



CIS Oil and Gas Industry
Expertise with Energy

Our offerings

The Deloitte CIS oil and gas practice is the only one of its kind in the market that is able to bring together a single effective project team of strategic and management consultants, accounting and reporting professionals, as well as corporate finance, tax and legal, technical and IT experts.

Assurance and Advisory

- Accounting advice
- Financial statement audit (IFRS, US GAAP & RAS)
- Accounting system implementation and reorganization

Enterprise Risk Services

- Internal audit services
- Sarbanes-Oxley services
- Control assurance
- Internal control systems (ICS)
- Risk Management
- Corporate governance

Management Consulting Services

- Strategy elaboration and long-term planning
- Portfolio management
- Functional strategies
- Market researches
- Associated gas utilization and gas-to-power programs
- Services' consumption efficiency
- Capital projects management
- Target operating model
- Enterprise cost reduction
- Benchmarking and operating efficiency assessment
- Production accounting
- Maintenance optimization
- Supply chain optimization

CFO services

- Fast close
- Finance function transformation
- Working capital optimization
- Planning and budgeting
- Value chain management
- Enterprise performance management
- Treasury and cash management
- Shared services

Human Capital Services

- Compensation & benefits
- Human resources optimization
- Performance management
- Staff training

IT Consulting Services

- IT strategy
- Production systems landscape
- Digital oil field
- Information management and data warehouses
- SAP implementation and support

Tax Services

- Corporate taxation
- Production Sharing Agreements/other special petroleum taxes
- Indirect tax and customs
- International tax
- Transfer pricing
- Environmental taxes
- Compliance services
- Tax dispute resolution
- Mergers, acquisition and disposal taxation services
- Tax due diligence
- Tax planning, structuring, optimization and modeling
- Tax audits

Legal Services

- Corporate registration, structuring and reorganization
- Corporate liquidation and bankruptcy
- Due diligence
- Contract analysis
- Advice and preparation of supporting documents on labor matters
- Mergers, acquisitions and disposals

Corporate Finance

- Corporate finance advisory services
- Corporate reorganization
- Due diligence
- Valuation services
- Transaction support
- Mergers, acquisitions and disposals
- Financial modeling
- Project financing
- Forensic investigations

IPO services

- Pre-IPO: IPO readiness assessment, IPO strategy development, IFRS compliance, legal restructuring, implementation of financial reporting procedure
- IPO process: IFRS reporting, prospectus preparation, long form report, working capital report and financial reporting procedures report preparation
- Post-IPO: Implementation of best practices for corporate governance, fast close implementation, information disclosure policy development

Oil and gas specialty advisory services

In line with the continuing strategy to build a world class oil and gas advisory business, we are delighted to offer unique services to our clients. Combining Global Energy Advisers with our Upstream Oil & Gas Advisers and REA (Resource Evaluation & Advisory), enables Deloitte to offer a truly differentiated global oil and gas advisory capability built on deep industry and technical expertise.

About Global Energy Advisers

Global Energy Advisers has been established to offer a unique global oil & gas merger, acquisition and divestiture advisory practice to clients whose interests are located in Africa, the Middle East, Latin America, Europe, the CIS and Asia.

Focused on the upstream, midstream and downstream sectors, Global Energy Advisers is also involved with assisting financial institutions and private investors who want to make key investments in, or strategic partnerships with important oil & gas companies or assets.

Our technical capability includes hand-picked and seasoned geologists, geophysicists, and reservoir and petroleum engineers based in London, and an oil & gas research team to generate proprietary information and data, based in New Delhi.

Resource Evaluation & Advisory (REA)

AJM Petroleum Consultants joined forces with Deloitte to create REA – an energy and resource evaluation advisory practice that is fully integrated with Deloitte's existing professional services. REA's service offerings include corporate reserve and resource evaluations, acquisition and divestiture reports, enhanced recovery services, geological studies and in-depth advisory support.

www.ajmdeloitte.com

Upstream Oil & Gas Advisers

Upstream Oil & Gas Advisers is a specialist team combining the skills of our core oil and gas business with the financial and technical capabilities of experienced geologists, geophysicists, and reservoir and petroleum engineers. Offering unique merger, acquisition and divestiture advice to the upstream oil and gas industry. Focusing on assets located in Africa, Middle East, Russia\ CIS, Europe, Latin America and Asia Pacific, this team has worked with clients including International Oil Companies (IOCs), National Oil Companies (NOCs), and Independents.

<http://www2.deloitte.com/uk/en/pages/energy-and-resources/solutions/upstream-oil-and-gas-advisers.htm>

Deloitte MarketPoint

Deloitte MarketPoint is the decision-support solutions company focused on fundamental market analysis and price forecasting.

Understanding commodity market fundamentals and expected future prices is essential to many important decisions facing energy companies. Our mission is to help these companies understand the increasingly complex, interrelated behavior of their markets so they can make more informed strategic and tactical decisions with confidence.

Deloitte MarketPoint combines the global strength and quantitative experience of Deloitte with the market-leading software and proven energy market success of MarketPoint/Altos.

At Deloitte MarketPoint we provide software and models with consulting services to help energy companies make more informed decisions. Our solutions are comprised of our software applications, such as MarketBuilder, our models, our market data, and consulting services.

<https://www.deloittemarketpoint.com/>

Our leadership

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