate
7% 32% 26% 29% 6%
There are ineffective processes for tracking and improving forecast reliability
5% 28% 20% 41% 6%
The incentives and reward structures drive the wrong behaviours
9% 38% 26% 20% 7%
There is poor use of planning and forecasting technology
5% 22% 19% 35% 19%
Strongly Disagree
Disagree
Neither Agree nor Disagree
Agree
Strongly Agree