OutSystems Centre of Excellence
Enterprise solutions with low-code application development
OutSystems is covered by noted technical and industry analysts for its ability to deliver enterprise mobile and web applications in a faster way.
Global partners
+300
Community members

+240,000
Global partners

Workflow
Product development and R&D based in Portugal
Platform features

Transform your business faster
Reduce your overall IT costs
Increase your development team productivity

Build an incredibly agile digital team
Visual full-stack development
Full life-cycle management
Deploy to any device
Deloitte market recognition

Deloitte recognitions

- Leader in worldwide consulting service by Gartner and IDC MarketScape
- Global leader in IT operations consulting by ALM
- Leader in CRM and customer experience implementation services by Gartner
- Global leader in business analytics and IoT consulting and systems integration services by IDC

150 Countries

286,000 Professionals (approximately)

43 Industries segments

40,000 Technology practitioners
Deloitte OutSystems Centre of Excellence

We deliver projects with OutSystems since 2007 in multiple industries and are the partner with more certified professionals.

We have multiple projects and assets recognized by OutSystems’s awards.

We have successfully delivered OutSystems projects all over the world.

We work closely with OutSystems team to influence platform roadmap.

We’re recognized as a Centre of Excellence due to our credentials and capabilities.

We have relevant pre-built assets and accelerators which can be leveraged on our network.

We have a Technology team with more than 800 professionals, from which more than 15% are dedicated to support our OutSystems Centre of Excellence.

We have a team with all levels of OutSystems certifications making us capable of delivering and supporting our clients from simple to complex transformation projects.

OutSystems recognizes Deloitte’s ability to deliver projects from simple app implementations to large digital transformation, where deep industry and client knowledge is key.
OutSystems Centre of Excellence supports its global network in the development and delivery of outstanding solutions.

CoE OutSystems recognitions

We have several projects with recognized awards from OutSystems, and relevant pre-built assets and accelerators:

- Maintenance Management, [Gold Award 2016 - Overall Business Impact](#)
- Fleet Management, [Gold Award 2016 - Overall Business Impact](#)
- Continuous Improvement, [Gold Award 2016 - Overall Business Impact](#)
- [Excellence in AI / Machine Learning Award 2017](#)
- Wine Connection, [IoT Innovation award 2018](#)
  Please find the details of the project [here](#)
- [Global partner of the year 2019](#)

Please find more information on the [Deloitte partners’ profile](#).
What Deloitte is doing with OutSystems
A few examples of products and assets
Redefining digitalization with low-code

Low-code use cases run across a broad spectrum of business scenarios, from channel and customer engagement solutions, to processes support, to the extension of core system capabilities.

Low-code is a highly addictive technology, frequently placed at the center of the digitalization strategy, delivering from incremental to disruptive solutions.

Digital Disruption

Business leaders are grappling with unprecedented change. Growing connectivity, competition and consumer power, “disrupt others before you are disrupted” means new engagements, new products, new business models, organizations, and ecosystems.

Digital Experiences

Growing competition and consumer power have eroded traditional product-based advantages, forcing companies to shift to a new battlefield: Customer Experience. This requires integrating the entire business to demonstrate value at each and every customer touchpoint.

Digital at the Core

Digital acceleration focusing all efforts on breaking new ground or quickly expanding into new space created by a new category. An exceptional front-end strategy must be supported by an exceptional back office, requiring new experience, processes and systems, and potentially a new operating model.
## Experience per industry

<table>
<thead>
<tr>
<th>Banking</th>
<th>Insurance</th>
<th>Retail</th>
<th>Industry</th>
<th>Utilities</th>
<th>Public sector</th>
<th>Cross</th>
</tr>
</thead>
<tbody>
<tr>
<td>• MoneyStack (PSD2)</td>
<td>• NAP</td>
<td>• Digital Store</td>
<td>• IoT and Robots Orchestration</td>
<td>◊ Portfolio Migration Tool</td>
<td>◊ Field Service Management</td>
<td>◊ Ride Sharing</td>
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<tr>
<td>• SME Leading</td>
<td>• HealthSpot</td>
<td>• B2C Portal</td>
<td>• B2B Portal</td>
<td>• Contract Management</td>
<td>◊ Field Force Claim Assessment Tool</td>
<td>◊ Configure Price Quote (CPQ)</td>
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<tr>
<td>• Credit</td>
<td>• ALÔ</td>
<td>• B2B Portal</td>
<td>• Restaurant Order App</td>
<td>• Self-Service App</td>
<td>◊ Social Support Management</td>
<td>◊ Templates &amp; Communications Management</td>
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<tr>
<td>Utilization System</td>
<td>• OMNI</td>
<td>• Restaurant Order App</td>
<td>• Shopping Basket Analysis</td>
<td>• Fleet Management</td>
<td>◊ Emergency Asset Management</td>
<td>◊ Advanced Survey Tool</td>
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<td></td>
<td>• SME Mobile App</td>
<td>• Vendor Portal</td>
<td>• Maintenance Management</td>
<td>• Mobile Salesforce App</td>
<td></td>
<td>◊ Access Management</td>
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<td></td>
<td>• FNOL App</td>
<td>• Credit Management Portal</td>
<td>• Policies Management Portal</td>
<td>• Continuous Improvement</td>
<td></td>
<td>◊ Wellbeing &amp; Business Resilience App</td>
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<td></td>
<td>• Health Invoice and Report App</td>
<td>• Bar Code Generator</td>
<td>• Continuous Improvement</td>
<td>• Digital Training Activation</td>
<td></td>
<td>◊ Fuel</td>
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<td></td>
<td>• Agents Portal</td>
<td>• Internal Invoice Processing</td>
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<td>• Bancassurance Portal</td>
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• Product ◊ Accelerator assets
Banking
MoneyStack (PSD2)
Financial management app

MoneyStack App is an instantiation of an open banking vision for the new engagement channels that is fueled by account and customer data, available via PSD2 APIs. It introduces a new way for customers to manage and control their financial lives, across multiple banks and accounts, including expense analysis and payments.
SME Lending
SME financial booster

A solution developed to foster Small and Medium Enterprise (SMEs) segment financing, to empower Relationship Managers (RM) with on moment confirmation and to streamline the contracting stage, anticipating the client needs when a credit need arises.
Insurance
HealthSpot
Health app for Millennials

The ultimate health experience allowing young professionals to manage their health and be rewarded for being healthy. The app usage and engagement is leveraged on gamification by rewarding customers depending on their physical activity and challenges won. It is also possible to book medical appointments, check insurance coverages, and receive medical support by phone.
SME Mobile Insurance
End-to-end solution for SME

A mobile application that supports an end-to-end process for a quick insurance policy quotation and subscription directly for final customers. It supports different products/lines of business relevant for the SME segment, leveraging OutSystems capabilities for mobile.
FNOL App
End-to-end process to notify a claim

A mobile application that supports an end-to-end process to notify a claim (First Notification of Loss) and to request assistance services offered by your company automatically. Customer can report covered loss sending photos of the damaged vehicle. This solution is integrated with Feedzai, Guidewire and TIA.
Retail
B2C Portal
Hardline Retailer E-Commerce Portal integrated with SAP

While establishing a close relationship between the brand and customers, supporting the sales process online, this portal allows a 24/7 interaction with customers, wherever the user is. With a creative front-end design and a broad range of functionalities, it makes it easy to navigate and discover products' features, prices and offers, simply and intuitively.
B2B Solution
Vendor Portal integrated with SAP

A user-friendly and up-to-date helpdesk solution built upon an SAP ERP that allows to navigate and discover supplier's documentation, while providing indicators on their running business, allowing them to quickly understand active issues to be solved and increase the business performance.
Industry
Wine Connection
Wine Production Platform

A vertical wine industry solution that manages the entire chain value of the wine production, from grapes reception and wine purchases/sales until the final filling process. It comprises the logistics and quality processes, as well as product costing.
**Fleet Management**

For the main player in ground distribution company in Angola

The ultimate health experience allowing young professionals to manage their health and be rewarded for being healthy. The app usage and engagement is leveraged on gamification by rewarding customers depending on their physical activity and challenges won. It is also possible to book medical appointments, check insurance coverages, and receive medical support by phone.
**Maintenance Management**
For the main player in ground distribution company in Angola

Auto maintenance management solution, fully integrated with SAP to manage the maintenance processes of a fleet of 2,000+ vehicles, including organizing the mechanics’ tasks and timesheets. This solution allows digitalizing the majority of the processes, monitoring the activities in real time and gather the operational KPIs automatically.
Utilities
Self-service App
Selfcare for the main telecommunication player in Portugal

This user-friendly app is designed to allow users to check consumptions and invoices and to provide multiple self-care actions, like purchasing data refills, managing subscribed premium channels, among others.
Digital Training Activation
A solution to ensure training and certification for External Service Providers

Innovative training solution, involving the client and its ESPs, scalable for future training needs and organizational transformation. It ensures a repository of information with the training contents, provides a mobile interface allowing the ESP to do the training, certification, and clarify doubts anywhere.
Public sector
Field-Service Management
Field-Service management application for Middle East Government

End-to-end solution to manage the information related to public spaces such as the capacity, responsible person, and maintenance activities. The offline mobile app simplifies the processes for on-field workers, and the back office portal centralizes all the information in real-time, facilitating the decision making process and increasing the control and performance of all the teams.
Emergency Asset Management
Managing resources in the fight against COVID-19

A support platform that allows municipalities in the Metropolitan Area of Lisbon to share, quickly and effectively, products, equipment and services, optimizing the resources of each municipality and improving collaboration between them during the current pandemic situation.
Cross
Ride Sharing
Ride sharing platform

Conquering the younger and environment-friendly targets, the ride-sharing platform has offline functionalities to allow for better performance.
Configure Price Quote (CPQ)  
Price and Quote Simulator

This solution allows customized management over the B2B client offering portfolio, enabling multi-offer/multi-country proposal creation and an automatic sales proposal generation. It reduces up to 50% of the proposal development time and the learning curve of new sales and pre-sales employees up to 30%, indirectly increasing the proposals’ win ratio.
TCM
Templates & Communications Management

Solution aimed to allow flexibility in managing the templates used by a company to communicate with the customers. It provides a technical tool that can instantiate and generate the final communication to be sent, using the managed templates and contextual customer info that is fetched during this process, in runtime. Designed to process over 10K communications daily, it is a faster, simpler and unique solution to manage the templates' lifecycle.
Dara App
Wellbeing & Business Resilience

Dara COVID-19 app provides real-time data about employees’ availability, skill set, and wellbeing to actively manage business continuity and resilience in the current business environment. Employee availability combined with data captured on their physical and mental wellbeing allows team/business leaders to provide immediate support to struggling employees while addressing any delivery challenges to help teams manage their workload.
Fuel
Performance program

FUEL is a performance program for individuals, teams and organizations. Participants are invited into an immersive re-calibration journey to boost their wellbeing, cognitive performance and leadership. The infrastructure includes a mobile app, a web backoffice, an integration layer with wearables and an intelligent engine.
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