

Tax & Legal Annual Conference 2014

Agenda

7 October 2014 –JW Marriott Hotel

09:00 – 09:30	<i>Registration</i>
09:30 – 11:30	<p>Plenary session – Topics and Speakers</p> <ul style="list-style-type: none"> ➤ Welcome and Introduction - Dan Bădin, Tax & Legal partner-in-charge, Deloitte Romania ➤ Technology as a backbone of business - Dan Bulucea, Country Manager, Google Romania ➤ International trends in tax - Pieter Wessel, Tax partner, Deloitte Romania ➤ Fiscal challenges for business environment - Dan Bădin, Tax & Legal partner-in-charge, Deloitte Romania
11:30 – 12:00	<i>Coffee break</i>
12:00 – 13:30	<p>Workshops – Topics</p> <ol style="list-style-type: none"> 1. Haircut of receivables: continuity and innovation in the Insolvency Law <ul style="list-style-type: none"> ✓ What is new under insolvency legislation? ✓ Opportunities and risks for creditors ✓ Creditors with privileged rights ✓ Specific cases within the tax practice 2. Improve your profitability through taxes <ul style="list-style-type: none"> ✓ VAT cash-flow optimization ✓ Optimization of the tax cost when disposing of non-saleable inventories/stocks ✓ Authorized Economic Operators and VAT exemption upon importation ✓ Profit tax optimization through restructurings - opportunities for 2014 ✓ Improve your profitability through precise modelling of transfer prices 3. An integrated tax & legal approach on remuneration through equity incentives <ul style="list-style-type: none"> ✓ Introduction to the specifics of main types of equity incentives your staff may benefit of, with focus on: <ul style="list-style-type: none"> ➤ trends, industry specifics, global versus local plans, types of beneficiaries ✓ Key points when implementing a plan: <ul style="list-style-type: none"> ➤ regulatory requirements, data protection, withholdings from the salaries, discrimination risks ➤ tax consequences in each stage of the plan for the employer(s) involved and the beneficiaries

- expense recognition and deductibility of associated costs
- ✓ Benefits of such types of remuneration

4. Research & development – new tax and legal perspectives

- ✓ Tax incentives for R&D activities – current status and future
- ✓ R&D activities and transfer prices
- ✓ Business strategy for future developments: creation, registration, licensing of IP rights

5. Optimize tax and accounting using Data Analytics and ERP

- ✓ Tax and accounting challenges on ERP implementations
- ✓ Indirect tax data analytics - eliminate risks and maximize value with the current resources

13.30 – 14:30

Lunch